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Executive Summary

Workforce Plan 2018-2021

As a result of extensive employee and community consultation, Council has developed a long term plan which outlines a vision for Port Stephens and our local community. To support this vision, a 10 year Community Strategic Plan has been established which covers a range of strategies over a number of key areas.

In order for Council to contribute to achieving the goals of the Community Strategic Plan, it has developed a three year Delivery Program which articulates Council's plans up to 2021. In that context we require a clear Workforce Plan that sets out what type of organisation we need to be and how we plan to get there.

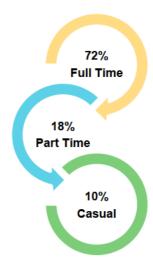
In partnership with Council's Long Term Financial Plan and Strategic Asset Management Plans, the Workforce Plan is about ensuring that there are sufficient resources available in the right place, at the right time, with the right skills to deliver on the community's vision and aspirations for their place and community.

The Workforce Management Plan helps Council plan its human resource requirements for the next three years and beyond, and plan what needs to occur to ensure the necessary staff resources are in place when they are needed. The right workforce is a critical element to delivering each of Council's plans.

Snapshot of Current Workforce

The structure comprises of 520.56 equivalent full time (EFT) positions across three Groups and the General Manager's Office with a focus on ensuring we have the right people in the right places with the right skills doing the right jobs. In addition, we have 700 volunteers who complement our workforce.

Port Stephens Council's age profile is similar to that of the average for local government, a feature of which is a low proportion of young employees under the age of 25 (less than 10%) compared with the proportion of older workers aged 60 and above (11%+).

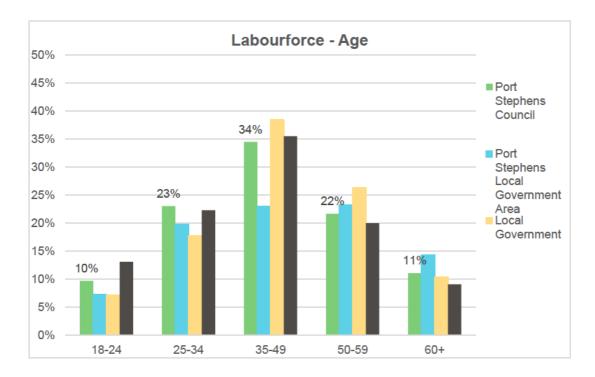


32% of the workforce is aged between 35-49 and a further 22% of the workforce is aged between 50 and 59. The proportion of its workforce aged 25-34 is slightly higher than the local government average, generally showing a slight positive trend.

Port Stephens Council has made significant improvements in attracting younger employees over recent years. We have increased our participation of Generation Y employees to 49% of our total workforce which has almost doubled from only 22% in the 2014 year. Our Generation X employees have decreased from 36% to 27% over



the same period and our Baby Boomer employees have decreased from 41% to 22% of our total workforce.

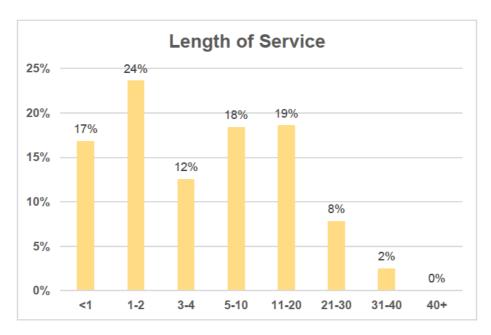


The current median age of employees at Port Stephens Council is 44 years old which is similar to the profile of the LGA.



Port Stephens has a reasonably balanced gender profile across the organisation, with 51% of its employees being women compared with the NSW average for Councils (40%). The staff profiles of metropolitan, regional and rural Councils differ to some extent. Positions within our Senior Leadership Team comprise the General Manager, three Group Managers and 12 Section Managers, occupied by 10 males (62%) and six females (38%). In the Combined Leadership Team which includes other managers and coordinators, 52% are male and 48% are female.

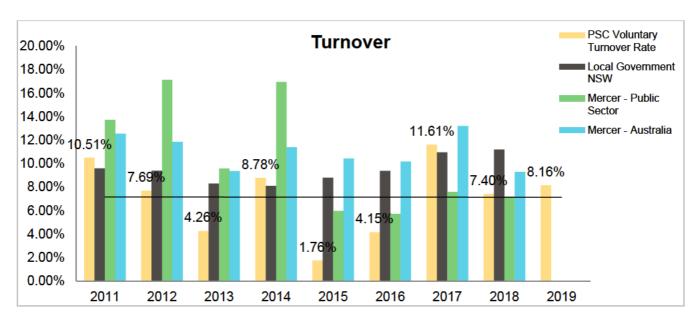
The average length of service with Port Stephens Council across all employees is 7.67 years.



Of concern to Council in the past was an increasing voluntary turnover rate. Port Stephens Council has been able to effectively reduce turnover to less than broad industry rates. A dramatic decrease was seen following the introduction of the Port Stephens Council Enterprise Agreement in September 2008 which provides a broader suite of work/life balance initiatives and a revamped salary system linked to the market.

The total staff turnover across all industries (at the median) has increased to 11.9% compared to 10.18% reported in 2016 and in the public sector it has increased to 7.20% from 5.72% over the same period.

Voluntary turnover for Port Stephens Council for the year ending 30 June 2019 was 8.16%, which is under the target range of 10%.

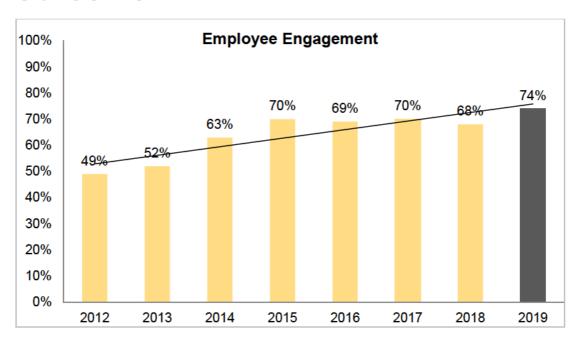


Council's annual employee engagement survey measures:

- 1) the consistency with which they speak positively about the organisation;
- 2) their desire to be a member of Council; and
- 3) the willingness of staff to exert extra effort and engage in work that contributes to organisational success.

Employee engagement is about an employee's energy and passion, their level of connection to the organisation and their willingness to apply discretionary effort to improve individual and business performance.

At Port Stephens Council we have been working to improve the engagement of our workforce for some time with great results which make us part of the upper quartile of highly engaged organisations in the Australian workforce.



Employment costs as a percentage of expenditure continue at around 42%.

Expenditure \$'000s	2013- 14	2014- 15	2015- 16	2016- 17	2017- 18	2018-19 Projected	2019-20 Projected	2020-21 Projected
Employment Costs (including on-costs) ¹	33,947	36,864	38,437	39,366	40,306	42,584	44,131	45,909
Total Rates and Annual Charges	47,489	49,674	51,749	53,415	55,287	56,787	59,087	60,718
Employment Costs as a % of Total Rates	71.5%	74.2%	74.3%	73.7%	72.9%	75.0%	74.7%	75.6%

¹ Excludes Airport and Capital Labour costs



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Expenditure \$'000s	2013- 14	2014- 15	2015- 16	2016- 17	2017- 18	2018-19 Projected	2019-20 Projected	2020-21 Projected
Total Expenses from Continuing Operations	89,951	97,479	104,581	98,849	104,804	101,027	106,618	110,336
Employment costs as a % of Total Expenses	37.7%	37.8%	36.8%	39.8%	38.5%	42.2%	41.4%	41.6%
% Increase in Actual Employment Costs	4.7%	8.6%	4.3%	2.4%	2.4%	5.7%	3.6%	4.0%
Total EFT	465.14	466.95	479.26	485.47	488.89	488.89	508.90	508.89



External and Internal Influences on the Workforce

In order to effectively plan to have the right people, at the right time undertaking the right roles to deliver the Community Strategic Plan, we need to understand the key trends and emerging issues affecting our workforce, which include:

- An increase in population;
- An ageing population and its effect on service delivery;
- Difficulty attracting and retaining particular skills;
- · An ageing workforce;
- · Knowledge loss;
- · Increasing workloads;
- · Differing career expectations of generations at work;
- · Increasing competition for staff;
- Increasing needs for strong governance, partnering and internal cooperation;
- · Balancing the work-life needs of the workforce;
- Improving our capacity for change.



Globalisation will create a global talent pipeline that necessitates wider attraction strategies. Multi-National Corporations (MNCs) have a clear advantage and domestic organisations will need to use attraction strategies to compete for the global pool of skilled professionals.

Technological advancement will lead to new methods of talent management, including how hiring managers connect with potential recruits. The use of new technology in background checking needs to be carefully considered, while it is also redefining our concepts of the traditional 'workplace', job functions and job applications. The benefits of new technology in the workplace, and its impact on the employment relationship, and the impact of new technology on the work/life blur will need to be considered.

Diversity in all its forms, particularly generational issues, needs to be considered in a world with a workforce spanning five generations.

Orange collar is the new phrase coined to describe the unique needs of organisations involved in Australia's resources boom. The term 'orange collar' refers to much more than the dress code of these workers. It refers to candidates who possess highly technical and specialist skills are willing and able to work in remote locations, possess the necessary training and tickets, have the right attitude to compliance and are willing to commit to a project long term.

The local government workforce is ageing and, on average, is older compared with other government and industry sectors. As a large number of workers approach retirement at the same time, there are implications for local government in the areas of knowledge retention, recruitment, and replacement. 37% of the local government workforce is aged 50 years or over, compared to the Australian labour force average of 29%. Correspondingly, the proportion of local government employees aged less than 35 years is much lower than for the Australian average.

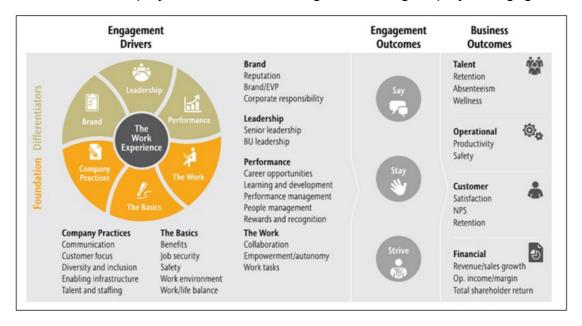
The long term sustainability of Port Stephens Council requires that we manage our operational expenditure, a large proportion of which is employment costs.

Strategies

A number of strategies have been developed and integrated by Port Stephens Council to support the Workforce Plan and to address the challenges of providing appropriately qualified staff for today and the future, being:

Best Employer

To be a Best Employer we must ensure that our organisation is a great place to work. Council identified various elements that we believe constitute being a best employer. We are working hard to ensure these are fulfilled. Council utilises the AON Hewitt Associates Best Employers Accreditation process, which determines who are the best employers in Australia through measuring employee engagement.



Talent Management

Talent management is a system comprising of a number of components and it is important not to see it as a series of separate actions. Therefore, when focusing on developing talent, the following plans and processes need to be integrated to track and manage that talent:

Workforce Planning

Workforce Planning is an important component of Council's integrated planning process to ensure that our organisation has the capacity and capability to deliver efficient, effective and responsive services to the community.

Workforce Segment Identification

An important component of Council's workforce planning and succession processes is the identification of position by workforce segment. This helps Council identify the different positions within the workforce and measure their criticality in relation to those which present the most significant risk to service delivery and where there is potential for a substantial gap between future demand for services and supply of labour.

Employer Branding

To ensure the continuing ability to attract and retain the right staff we must also ensure that we continue to carefully manage our employer brand. Effectively managing and marketing our Employer Brand and clearly understanding what is our Employee Value Proposition (EVP) is crucial to the market perception of Port Stephens Council as a best employer.

Sourcing Attracting Recruiting and On-board Suitably Qualified Candidates

The recruitment, selection and employment process has been developed to ensure applicants are appointed on merit using the selection criteria relating to the position. This ensures that the process is free from any bias and discrimination and meets all relevant legislative responsibilities. All permanent positions within Council will continue to be advertised externally bringing renewal and market place currency to the organisation.

Health, Safety and Wellbeing

Council believes the safety, security, and the physical and mental wellbeing of our people is central to the ability of all staff to contribute to the achievement of Council's objectives.

Safety is one of Council's core values and staff are assured of Council's commitment to seeing them going home in the same physical and mental condition, or better, than when they arrived at work.

Managing and Defining Competitive Salaries

The Port Stephens Council Enterprise Agreement details a market based approach to the setting of salaries for the organisation. This approach ensures that rates of pay are connected to the market and keep pace with changes in that market. Annual increases are agreed as part of the negotiation process, however, if the local government market moves higher than the agreed increases, the rates of pay are adjusted for all staff to keep pace with the market.

Career Development

Council has a dedicated People and Culture Coordinator and has developed an online Design Your Career Program that helps our staff to:

- Work out whether it's time for a career change;
- Think through options that match their strengths, interests and values;
- Consider alternatives to a complete career change;
- Implement strategies to make it happen.



Learning and Development Opportunities

Direct managers have responsibility for developing appropriate learning and development plans for their staff in accordance with the program available. This ensures that all staff have the skills and competencies required to perform the duties of their position.

Coaching and Mentoring

Coaching and mentoring ensures that staff are learning from others, adopting modelled behaviours and attitudes and absorbing the culture and values of the organisation through their personal interactions at work.

Performance Management

Our Individual Work and Development Plan has been in place for a number of years and has a clear line of sight to the achievement of the objectives in the Community Strategic Plan.

At Port Stephens Council we want our employees to be accountable. Accountability for us means 'doing what I say I will do' and continually behaving in a way that demonstrates our organisational values.

Knowledge Exchange

Knowledge exchange is transferring knowledge from one part of the organisation to another. Like knowledge management, knowledge transfer seeks to organise, create, capture or distribute knowledge and ensure its availability for future users.

Our knowledge exchange process creates opportunities for identified staff to have conversations and begin transitioning knowledge.

Succession Planning

Succession planning can be broadly defined as identifying future potential staff to fill key positions. Generally one or more successors are identified for key positions and development activities are planned for these successors. Successors may be fairly ready to do the job (short-term successors) or seen as having longer-term potential (long term successors).

Staff identified as potential successors will be provided with development opportunities that will form part of their learning and development plan. It is important to ensure that Council has some internal capacity to fill these critical positions that are considered vital and would cause disruption to the running of the business if unable to be filled.

Filling of these roles on a permanent basis is still via external recruitment in accordance with the agreed process. Recruitment of outside expertise brings renewal and market place currency to an organisation.



Workplace Equity and Diversity



Council recognises that valuing equity and diversity is best practice.

Council is dedicated to equity and diversity in the workplace and in the way it conducts business. Equity and diversity provides all Council staff and customers with a fair and inclusive workplace in which they are treated in accordance with Council's values.

The basic principle underpinning equity is 'a fair go for all in the workplace'; ensuring that everyone has access to relevant learning and development opportunities, fair working conditions and opportunities for progression. It is about providing everyone with the opportunity to make the most of their ability in the workplace.

Equity questions the 'fairness' of treatment when dealing with differences, such as gender, cultural background age and disability. Equity is about treating people based on merit and in line with individual needs and circumstances. Equity is not about treating everyone in exactly the same way. It is about recognising individual strengths and opportunities for improvement in different situations. Treating all people in exactly the same way is not the same as treating people fairly.

Diversity is about an inclusive environment. It means that the differences brought to Council by people of differing backgrounds, experiences and perspectives are valued. It means that the contributions brought to Council by a broad range of people are utilised and maximised to enhance the success and capability of the organisation.

Enterprise Risk Management

There is risk and opportunity in everything we do. As the environment in which we operate changes, risks and opportunities change. Effective risk management is a means of monitoring those changes.

Management of risk must be an integral part of an organisation's culture, reflected in policies, systems and processes. This includes strategic business planning, performance management and overall governance to ensure sound financial management and efficient service delivery.

Port Stephens Council is committed to empowering employees to assume accountability and responsibility for risk management in the workplace by creating and promoting a culture of participation and by providing a robust process to monitor and review the effectiveness of risk management across Council.

Continuous Improvement

Port Stephens Council has a history of providing quality services to its customers. A consistent approach to continuous improvement strengthens the organisation's ability to deliver more efficient and effective services to the community. The organisation is doing this by pursuing the philosophy within the Internal Business Excellence Framework, specifically using the Australian Business Excellence Framework (ABEF). This philosophy provides a holistic approach to business improvement. This holistic improvement approach is adopted in the Port Stephens Council Integrated Business Operating Framework System and is how we do things at PSC.









PRINCIPLE ONE: Be a leader

- We make every effort to understand, and then commit to, the direction of the organisation.

 We bring our staff along the journey by translating the direction so that every person in our team understands that direction and how their job contributes to achieving the outcomes.

 We demonstrate our ongoing commitment to the direction through our work and interaction with our staff and staff in other teams.

 We engage our staff when we plan for our business units and actively realign what we will deliver to the overall direction.



- The success of our business is based on knowing our customers we know who our customers and stakeholders are and what they value. We build our plans based on customer data and information, and then use this customer data and information to adapt our plans along the way.

 We actively try to strengthen the customer value chain by demonstrating a clear understanding of our role and the capability of the organisation which we use to make decisions for the customer but if we can't, we manage the customer through to where the decision can be made.



PRINCIPLE THREE: Be committed

- We acknowledge and respect that the primary system is
- une ungamisation.

 We always consider the impact to the system before we try to improve. If we know something is not working, we Stop Pay Attention and Do Something about it.
- . We are inquisitive in our approach to improvement by first seeking We capture lessons learnt and challenge process based on issues.
- **PRINCIPLE FOUR: Be motivated** We seek to understand what motivates our staff and what capabilities they have both inside and outside of work.
 We want our staff to be passionate about their work so we create opportunities for them to play to their strengths and succeed.
 We generate enthusiasm in our staff by taking a genuine interest in them and in their work.
- We respectfully address poor performance in a timely manner because we know the impact it can have on our teams.
 We recognise the good work our staff do and thank them for making a difference.



PRINCIPLE FIVE: Be innovative

- We are respectfully curious people and use questions as a tool to understand.
- to understand.

 We take time to learn and encourage our people to learn because individual learning will lead to organisational learning.
- We celebrate innovative ideas and recognise the value of making mis because we capture the learning and we do it differently next time.
 We share our data, information and knowledge because we seek



PRINCIPLE SIX: Be prepared

- We don't measure for the sake of measuring we look for data that reflects how we are performing so that we can make decisions.

 We understand the relevance of what we are measuring because it links to our strategy.

 We always ask our people to support their recommendations with data so that we can improve the decisions we are making.

 We measure at different levels of our organisation (corporate, group, section, teams) and we work towards strengthening the linkages between these components so that our organisation performs at its best.



PRINCIPLE SEVEN: Be adaptable

- We know that variation can exist in every process we use.
 We strive to understand what is acceptable and not acceptable variation through the eyes of our customers.
- We manage our customer's expectations because we know what acceptable variation is.
 Understanding variation and customer expectations is central to the way we improve our processes.



PRINCIPLE EIGHT: Be accountable

- and environmental needs of our community and our organisation.

 We balance the needs of our different places by planning, delivering and making decisions in a transparent way.

 **We care for our community and this is reflected in the way we work and the thinas we do
- We plan, deliver and make decisions by balancing the social, economic
 we commit to an integrated approach to business planning and
 reporting to enhance our performance so that we can continue to



PRINCIPLE NINE: Be a role model

- We understand, as Leaders, the impact we have on the culture and performance of our organisation.

 We fully commit to our values of Respect, Integrity, Teamwork, Excellence and Safety, and our actions and decisions support these values.



Workplace Governance

Port Stephens Council has a responsibility to stakeholders to implement effective systems of leadership and governance to ensure we are meeting legal, financial and ethical obligations. Governance is the process by which decisions are taken and implemented, the process by which organisations go about achieving their goals and producing their outputs and the process by which organisations are directed, controlled and held to account.

Our Business Operating System Framework provides a common understanding of how the 'big' picture of Port Stephens Council fits together and how we go about our business. It assists us to better manage our scarce resources and improve what we do, and how we do it, by providing a guide to decision-making behaviours and actions, assisting in operational and resource planning, ensuring effective workplace governance.

Business Systems/Digital Strategy

Business Systems capabilities are used to facilitate and enable the achievement of the strategies, objectives and deliverables within Council's integrated plans.

Specifically, the Business Systems/Digital Strategy facilitates the effective use, accessibility and security of data, information and knowledge required to achieve the organisation's objectives.

Data and information are enterprise assets that must be managed in the same manner as critical physical assets. The value of data and information cannot be fully recognised when it is maintained in isolated pockets. Information must be shared in a consistent manner to maximise effective decision making across the organisation. The data sources from which information is derived must meet high quality standards for integrity and timeliness.

Strategic Asset Management Plan snapshot

Port Stephens Council's Strategic Asset Management Plan 2020 – 2030(SAMP10) provides a framework to help us manage current and future Council assets so that appropriate services are effectively delivered to the community now and in the future.

It considers information about Council's assets, asset management processes and practices, and presents a plan to improve Council's asset provision and management capability.

Legislation requires that the SAMP is for a minimum 10 year period and that it is reviewed and rolled over annually.

Council is responsible for a very large and broad asset portfolio, which totals approximately \$961M. This asset base includes traditional asset infrastructure such as roads, footpaths, buildings and drainage as well as assets which are unique to



coastal councils such as seawalls, surf clubs, lifeguard towers, wharves and jetties. Council has an ethical and legal obligation to effectively plan for, account for, and manage the public assets for which it is responsible. The successful delivery of Council's assets will enable the current and long term aspirations of the community to be met.

Long Term Financial Plan snapshot

Port Stephens Council's Long Term Financial Plan (LTFP) outlines how we will deliver the objectives and strategies expressed in the Community Strategic Plan, by ensuring the objectives of the IP&R framework are matched by appropriate resources.

The LTFP must be for a minimum timeframe of ten years, covering the period from 2020-2021 to 2029-2030. It is then reviewed and rolled over annually. In addition to acting as a resource plan, the LTFP endeavours to:

- a) Establish a financial framework that combines and integrates financial strategies to achieve a planned outcome;
- b) establish a financial framework that allows us to measure Council's strategies, policies and financial performance;
- c) ensure that Council complies with sound financial management principles;
- d) allows Council to meet its obligations under the Local Government Act

The LTFP is based on achieving the following outcomes:

- maintain the underlying operating surplus;
- ensuring Council infrastructure is maintained at satisfactory level;
- achieving a financial structure that allows us to pay for new assets and renew existing assets within our operating income; and
- the retention of services at present levels.

Implementing the Workforce Plan

The Workforce Strategic Directions are contained in the Community Strategic Plan in the following area:

Focus Area	Key Directions	Delivery Program Objectives	Operational Plan Actions
Focus Area One OUR COMMUNITY Port Stephens is a thriving and strong community respecting diversity and heritage	Key Direction C1 COMMUNITY DIVERSITY Our community accesses a range of services that support diverse community needs	C1.5 Support volunteers to deliver appropriate community services	C1.5.1 Coordinate Council's volunteer program
Focus Area Four: OUR COUNCIL Port Stephens Council leads, manages and delivers valued community services	Key Direction L1 GOVERNANCE Our Council's leadership is based on trust and values of Respect, Integrity, Teamwork, Excellence	L1.1 Develop and encourage the capabilities and aspirations of a contemporary workforce	L1.1.1 Manage and deliver the Human Resources program
in a responsible way	in a responsible way and Safety (RITES)	L1.3 Provide a strong	1.3.1 Coordinate and deliver governance and legal services
		ethical governance structure	L1.3.2 Coordinate and report on the internal audit process.
		L1.4 Provide strong supportive business systems for Council's operations L1.4	L1.4.1 Facilitate the four- year rolling Service Review of Council's processes and services
		Provide strong supportive business systems for Council's operations (continued)	L1.4.2 Manage the Corporate Improvement and Business Systems program of work.

Focus Area	Key Directions	Delivery Program Objectives	Operational Plan Actions
Focus Area Four: OUR COUNCIL Port Stephens Council leads, manages and delivers valued community services in a responsible way (continued)	Key Direction L1 GOVERNANCE Our Council's leadership is based on trust and values of Respect, Integrity, Teamwork, Excellence and Safety (RITES) (continued)	L1.5 Reduce risk across Council.	L1.5.1 Manage the Enterprise Risk Management System program of works.
	Key Direction L2 FINANCIAL MANAGEMENT Our Council is financially sustainable to meet community needs	L2.1 Maintain strong financial sustainability.	L2.1.1 Manage Council's financial resources.
	Key Direction L3 COMMUNICATION AND ENGAGEMENT Our community understands Council's services and can influence outcomes that affect them	L3.1 Promote a customer first organisation	L3.1.1 Develop, implement and monitor Council's Customer First Framework.

1. Introduction and Overview

1.1 Background

Port Stephens Council is located in the Hunter Region of New South Wales, approximately 200 km north of Sydney. The Local Government Area (LGA) is nearly 900 sq km, measuring 55 km from east to west and 30 km from north to south. A significant proportion is National Park, State Forest and nature reserves.

The Worimi people have always been, and remain today, the traditional custodians of the land. The Worimi Nation falls predominately within the boundaries of the Port Stephens LGA.

The Worimi Nation is generally bounded by the four rivers, the Hunter River to the south, Manning River to the north and the Allyn and Paterson Rivers to the west, and the east coast. This area consists of 18 clans or "nurras". Traditionally, the Worimi people used the beach area to travel between the northern and southern parts of the land. We know these areas today as Nelson Bay to the north and Stockton Bight to the south.

The entire area contains hundreds of sites that are significant to Worimi people. Within the traditional land and waters of the Worimi people is an important strip of land known today as Stockton Bight. Stockton Bight has a special cultural significance to the Worimi people because it contains a large amount of cultural history. The land and waters have been used for many thousands of years for living, the gathering of foods and the continuation of cultural activities. Aboriginal cultural connections have always been strong in this area and it continues today, as it is still a well-utilised fishing and recreational area by today's Worimi people.

Following European settlement of Australia, Raymond Terrace Village was established in November 1837 and in 1843 Raymond Terrace and Dungog District Council was formed, transitioning to Raymond Terrace Municipal Council in 1884. In 1906 Port Stephens Shire Council, covering the rural areas, came into being. Finally, in 1937 an amalgamation of Raymond Terrace and Port Stephens Councils took place to form the basis for our current Council.

Port Stephens' attractiveness to residents (including retirees) is based on a combination of its natural features, waterways and rural character; affordable housing; accessibility and its location in a significant regional labour market, which offers a range of accessible jobs in Port Stephens and the broader region.

Population projections suggest by 2038, 1 in 12 people will live in the Hunter with couples the most common household type. Projections suggest the Port Stephens' population will increase from 74,100 in 2016 to 90,384 in 2038, with the largest increase during this time in couple only households.

The latest estimated residential population (2018) for Port Stephens is 72,695 people with 19.2% youth (0-15) and 22.9% seniors (65+) compared to NSW figures



of 19.7% and 16.3% respectively. The population of the Port Stephens LGA has grown by 3,904 people (5.8%) between 2011 and 2016.

Similar to communities across Australia, Port Stephens is experiencing an ageing population, which impacts on the composition of the workforce. This is an important consideration for an organisation, as workforce trends suggest a shift towards part-time and casual employment (known flexibility and underemployment indicators); increasing workforce participation by women; and pressure for workers to remain in employment beyond age 65.

Other population trends include:

- ageing of the population with high growth rates for people aged 60 years and over (an increase of 19% in the last five years and a predicted 57% increase by 2036); and
- an increase in total non-family households from 8,750 to 12,200 by 2036, the majority of which will be lone occupants.

The unemployment rate in Port Stephens has been tracking downwards from a high of 9.9% in September 2015 to 4.6% in March 2017, compared to the Hunter and NSW figures of 7.2% and 5.8% in September 2015, and 5.5% for both the Hunter and NSW in March 2017.

In 2016, based on the census figure for population of some 69,556 people, 49.4% are male and 50.6% female, with a median age of 44.8. Of our citizens 3,325 were Aboriginal and/or Torres Strait Islander people compared to 2,325 in 2011. The average number of people per household is 2.5 with a median weekly household income of \$1,180 and median monthly mortgage repayments of \$1,733, median weekly rent \$305 and average number of motor vehicles per dwelling 1.9.

In Port Stephens 28.6% of people were attending an educational institution. Of these, 28.6% were in primary school, 21.3% in secondary school and 13.9% in a tertiary or technical institution. Of people aged 15 and over in Port Stephens 10.6% reported having completed Year 12 as their highest level of educational attainment, 22.7% had completed a Certificate III or IV, 8.9% had completed an Advanced Diploma or Diploma and 11.1% a Bachelor Degree level and above. In NSW 15.3% reported having completed Year 12 as their highest level of educational attainment and 23.4% Bachelor Degree level and above.

Boasting a vibrant economy that attracts new businesses, young families, retirees and everyone in between, this rapidly growing area has a strong community spirit and an amazing range of sporting, cultural and community organisations.

Newcastle Airport is located within the LGA approximately 20 minutes' drive from the two main centres, Raymond Terrace and Nelson Bay, and connects Port Stephens to the rest of Australia with-regular services to all major cities along the east coast – including Brisbane, Canberra, Melbourne, the Gold Coast and Sydney – and offers easy connections for onward travel both interstate and overseas. Regional services fly direct to Ballina/Byron Bay, Taree, Dubbo and Coffs Harbour.



The region also offers a highly efficient transport infrastructure providing fast links within the region and to the rest of NSW, Australia and the world. Of the 22,689 people that work in Port Stephens the major employment industries include: manufacturing (19%); public administration and safety, including defence (16.9%); retail trade (11%); and accommodation and food services (9.1%).

Key business drivers for the region include Newcastle Airport, Williamtown RAAF Base, and the extensive manufacturing base located at Tomago. The popularity of Port Stephens as a destination to live, work and play to both domestic and international visitors is directly tied to the unique natural environment and local attractions. Supporting industries play a significant role in the local and regional economy underpinned by these key engine industries of defence, manufacturing and tourism.

Residents enjoy all of the lifestyle attributes without the high cost of city living.

1.2 Core Business Functions

Council delivers a diverse range of more than 300 services which have currently been grouped into 60 discrete service packages. The number of service packages are amended as we progress with the service review program. They are delivered under the following organisation structure:

- Corporate Services Group responsible for internal service provision
- Development Services Group responsible for enabling balanced growth
- Facilities and Services Group responsible for external service delivery
- General Manager's Office responsible for provision of strategic leadership and governance.²

The services delivered are:

Group	Service Packages	No.			
Office of the General Manager					
General Managers Office	Office General Manager/Executive Administration	1			
Governance Section	Office of the Governance Section Manager				
	Legal Services	3			
	Enterprise Risk Management	4			
Corporate Services					
Office of the Group Manager	Office of the Group Manager	5			
	Corporate Services				
	Corporate Reporting	6			
Organisation Support Services	Office of the Organisation Support Services Section Manager	7			

² Port Stephens Council, Business Operating Framework 2017



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	Human Resources	8
	Workplace Development	9
	Corporate Systems and Data Project	10
	Management	
	Data and Information Maintenance	11
	and Support	
	ICT Maintenance and Support	12
Financial Services	Office of the Financial Services	13
	Section Manager	
	Financial Expenditure	14
	Financial Reporting	15
	Financial Revenue	16
	Financial Acquisitions	17
Holiday Parks	Office of the Holiday Parks Section	18
	Manager	
	Marketing and Promotions	19
	Holiday Parks (Park Operations)	20
Property Services	Office of the Property Services	21
• •	Section Manager	
	Commercial Investments	22
	Facilities Management	23
Development Services	·	
Office of the Group Manager	Office of the Group Manager	24
	Development Services	<u> </u>
Development Assessment and	Office of the Development	25
Compliance	Assessment and Compliance Section	
	Manager	
	Building and Developer Relations	26
	Business and Systems Administration	27
	Environmental Health and	28
	Compliance	
	Planning and Developer Relations	29
Communications	Office of the Communications Section	30
	Manager	
	Community Development and	31
	Engagement	
	Engagement	
	Customer Relations	32
		33
Strategy and Environment	Customer Relations Public Relations and Marketing Office of the Strategy and	
Strategy and Environment	Customer Relations Public Relations and Marketing Office of the Strategy and Environment Section Manager	33 34
Strategy and Environment	Customer Relations Public Relations and Marketing Office of the Strategy and Environment Section Manager Natural Resources	33 34 35
Strategy and Environment	Customer Relations Public Relations and Marketing Office of the Strategy and Environment Section Manager Natural Resources Strategic Planning	33 34 35 36
Strategy and Environment	Customer Relations Public Relations and Marketing Office of the Strategy and Environment Section Manager Natural Resources	33 34 35
Strategy and Environment Facilities and Services	Customer Relations Public Relations and Marketing Office of the Strategy and Environment Section Manager Natural Resources Strategic Planning	33 34 35 36
	Customer Relations Public Relations and Marketing Office of the Strategy and Environment Section Manager Natural Resources Strategic Planning Economic Development and Tourism Office of the Group Manager	33 34 35 36
Facilities and Services	Customer Relations Public Relations and Marketing Office of the Strategy and Environment Section Manager Natural Resources Strategic Planning Economic Development and Tourism Office of the Group Manager Facilities and Services (including	33 34 35 36 37
Facilities and Services	Customer Relations Public Relations and Marketing Office of the Strategy and Environment Section Manager Natural Resources Strategic Planning Economic Development and Tourism Office of the Group Manager	33 34 35 36 37



Assets	Office of the Assets Section Manager	39
	Asset Systems	40
	Civil Assets	41
	Civil Projects	42
	Community and Recreation	43
	Engineering Services	44
Capital Works	Office of the Capital Works Section	45
	Manager	
	Construction	46
	Survey and Design	47
	Project Management	48
Community Services	Office of the Community Services	49
	Section Manager	
	Children's Services	50
	Contract and Services	51
	Emergency Management	52
	Library Services	53
	Waste Management	54
Public Domain and Services	Office of the Public Domain and	55
	Services Section Manager	
	Building Trades	56
	Mechanical Maintenance	57
	Parks	58
	Roads	59
	Roadside and Drainage	60

Many of these services are delivered in conjunction with partners from across Government and Non-Government sectors (Refer Council's Delivery Program and Operational Plans 2018-2021, Appendix One).

Our goal is to develop a high performing organisation that has a strong culture of 'working together doing the right things the best way'. We want to be recognised by our community as a leading local government authority and as a 'best employer'. We are doing this by pursuing the philosophy within the international Business Excellence Framework.

The Framework is based on a set of nine universal principles which describe the elements that allow us to continuously improve our:

- systems;
- processes;
- · relationships; and
- to measure what we do in order to be sustainable.

Business Excellence is how we ensure that we continually measure and improve our organisational results to the community. It is about:



- having clear direction and knowing how we all contribute to the big picture;
- having a focus on our customers;
- implementing best practice;
- doing our best every single day.

The Business Excellence philosophy underpins how we go about our work. It is all about doing the right things – the best way! It's how we do things at Port Stephens Council. Our BOS follows the structure of the seven categories of the Business Excellence Framework.

1.3 Why Do We Need To Undertake Workforce Planning?

At its simplest, workforce planning is a planning process and analytical capability to measure and compare the current workforce with the future workforce.

This planning process provides insight into the best policies and initiatives needed to ensure Council is resourced with the right people in the right jobs who have the right skills to deliver the community's priorities as detailed in the Community Strategic Plan.

It has a critical role in developing resourcing requirements for the future and is linked to Council's Integrated Strategic Planning, Asset Management and Long Term Financial Planning processes.

1.4 What are Our Goals for this Workforce Plan?

The goals of the Workforce Plan cascade down from the priorities of the Community Strategic Plan and the objectives of the Delivery Program.

In that context we require a clear Workforce Strategy that sets out what type of organisation we need to be and how we plan to get there to ensure continuity of service delivery in both the short and longer term.

1.5 What are the Performance Measures for Our Workforce Plan?

These plans detail the programs and processes that will provide:

- a responsive talent pipeline;
- employment conditions which deliver our employee value proposition of lifestyle, flexibility and diversity;
- a sustainable remuneration and recognition system which attracts and retains the right people, with the right skills and behaviours;
- a workforce that values diversity;
- risk aware safe systems of work; and
- ethical behaviours and working practices.



The major performance measurements for the Plan are those identified in the Level 1 Systems View of Council, being:

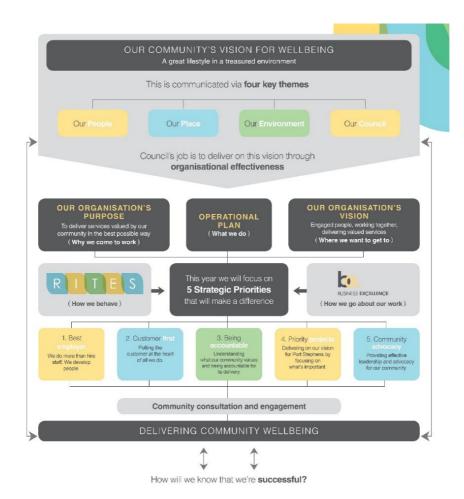
- >95% Integrated Plans delivered on time;
- >80% customer satisfaction;
- >70% employee engagement;
- >95% governance health check;
- >80% risk management maturity score;
- Underlying financial surplus.
- Infrastructure backlog reduction

2. Scoping the Development of the Plan and links to our Community Strategic Plan

The Workforce Plan is one part of the overarching Resourcing Strategy that includes the Strategic Asset Management Plan (SAMP) and Long Term Financial Plan (LTFP). The goal of the three interlinked resourcing plans is to support the organisation by delivering resources to achieve outcomes in our Community Strategic Plan and current three year Delivery Program.

2.1 Council's Strategic Objectives

Everything we do at Port Stephens Council is to deliver on our community's vision for wellbeing. Our organisation's purpose, vision and plan help us understand why we come to work, what we do and what we want to achieve.







Our Community Vision

The vision of the Port Stephens community is to create 'A great lifestyle in a treasured environment' for all residents, businesses and visitors.

Our Organisation Vision

To achieve this, the organisation has developed a vision of 'Engaged and resilient people in strong healthy relationships, working collaboratively, enhancing community well-being'.

Reflecting on its broader context, this portrays:

Engaged people

- Having the right people, with the right skills, in the right roles.
- Developing the capability of our people.
- The need for all of us to fully utilise our talents at work.
- Our motivation to do what is required at the time in the right way.
- Aligning our culture with the PSC values and behaviours.

Working together

- The benefits of strong relationships, teamwork and embracing diversity.
- The need for each of us to provide self-leadership and take initiative.
- Our enthusiasm about the work we do, our colleagues and customers.
- Collaborating strongly with Hunter Councils, local governments and other agencies.
- Working in partnership with our community to ensure they can influence outcomes that affect them.

Delivering valued services

- The requirement to thoroughly understand and meet our customer and stakeholder needs.
- The need to deliver services that are cost effective, efficient and valued by our customers.
- Our continual endeavour to achieve excellence in what we do.

Our Purpose

'To deliver services valued by our community in the best possible way.'

Council facilitates a healthy and prosperous community by planning and delivering services that achieve a balanced approach towards social, economic, cultural and environmental considerations. Council's operations are based on the principles of Business Excellence.

The Integrated Plans being the Community Strategic Plan, Delivery Program and Operational Plan 2018-2021 are delivered by way of resources applied to them – human, capital and assets and are organised into four focus areas.



2.1.1 Strategic Priorities

A summary of Port Stephens Council's Strategic priorities is contained in the following table.

Focus Area	Key Direction	Delivery Program Objective
Focus Area One OUR COMMUNITY Port Stephens is a thriving and strong community respecting diversity and heritage	MUNITY ens is a strong respecting COMMUNITY DIVERSITY Our community accesses a range of services that support diverse community needs	C1.1 Provide facilities and services for children
		C1.2 Provide support for young people to build their confidence and contribution to the community
		C1.3 Encourage Port Stephens to be inclusive and access friendly
		C1.4 Support needs of an ageing population
		C1.5 Support volunteers to deliver appropriate community services
	Key Direction C2 RECOGNISED TRADITIONS AND LIFESTYLES Our community supports the richness of its heritage and	C2.1 Recognise and support local Aboriginal and Torres Strait Islander people
	culture	C2.2 Support and promote local cultural activities.
		C2.3 Recognise and support the heritage of Port Stephens
		C2.4 Provide public libraries as vibrant community spaces

Focus Area	Key Direction	Delivery Program Objective
Focus Area One OUR COMMUNITY Port Stephens is a thriving and strong community respecting	Key Direction C3 COMMUNITY PARTNERSHIPS Our community works with Council to foster creative and	C3.1 Assist community service providers to effectively deliver services in the region
diversity and heritage (continued)	active communities	C3.2 Support local community events that highlight and foster the creative and diverse nature of our community
		C3.3 Provide recreational and leisure services
		C3.4 Support financially creative and active communities
Focus Area Two OUR PLACE Port Stephens is a liveable place supporting	Key Direction P1 STRONG ECONOMY, VIBRANT LOCAL BUSINESSES, ACTIVE	P1.1 Support sustainable business development in Port Stephens
local economic growth	INVESTMENT Our community has an adaptable, sustainable and diverse economy	P1.2 Support and deliver services that attract sustainable visitation to Port Stephens
	Key Direction P2 INFRASTRUCTURE AND FACILITIES Our community's infrastructure and facilities are safe, convenient, reliable and	P2.1 Plan civil and community infrastructure to support the community
	environmentally sustainable	P2.2 Build Council's civil and community infrastructure to support the community

Focus Area	Key Direction	Delivery Program Objective
Focus Area Two OUR PLACE Port Stephens is a liveable place supporting local economic growth (continued)	rephens is a e place supporting conomic growth ued) INFRASTRUCTURE AND FACILITIES Our community's infrastructure and facilities are safe, convenient, reliable and	P2.3 Maintain Council's civil and community infrastructure to support the community
	environmentally sustainable (continued)	P2.4 Deliver road infrastructure services on behalf of Roads and Maritime Services
	Key Direction P3 THRIVING AND SAFE PLACE TO LIVE Our community supports a healthy, happy and safe place	P3.1 Provide land use plans, tools and advice that sustainably support the community
		P3.2 Enhance public safety, health and liveability through use of Council's regulatory controls and services
		P3.3 Support the amenity and identity of Port Stephens
		P3.4 Support emergency services and protect Council assets from bushfires and extreme weather event
Focus Area Three OUR ENVIRONMENT Port Stephens environment is clean,	Key Direction E1 ECOSYSTEM FUNCTION Our community has healthy and dynamic environmental	E1.1 Protect and enhance the local natural environment
green, protected and enhanced	systems that support biodiversity conservation	E1.2 Educate the community about the natural environment



Focus Area	Key Direction	Delivery Program Objective
Focus Area Three OUR ENVIRONMENT Port Stephens environment is clean, green, protected and enhanced (continued)	Key Direction E2 ENVIRONMENTAL SUSTAINABILITY Our community uses resources sustainably, efficiently and equitably	E2.1 Reduce the community's environmental footprint
	Key Direction E3 ENVIRONMENTAL RESILIENCE Our community is resilient to environmental risks, natural hazards and climate change	E3.1 Encourage community resilience to coastal hazards
		E3.2 Encourage community resilience to detrimental impacts from the environment
		E3.3 Encourage community resilience to the impacts of climate change
Focus Area Four: OUR COUNCIL Port Stephens Council leads, manages and delivers valued community services in a responsible way	Key Direction L1 GOVERNANCE Our Council's leadership is based on trust and values of Respect, Integrity, Teamwork, Excellence and Safety (RITES)	L1.1 Develop and encourage the capabilities and aspirations of a contemporary workforce
		L1.2 Provide strong civic leadership and government relations
		L1.3 Provide a strong ethical governance structure



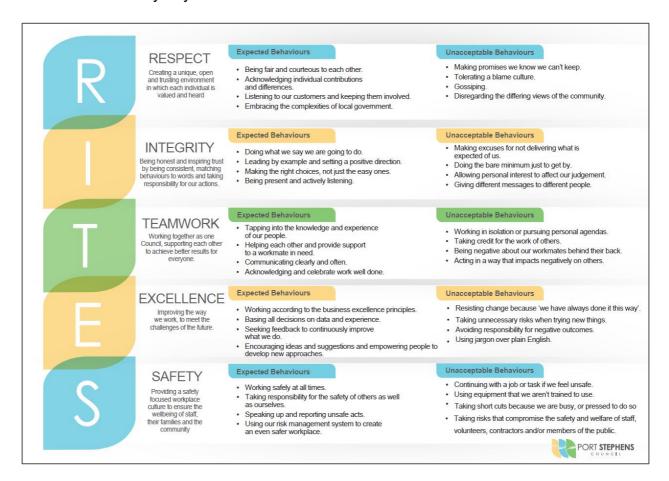
Focus Area	Key Direction	Delivery Program Objective
Focus Area Four: OUR COUNCIL Port Stephens Council leads, manages and delivers valued community services in a responsible way (continued)	Key Direction L1 GOVERNANCE Our Council's leadership is based on trust and values of Respect, Integrity, Teamwork, Excellence and Safety (RITES) (continued)	L1.4 Provide strong supportive business systems for Council's operations
		L1.5 Reduce risk across Council
	Key Direction L2 FINANCIAL MANAGEMENT Our Council is financially sustainable to meet community needs	L2.1 Maintain strong financial sustainability
		L2.2 Maximise non-rate revenue and investment to support Council services
	Key Direction L3 COMMUNICATION AND ENGAGEMENT Our community understands Council's services and can influence outcomes that affect them	L3.1 Promote a customer first organisation
		L3.2 Provide information in a range of accessible formats
		L3.3 Strengthen Council's reputation
		L3.4 Provide a voice for the community

These priorities are under pinned by a number of strategies and plans which provide valuable guidance on the priority and focus of Council's work.

2.1.2 Values

Leadership within Council is committed to aligning the operating culture of the organisation and strongly supports the PSC values and behaviours.

Organisational values are shared beliefs about what is desirable and worthy in our work life. The values are personally demonstrated by each of us in how we conduct ourselves every day.



The values and behaviours reflect our organisation's operating norms. It is important that these values are embraced by all staff in our daily work and dealings with each other and our stakeholders. Building strong relationships at all levels is fundamental to 'how we do things around here'.

Having an agreed set of behavioural statements around Council's values assists us to develop a culture where staff are engaged and align their behaviours with the principles of Business Excellence. These are the behaviours that we can hold ourselves and those around us accountable for.

These key behaviours apply to all employees and assist staff to understand the importance of leadership of self.

2.1.3 Capability Framework

Capabilities are the integrated knowledge, skills, judgement and attributes that people need to perform a job effectively. Having a defined set of competencies for each type of role within Council shows staff the kinds of behaviours the organisation values and which it requires to help achieve its objectives.

Defining capabilities helps:

- Staff to demonstrate sufficient expertise;
- Recruit and select new staff more effectively;
- Evaluate performance more effectively;
- · Identify skill and competency gaps more efficiently;
- Provide customised learning and professional development;
- Plan sufficiently for succession;
- Make change management processes work more efficiently.

Our capability framework defines the knowledge, skills, and attributes needed for people within the organisation. Each individual role has its own set of competencies needed to perform the job effectively.

A comprehensive capability framework has been developed and deployed at Port Stephens Council for some time. In 2017 a framework review was undertaken in conjunction with Local Government NSW's development of a capability framework for the sector and Port Stephens Council has now updated our capability framework to reflect current and future needs of ourselves and the sector more broadly. The capabilities in this framework reflect increasing levels of complexity and requirements for staff at different levels within the organisation.

Capability dictionaries have been developed for each level and underpin all recruitment activities, the performance management system and learning and development offerings.

Our Position Descriptions are consistent across the organisation and clearly set out the key responsibilities, objectives and outcomes required to be successful in the role. They also capture the technical and behaviour capabilities required for the role.

This clarity assists in performance management of employees and ensures that staff are clear on the outcomes they are expected to deliver to achieve Council objectives.

The following table sets out a summary of the core capabilities in this framework. The full descriptors are contained in our What is the Capability Framework? Guide.

Core Capabilities















Personal attributes

Manage self

Show drive and motivation, an awareness of strengths and weaknesses, and a commitment to learning

Display resilience and adaptability

Express own views, persevere through challenges, and be flexible and willing to change

Act with integrity Be honest, ethical and professional, and prepared to speak up for what is right

Demonstrate accountability Take responsibility for own actions, commit to safety, and act in line with legislation and policy

Relationships

Communicate and engage Communicate clearly and respectfully, listen, and encourage input from others

Community and custom er focus Commit to delivering customer and community focused services in line with strategic objectives

Work collaboratively Be a respectful, inclusive and reliable team member, collaborate with others, and value diversity

Influence and negotiate Persuade and gain commitment from others, and resolve issues and conflicts

Results

Plan and prioritise Plan and organise work in line with organisational goals, and adjust to changing priorities

Think and solve problems Think, analyse and consider the broader context to develop. Use, allocate and maintain. practical solutions

Create and innovate Encourage and suggest new ideas and show commitment to improving services and ways of working

Deliver results Achieve results through efficient use of resources and a commitment to quality outcomes

Resources

Finance

Be a responsible custodian of council funds and apply processes in line with legislation and policy

Assets and tools work tools appropriately and manage community assets responsibly

Technology and information Use technology and information to maximise efficiency and effectiveness

Procurement and contracts Understand and apply procurement processes to ensure effective purchasing and contract performancedecisiveness in dealing with difficult and controversial issues

Workforce leadership

Manage and develop people Engage and motivate staff. develop capability and potential in others

Inspire direction and purpose Communicate organisational goals, priorities and vision and recognise achievements

Optim ise workforce contribution Hire and deploy people effectively and apply sound workforce planning principles

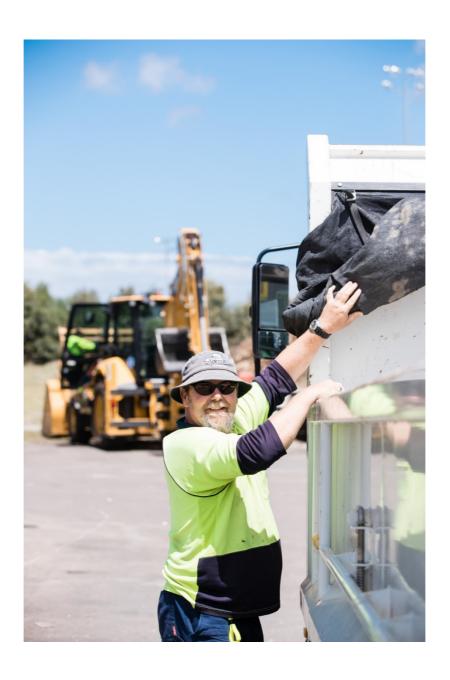
Lead and manage change Initiate, support and champion change, assist others to accept and engage with change



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2.1.4 Extended Capital Works Program

The elected body (Mayor and Councillors) adopted to progress a number of projects under the title of PSC2020. PSC2020 is considered a set of major projects in their own right, which means that there will not only be an increase in the delivery of capital work programs but a demand for increased resources in labour. Specialised projects delivered in a short time frame require particular skills with a mixture of contract and permanent staff in Council's Capital Works Section. More information on these projects can be found in the Operational Plan and Strategic Asset Management Plan.



2.2 Impacts on the Workforce

Environmental scanning is a process of gathering, analysing, and dispensing information for tactical or strategic purposes. The environmental scanning process entails obtaining both factual and subjective information on the business environments in which Port Stephens Council is operating and how these environments may impact on our ability to adequately staff our workforce with suitably qualified employees in the future.

2.2.1 External Environment

2.2.1.1 Population

Australia's population, like that of most developed countries, is ageing as a result of sustained low fertility and increasing life expectancy. This is resulting in proportionally fewer children (less than 15 years of age) in the population and a proportionally larger increase in those aged 65 and over.

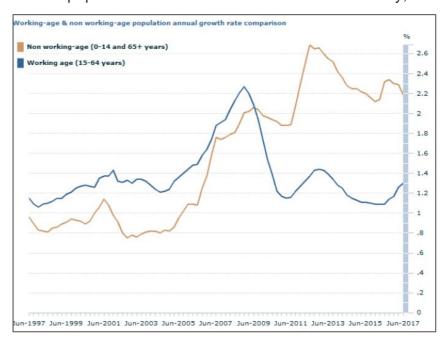
The median age (the age at which half the population is older and half is younger) of the Australian population has increased by three years over the last two decades, from 34 years at 30 June 1997 to 37 years at 30 June 2017. Between 30 June 2016 and 30 June 2017 the median age remained steady at 37 years.

Over the next several decades, population ageing will have a range of implications for Australia, including; health, size of the working-age population, housing and demand for skilled labour.

Between 1997 and 2017, the proportion of Australia's population aged 15-64 years remained fairly stable, decreasing from 66.6% to 65.7% of the total population. During the same period, the proportion of people aged 65 years and over increased from 12.1% to 15.4% and the proportion of people aged 85 years and over increased from 1.2% of the total population in 1997 to 2.0% in 2017. Conversely, the

proportion aged under 15 years decreased from 21.2% to 18.8%.

At 30 June 1997, the proportion of the population aged between 15 and 64 years (traditionally referred to as the 'working-age population') was 66.6%. This proportion increased to a high of 67.5% in 2009, before declining to 65.7% by 30 June 2017.





In the 12 months to 30 June 2017, the number of people in the working ages increased by 1.3% (or 207,700 persons). At the state and territory level, Victoria and New South Wales experienced growth rates for this group that were higher than the 1.3% national average at 2.2% and 1.5% respectively. In contrast, Tasmania and the Northern Territory recorded a decrease in the number of 15-64 year olds of less than 0.1% and 0.4% respectively.

There were 284,000 young people aged 15 years who entered the working-age population while 247,700 people turned 65 years and left the working-age population in the year ended 30 June 2017.³

2.2.1.2 **Economy**

Australia's economy has enjoyed considerable success in recent decades, reflecting strong macroeconomic policy, structural reform and the long commodity boom. Living standards and well-being are generally high, though challenges remain in gender gaps and in greenhouse gas emissions. The economy is now rebalancing following the end of the commodity boom, supported by an accommodative macroeconomic stance and currency depreciation. The strengthening non-mining

sector is projected to support output growth and spur further reductions in unemployment. Low interest rates have supported aggregate demand but are ramping up investor risk taking and putting pressure on the housing market.

Improving competition and other framework conditions that influence the absorption and development of innovation are key for restoring productivity growth. Innovation requires labour and capital markets that facilitate new business models. Productivity growth could be boosted through stronger collaboration between business and research sectors in research and development activity.

Australia's adjustment to the end of the commodity boom has not been painless. Unemployment

	LAND, I	PEOPLE AN	D ELECTORAL CYCLE		
Population (million)	23.9		Population density per km ²	3.1	(35.1
Under 15 (%)	18.9	(18.0)	Life expectancy (years, 2014)	82.4	(80.9
Over 65 (%)	14.9	(16.3)	Men (2013)	80.1	(77.8
Foreign-born (%, 2014)	28.1		Women (2013)	84.3	(83.1
Latest 5-year average growth (%)	1.4	(0.4)	Latest general election	July	2016
		ECO	NOMY		
Gross domestic product (GDP)			Value added shares (%, 2014)		
	1 229.6		Primary sector	2.6	(2.4
	1 633.8		Industry including mining and construction	25.4	(26.6
Latest 5-year average real growth (%)	2.7	(1.9)	Services	72.0	(70.9
Per capita (000 USD PPP)	46.7	(4.1)			
			OVERNMENT of GDP		
Expenditure ^a	35.7	(41.7)	Gross financial debt ^a	44.2	(111.6
Revenue	34.2	(38.5)	Net financial debt ^a	-14.6	(72.7
THE VENERAL PROPERTY OF THE PERTY OF THE PER	04.2	1	ACCOUNTS	14.0	(12.7
Exchange rate (AUD per USD)	1.329	EXTERNAL	Main exports (% of total merchandise exports)		
PPP exchange rate (USA = 1)	1.462		Crude materials, inedible, except fuels		31.8
In per cent of GDP	1,402		Mineral fuels, lubricants and related materials		25.5
Exports of goods and services	19.3	(5.5)	Food and live animals		14.3
Imports of goods and services	21.6	(5.1)	Main imports (% of total merchandise imports)		17.
Current account balance	-4.8	(0.2)	Machinery and transport equipment		39 6
Net international investment position	-56.8	(0.2)	Miscellaneous manufactured articles		15.1
The state of the s	00.0		Manufactured goods		12.2
1	ABOUR N	MARKET, SI	CILLS AND INNOVATION		
Employment rate for 15-64 year-olds (%)	72.2	(66.2)	Unemployment rate, Labour Force Survey (age 15 and over) (%)	6.1	(6.8)
Men	77.5	(74.1)	Youth (age 15-24, %)	13.1	(13.9)
Whomen	66.8	(58.5)	Long-term unemployed (1 year and over, %)	1.4	(2.2)
Participation rate for 15-64 year-olds (%)	76.9	(71.2)	Tertiary educational attainment 25-64 year-olds (%)	42.9	(35.7
Average hours worked per year	1 665	(1 766)	Gross domestic expenditure on R&D (% of GDP, 2013)	2.1	(2.4)
		ENVIR	ONMENT		
Total primary energy supply per capita (toe)	5.5	(4.1)	CO ₂ emissions from fuel combustion per capita (tonnes, 2014)	15.8	(9.4)
Renewables (% of total)	6.5	(9.6)	Water abstractions per capita (1 000 m ³ , 2011)	0.6	10.4
Fine particulate matter concentration (PM2.5, µg/m ³)	6.7	(14.5)	Municipal waste per capita (tonnes, 2011)	0.6	(0.5)
		80	CIETY		
Income inequality (Gini coefficient, 2014 ^b)	0.337	(0.31)	Education outcomes (PISA score)		
Relative poverty rate (%, 2014 ^b)	12.8	(11.0)	Reading	503	(496
Median equivalised household income (000 USD PPP, 2014)	31.3	(22.4)	Mathematics	494	(494)
Public and private spending (% of GDP)		(00.7)	Science	510	(501
Health care, current expenditure	9.3	(9.1)	Share of women in parliament (%, August 2016)	31.9	(27.8
Pensions (2014 ^b)	6.9	(9.1)	Net official development assistance (% of GNI)	0.27	(0.39)
Education (primary, secondary, post sec. non tertiary, 2013)	3.9	(3.7)			
a) 2014 for the OECD aggregate b) 2013 for the OECD aggregate. c) 2011 for the OECD aggregate. * Data refer to 2015 unless otherwise stated. When of latest available data is calculated where data.	re the C	ECD agg	needbetterifiendex.org regate is not provided in the source database, a simp 29 member countries. of the following organisations: OECD, Internationa		

has risen, and inequality is rising. In addition, large socioeconomic gaps between Australia's indigenous community and the rest of the population remain. Developing

³ Australian Demographic Statistics, June 2017, Australian Bureau of Statistics



Workforce Plan 2018-2021

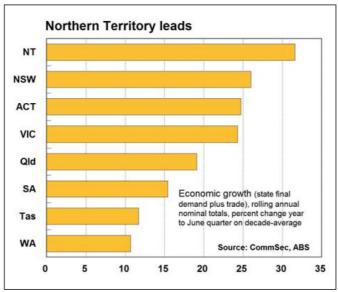
innovation-related skills will be important for the underprivileged and those displaced by economic restructuring and can help reduce gender wage gaps.⁴

The latest data shows Australia's economies to be in good shape but with some differences in relative performance. NSW has retained the position as the best performing economy, at or near the top of all indicators. Victoria is not far behind, ahead of ACT. Then there is a gap to South Australia, Tasmania, Queensland, and the Northern Territory, then another gap to Western Australia.

NSW is performing well in both retail trade and dwelling starts and is now top on equipment investment and unemployment. NSW is second on three of the eight indicators. The lowest NSW ranking is third on housing finance.

-			ROWTH		
	Economic	Retail	Equip.	Employ-	
	Growth	Trade	Invest	ment	
NSW	7.0	2.5	-7.0	2.1	
VIC	6.1	3.2	6.9	3.1	
QLD	8.2	1.4	7.7	4.1	
SA	2.9	3.1	10.6	1.9	
WA	3.4	0.0	-21.9	2.9	
TAS	2.9	2.4	1.5	3.9	
NT	14.5	0.6	19.3	-2.4	
ACT	6.3	2.8	8.9	2.0	
AUST	3.5	2.2	-4.0	2.8	
	Constuct	Pop-	Housing	Home	
	Work	ulation	Finance	Starts	
NSW	4.9	1.60	7.1	-9.8	
VIC	10.3	2.43	8.6	-0.8	
QLD	0.9	1.56	-0.2	-24.4	
SA	12.1	0.60	-8.4	-3.1	
WA	-30.5	0.72	-6.4	-15.2	
TAS	5.0	0.60	2.6	2.2	
NT	-3.9	0.14	-5.2	-32.3	
ACT	-6.2	1.78	17.0	-19.5	
AUST	-2.0	1.61	3.5	-11.3	

The Northern Territory continues to take the top spot on economic growth. Economic activity in the 'Top End' is 31.6 per cent above its 'normal' or decade-average level of output. Next strongest is NSW, with output 26 per cent higher than the decade average level of output. Then follows the ACT (up 24.7 per cent) from Victoria (24.3 per cent).



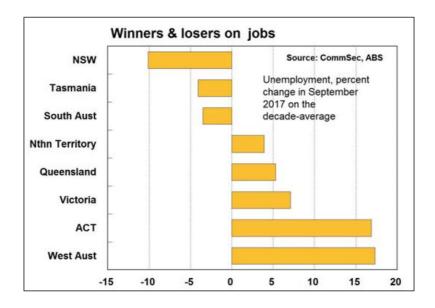
Arguably NSW has the strongest job market in the nation. While jobless rates are lower in the Northern Territory and ACT, the NSW jobless rate of 4.6 per cent is just over 10 per cent below its decade average. And the NSW jobless rate is also the lowest in nine years.⁵

⁵ State of the States – Commsec, https://www.commsec.com.au/stateofstates, October 2017

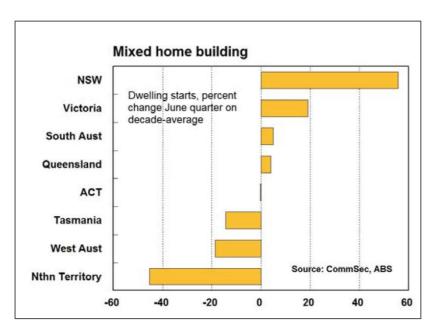


⁴ OECD Economic Surveys: Australia 2017

http://www.oecd-ilibrary.org/economics/oecd-economic-surveys-australia_19990146



Home building remains mixed across the nation. The NSW market remains strong, responding to above "normal" population growth. And home building is also strong in Victoria. By contrast, starts in Western Australia are at the lowest levels in almost five years. NSW remains in top spot for dwelling starts with commencements almost 56 per cent above decade averages. But activity is slowing as demand is being met. In the June quarter 2017 the number of dwellings started was 10 per cent lower than a year earlier.



Of the eight key economic indicators, Unemployment and Population Growth have a direct impact on our ability to attract sufficient skilled labour to our organisation.

2.2.1.3 Unemployment

Australia's trend estimate of employment increased by 22,200 persons in November 2017, with:

- the number of unemployed persons decreasing by 2,900 persons;
- the unemployment rate remaining steady at 5.4 per cent;
- the participation rate increasing by less than 0.1 percentage points to 65.4 per cent; and
- the employment to population ratio remaining steady at 61.8 per cent.

Over the past year, trend employment increased by 371,000 persons (or 3.1 per cent). Over the same 12 month period the trend employment to population ratio, which is a measure of how employed the population (aged 15 years and over) is, increased by 0.9 percentage points to remain at 61.8 per cent for the second month in a row, the highest rate since June 2012.

In monthly terms, trend employment increased by 22,200 persons between October and November 2017. This represents an increase of 0.18 per cent, which is above the monthly average growth rate over the past 20 years of 0.16 per cent.

Trend full-time employment increased by 15,300 persons in November, and part-time employment increased by 6,900 persons. Compared to a year ago, there are 308,200 more persons employed full-time and 62,700 more persons employed part time. The part-time share of employment decreased 0.5 percentage points over the past 12 months, from 32.0 per cent to 31.5 per cent.

The trend estimate of monthly hours worked in all jobs increased by 3.8 million hours (or 0.22 per cent) in November 2017, to 1,734.4 million hours. Monthly hours worked increased by 3.4 per cent over the past year, slightly above the increase in employed persons. As a result, the average hours worked per employed person has also increased slightly, to around 140.1 hours per month, or around 32.3 hours per week.

The trend unemployment rate remained at 5.4 per cent for the second consecutive month in November 2017, after the October figure was revised down to 5.4 per cent. The number of unemployed persons decreased by 2,900. The trend unemployment rate is now at its lowest point since December 2012.

The quarterly trend underemployment rate dropped 0.2 percentage points to 8.4 per cent over the quarter to November 2017. Over the past year this rate decreased by 0.3 percentage points, from a historical high of 8.7 per cent in February 2017, with the number of underemployed decreasing by 1,100 persons. The quarterly underutilisation rate, which is a combined measure of unemployment and underemployment in the labour force, was 13.8 per cent in November 2017, down from 14.1 per cent in August 2017. ⁶

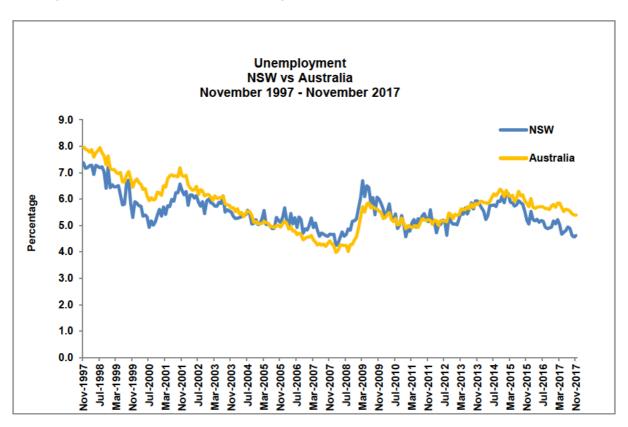
⁶ Australian Bureau of Statistics, 6202.0 - Labour Force, Australia, November 2017



In seasonally adjusted terms, job advertisements rose 1.5% in November 2017 following a 1.5% increase in the prior month. On an annual basis Job Advertisements are up 12.1%.

In trend terms, job ads were up 0.7% month on month in November. There has been a slight slowdown in the month on month trend which averaged 1.16% and 0.94% month on month over quarter 2 and quarter 3 respectively.

This suggests a positive outlook for the labour market, particularly given the solid prospects for economic growth. Labour market performance through 2017 has been robust, with employment concentrated in full time jobs and picking up across all states. That said, the improvement in labour market conditions has not yet translated into higher wage growth, as indicated in the weaker-than-expected quarter 3 number. Clearly, a further reduction in labour market spare capacity is required for a sustained increase in wage growth. On this front, it is encouraging to see business surveys report that firms are having an increasingly difficult time finding suitable labour. In the past this has resulted in firms bidding up wages. Indeed the RBA, through its liaison program, has already noted some evidence of this occurring in small pockets. As the unemployment rate grinds down further over the coming year, we expect this to become more widespread. ⁷



The labour force participation rate increased to 65.4 per cent, the highest it has been since October 2011. The female labour force participation also increased, to a further historical high of 60.1 per cent.

The monthly trend unemployment rate remained steady at 5.4 per cent in November 2017. The last time the trend unemployment rate was lower was in January 2013.

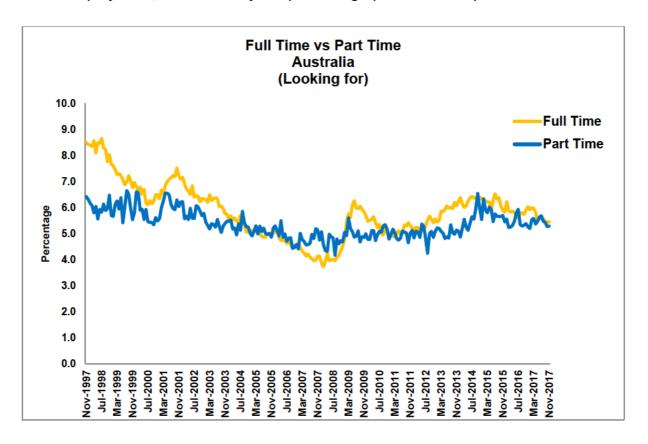
ANZ Job Advertisements Series, http://www.media.anz.com/phoenix.zhtml?c=248677&p=irol-jobad&nyo=0, December 2017



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The quarterly trend underemployment rate decreased by 0.2 percentage points to 8.4 per cent over the quarter to November 2017.

The quarterly trend underutilisation rate, which includes both unemployment and underemployment, decreased by 0.3 percentage points to 13.8 per cent.



2.2.1.4 Population Growth⁸

Australia's population grew by 1.6% during the year ended 30 June 2017. Natural increase and net overseas migration contributed 36.8% and 63.2% respectively to total population growth for the year ended 30 June 2017.

All states and territories recorded positive population growth in the year ended 30 June 2017. Victoria recorded the highest growth rate of all states and territories at 2.3%. The Northern Territory recorded the lowest growth rate at 0.1%.

PRELIMNARY	Population at end Jun qtr 2017	Change over previous year	Change over previous year
DATA	'000	'000	%
New South Wales	7 861.1	121.8	1.6
Victoria	6 323.6	144.4	2.3
Queensland	4 928.5	79.6	1.6
South Australia	outh Australia 1 723.5 10.5		0.6
Western Australia	2 580.4	21.4	0.8
Tasmania	520.9	3.3	0.6
Northern Territory	246.1	0.4	0.1
Australian Capital Territory	410.3	6.8	1.7
Australia(a)	24 598.9	388.1	1.6

(a) Includes Other Territories comprising Jervis Bay Territory, Christmas Island, the Cocos (Keeling) Islands and Norfolk Island.

⁸ Australia Bureau of Statistics, 3101.0 - Australian Demographic Statistics, June 2017



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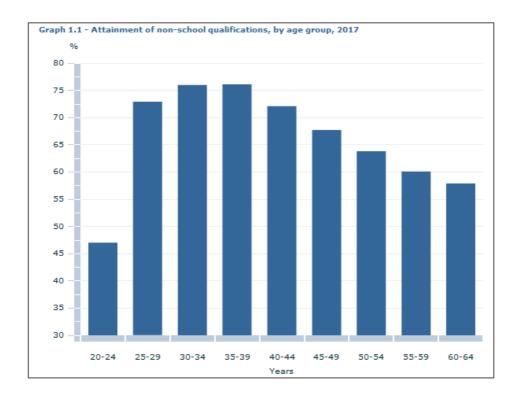
2.2.1.5 Education⁹

Education plays an increasingly critical role in preparing individuals for entry into the labour force, and ensuring they have the skills necessary for employment and lifelong learning. The changing structure of the labour market, as well as the fast pace of technological change in an increasingly global economy, requires a workforce capable of development throughout their life.

Over recent decades there has been an increasing demand for vocational and higher education qualifications across many sectors of the labour market. This has resulted in a steady increase in the proportion of the working-age population with these qualifications. However, while the proportion of Australian workers with qualifications has increased, there is concern that many of these workers are employed in a field of work that has little relevance to their qualifications.

Qualification Trends

Over recent years, the proportion of Australians who have gained a qualification has been steadily increasing. In May 2017 it was estimated that of the 14.5 million people aged 20 to 64 years in Australia, 9.6 million (two in three Australians or 66%) have attained at least one non-school qualification. The proportion of males (67%) and females (66%) with a non-school qualification is almost identical. People in the age groups 30 to 34 and 35 to 39 years have attained the largest proportion of non-school qualifications.



Of 20 to 64 year old persons, 62% have attained a Certificate III qualification or higher and 31% have attained a Bachelor degree qualification or higher. Similar

⁹ Australian Bureau of Statistics, Education and Work 6227.0, Australia, May 2017



proportions of males and females attained a Certificate III or higher (62% and 61%, respectively). A greater proportion of females (35%) than males (28%) have attained a Bachelor degree or higher.

Qualifications and Employment

Two-thirds (68%) of employed people aged 15 to 74 years had completed a non-school qualification, compared with half (50%) of unemployed people, and 42% of people who were not in the labour force.

Of all employed persons with a non-school qualification, the industry they were most commonly employed in was health care and social assistance (16%), while employed persons without a non-school qualification were most commonly employed in the retail trade industry sector (16%).

There were 185,400 people aged 15 to 64 years who were employed as apprentices or trainees and were part of the Australian Apprenticeship Scheme. Of these, 81,100 people (44%) had commenced their apprenticeship or traineeship in the last 12 months. The majority of apprentices or trainees were male (83%). As in previous years, construction was the most common industry for apprentices and trainees, with 41% employed in this industry. ¹⁰

Occupations that are classified in the two highest skill levels ¹¹ are projected to make up well over half of projected employment growth over the five years to May 2022. Employment for skill level 1 occupations is projected to increase by 412,700 (or 10.7 per cent), with large increases in employment projected for Registered Nurses (up by 65,300 or 23.0 per cent) and Software and Applications Programmers (15,100 or 14.5 per cent). For skill level 2 occupations, employment is projected to increase by 129,000 (or 9.5 per cent), with the largest contributions projected to be made by employment of Cafe and Restaurant Managers (up by 13,100 or 18.5 per cent) and Welfare Support Workers (11,600 or 22.1 per cent). The relatively strong rates of growth at the top end of the skill distribution highlight the importance of educational and qualification attainment both for those in the workforce who seek career advancement and for labour market entrants who wish to improve their employment prospects.

Skill level 5: Certificate I or secondary education



Workforce Plan 2018-2021

¹⁰ Australian Jobs 2017, https://www.employment.gov.au/australian-jobs-publication

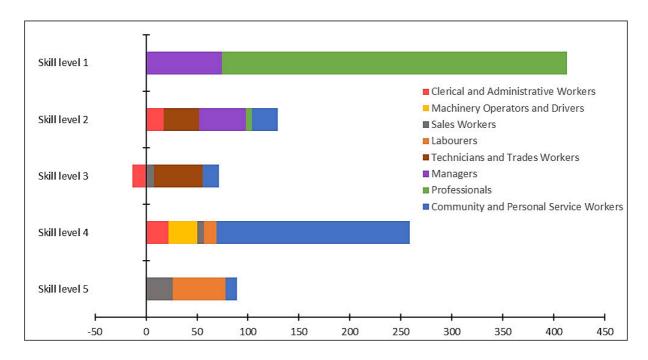
¹¹ The Australian Bureau of Statistics (ABS) classifies occupations according to five skill levels commensurate with the following qualification(s) or where relevant work experience with training may be a substitute for formal qualifications:

Skill level 1: Bachelor degree or higher qualification

Skill level 2: Advanced Diploma or Diploma

Skill level 3: Certificate IV or Certificate III with at least two years on-the-job training

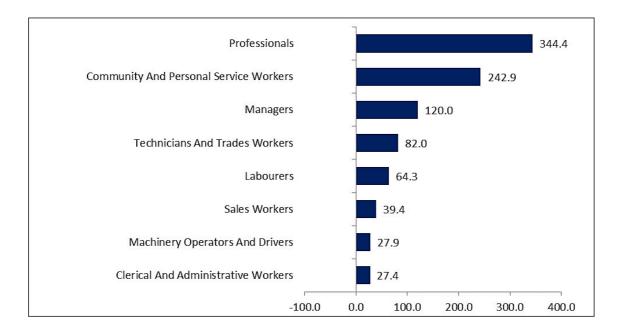
Skill level 4: Certificate II or III



Education and qualification attainment is also important for skill level 4 occupations (up by 256,400 or 8.2 per cent) which are projected to make a large contribution to employment growth and to grow at a higher rate than the 7.8 per cent projected for all occupations. The projected growth in employment in skill level 4 occupations is driven by Community and Personal Service Workers, such as Aged and Disabled Carers (up by 77,400 or 47.3 per cent), as demand increases for caring services to meet the demand arising from the NDIS and Australia's ageing population. The smallest contributions to employment growth are projected to come from skill level 5 occupations (up by 92,400 or 4.4 per cent) and from skill level 3 (57,800 or 3.4 per cent), with employment projected to fall for several skill level 3 occupations, such as Secretaries (down by 11,100 or 24.9 per cent), Metal Fitters and Machinists (5600 or 5.7 per cent) and Structural Steel and Welding Trades Workers (3300 or 4.5 per cent).

2.2.1.6 Occupation

Employment is projected to increase in all eight major occupational groups over the five years to May 2022. Very strong employment growth is projected to continue for Professionals (up by 344,400 or 12.1 per cent) and Community and Personal Service Workers (242,900 or 19.2 per cent), consistent with strong projected growth in the service industries that are leading employers of these occupational groups. Together, these two occupational groups are expected to account for well over half of the total growth in employment over the next five years. Employment of Managers is projected to grow at the average rate of growth (up by 120,000 or 7.8 per cent). Below average employment growth is projected for Technicians and Trades Workers (up by 82,000 or 4.8 per cent) and Labourers (64,300 or 5.3 per cent) while relatively weak growth is projected for Sales Workers (39,400 or 3.6 per cent), Machinery Operators and Drivers (27,900 or 3.6 per cent) and Clerical and Administrative Support Workers (27,400 or 1.7 per cent).



At the more detailed level, occupations that are employed mainly in the Health Care and Social Assistance industry feature prominently in the high projected employment growth (top right) quadrant. The occupations with the strongest employment growth projections are also generally higher skilled or require some training but have a strong emphasis on human interactions. There are, however, exceptions to this, including Sales Assistants (up by 24,900), General Clerks (up by 22,000) and Truck Drivers (up by 16,200), which have lower growth rates than their bounding peers but which demonstrate that employment opportunities are projected to continue to be available in the medium term for some occupations that are often regarded as being vulnerable to job losses from the effects of automation.

The occupations with the weakest employment projections show the ongoing challenges that globalisation and technological change present for some occupations. Some of these occupations are from the Clerical and Administrative Workers group, where work is routine in nature and susceptible to automation, such as Secretaries (down by 11,100 or 24.9 per cent), Accounting Clerks (8400 or 6.6 per cent), Bookkeepers (3400 or 3.2 per cent), Keyboard Operators (2700 or 4.6 per cent) and Checkout Operators and Office Cashiers (2700 or 2.1 per cent). Continuing technology development in the Agriculture industry is also expected to reduce projected employment of Livestock Farmers (down by 10,300 or 16.4 per cent) and Mixed Crop and Livestock Farmers (4600 or 17.8 per cent). The impact of continuing structural change on the Manufacturing industry in Australia is expected to sustain the pre-existing trend of falling projected employment in occupations like Product Assemblers (down by 6000 or 20.9 per cent), Metal Fitters and Machinists (5600 or 5.7 per cent) and Structural Steel and Welding Trades Workers (3300 or 4.5 per cent).

¹² Employment Outlook to May 2022, Department of Employment, 2017



2.2.1.7 Industry

There are really large differences in the educational profile of the workforces across industries. For example, to be employed in Education and Training, workers are likely to require a higher education degree (around 86% of this industry's workforce has post-school qualifications, with 65% having a bachelor degree or higher). By comparison, just 41% of workers in Accommodation and Food Services have post-school qualifications, suggesting there are opportunities for people who have not completed study after leaving school. The table below provides more detail.

	Employment			Employment Profile			Workforce Educational Profile			
	Employ't Nov 2016	Share of total	5 year o to No	change v 2016	Part-time	Aged 15 to 24 years	Aged 45 years or older	Bachelor degree or higher	Cert III or higher VET qual	No post-school qual
Industry	'000	%	'000	%	%	%	%	%	%	%
Accommodation and Food Services	851.8	7	97.4	12.9	60	45	21	14	24	59
Administrative and Support Services	433.6	4	38.3	9.7	42	10	41	24	33	38
Agriculture, Forestry and Fishing	299.8	2	-16.5	-5.2	27	12	56	14	30	51
Arts and Recreation Services	217.9	2	10.3	4.9	45	26	31	30	28	37
Construction	1,083.0	9	73.4	7.3	15	16	34	10	50	34
Education and Training	956.9	8	107.1	12.6	39	9	47	65	18	14
Electricity, Gas, Water and Waste Services	131.9	1	-18.0	-12.0	9	7	47	25	42	27
Financial and Insurance Services	430.7	4	5.4	1.3	18	7	33	48	25	24
Health Care and Social Assistance	1,509.2	13	187.1	14.2	44	9	46	45	33	17
Information Media and Telecommunications	204.6	2	-6.7	-3.2	20	14	34	48	23	29
Manufacturing	912.4	8	-24.7	-2.6	16	11	43	20	37	39
Mining	232.6	2	-8.2	-3.4	3	7	36	22	46	29
Other Services	484.2	4	32.6	7.2	33	17	39	15	56	24
Professional, Scientific and Technical Services	1,022.7	9	154.1	17.7	23	9	36	60	21	17
Public Administration and Safety	810.4	7	73.7	10.0	19	5	49	40	33	22
Rental, Hiring and Real Estate Services	214.2	2	11.2	5.5	25	12	42	27	37	28
Retail Trade	1,220.3	10	28.7	2.4	50	32	30	16	26	52
Transport, Postal and Warehousing	603.5	5	40.3	7.1	22	7	50	15	31	48
Wholesale Trade	377.8	3	-31.0	-7.6	18	10	44	23	32	40
All Industries	11,949.3	100	698.7	6.2	32	15	39	31	32	33

2.2.1.8 Hours Worked

Non-managerial employees received average weekly total cash earnings of \$1,149.40. They were paid for an average 31.0 hours per week at an average hourly total cash earnings rate of \$37.00.

Permanent full-time non-managerial employees were paid for an average 39.2 hours per week at an average hourly total cash earnings rate of \$39.40 and received \$1,546.00 average weekly total cash earnings. These employees comprised 54.7% of all non-managerial employees.

Permanent part-time non-managerial employees comprised 20.7% of all non-managerial employees. They were paid for an average 23.2 hours per week at an average hourly total cash earnings rate of \$33.40, resulting in average weekly total cash earnings of \$776.10.

Casual non-managerial employees comprised 24.6% of all non-managerial employees. These employees were paid for an average 19.4 hours per week at an

average hourly total cash earnings rate of \$30.10 to receive average weekly total cash earnings of \$582.70.

Permanent full-time males represented 32.3% of all non-managerial employees. They were paid for an average 40.2 hours per week at an hourly cash rate of \$41.10 to receive average weekly total cash earnings of \$1,651.40.

Permanent full-time females represented 22.4% of all non-managerial employees. These employees were paid for an average 37.8 hours per week at an hourly cash rate of \$36.80 to receive \$1,393.90 average weekly total cash earning.

2.2.1.9 Technology

Technology is rapidly changing our world, including our jobs and the way we seek employment. People often ask how these changes will affect them, and whether robots or computers will replace them in their occupation.

Dealing with technological change is not a new issue. New technologies such as the printing press or the steam engine have always led to the decline of some jobs while creating new jobs and changing others.

Technological improvements often mean that tasks which were previously done by a human can instead be done by a machine. One approach to thinking about the potential impact of automation on jobs focuses on two separate aspects:

- Whether jobs are routine or non-routine; that is, whether the job follows explicit
 rules which could be easily specified in computer code to be accomplished by
 machines.
- Whether jobs are manual or cognitive; that is, whether the job relates to physical labour (manual) or knowledge work (cognitive).

The jobs which are easiest to automate are those which are routine, and the proportion of people employed in such jobs is decreasing.

Routine manual jobs in controlled environments are easiest to automate. For example, factories and assembly lines have become increasingly automated, reducing the need for Factory and Process Workers in the Manufacturing industry.

Routine cognitive jobs are also being affected, particularly by advancements in computing power and machine learning which mean that more decision-making processes can be undertaken by computers. For example, some organisations are using computers to make quick investment decisions (algorithmic trading) or provide automated online customer support.

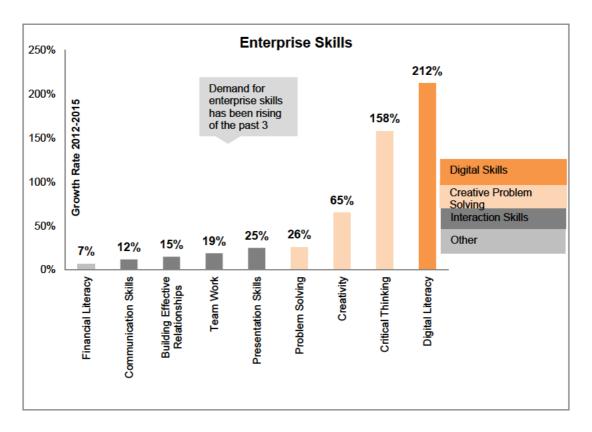
While technology is decreasing demand for some occupations, it is also creating opportunities through the need for workers to develop, use or supervise the operation of new technologies. For example, the coming years could see the creation of new jobs such as 3D Printing Designers or Big Data Analysts.

Technological improvements are likely to expand automation to jobs in less structured environments. Some effects could be seen in the near future, such as changes to the nature of Call or Contact Centre and Customer Service Manager roles through the use of automated customer service assistants. Other effects are a little further away, such as the eventual impact of automated vehicle technology on Automobile Drivers and Delivery Drivers.

The number of non-routine jobs as a share of all jobs has increased steadily, and we should expect this trend to continue in the future. These occupations, such as Chefs, Teachers, and Software and Applications Programmers, often involve complex thinking, creativity and human presence.

Certain skill sets will be particularly valuable for jobs in the future. Science, technology, engineering and mathematics (STEM) skills are likely to be in high demand in mainstream future career paths. Aptitudes such as adaptability, resilience and entrepreneurial skills will also be increasingly important.

In a recent study, the Foundation for Young Australians analysed job vacancies to identify the skills employers are seeking. It found that transferable skills which enable workers to adapt to changing workforce demands are often requested. These skills include digital literacy, critical thinking, creativity, problem solving and presentation skills. ¹³



¹³ Foundation for Young Australians, The New Basics, 2016



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2.2.1.10 Local Government

Government Initiatives

In global terms the political environment in Australia is very stable. However, services from State and Federal governments are regularly cost shifted to local government.

Cost shifting describes a situation where the responsibility for, or merely the costs of providing a certain service, concession, asset or regulatory function are "shifted" from a higher level of government on to a lower level of government without the provision of corresponding funding or the conferral of corresponding and adequate revenue raising capacity.

Cost shifting survey results for local government in NSW confirm that cost shifting continues to place a significant burden on Councils' financial situation. Cost shifting by the NSW Government and the Australian Government on to local government in NSW in the financial year 2013-14 is estimated to amount to \$670 million or 6.96% of local government's total income before capital amounts – about \$88 million higher than the result for 2011-12 of \$582 million.

Since the first cost shifting survey, cost shifting is estimated to have increased significantly from \$380 million in 2005-06 to \$670 million in 2013-14.

The cost shifting ratio has increased significantly from 6.26% of total income before capital amounts for 2011-12 to 6.96% for 2013-14. The increase is mainly driven by significant increases above total sample trend in cost shifting in the metropolitan and urban regional Council groupings associated with the functional areas "waste levy" and, to a lesser degree, "community and human services".

The majority of cost shifting is attributed to the NSW Government; with only a small portion of cost shifting attributed to the Australian Government.

The group comparison also shows that metropolitan and urban regional Councils suffer more from cost shifting than rural Councils. 14

In August 2011 the Office of Local Government facilitated a discussion on reform of local government in NSW. The reform agenda, known as *Destination 2036*, is based on thinking of local government in NSW as a collective model of cooperation rather than competing entities where there are winners and losers.

Over the next 10, 20 and 25 years, our population, technologies and economy are going to change dramatically and Port Stephens Council needs to consider carefully what these changes will mean, both for the community and for our organisation.

A significant amount of work has been undertaken in recent years to review and improve the local government sector.

¹⁴ The Impact of Cost Shifting on NSW Local, Government: A Survey of Councils, - Financial Year 2013-2014, Local Government and Shires Associations of NSW, 2015



This work includes consideration of:

- Future needs of NSW communities;
- Governance models, structural arrangements and boundary changes'
- Financial capacity of local Councils;
- The Local Government Act 15.

Regional Initiatives

Port Stephens Council has for some years taken advantage of the benefits of regional resource sharing.

The Hunter Joint Organisation group is the hub for local government collaboration — strengthening our communities by being the local voice on regional strategic issues and delivering tailored local government solutions.

For over 60 years, Hunter councils have found significant benefit in working together through positive cooperation and resource sharing. There are 4 key entities created and operating as part of the current enterprise:

Hunter Joint Organisation — a statutory body under the Local Government Act 1993 (NSW) established in 2018 to identify, advocate for and collaborate on regional strategic priorities for the Hunter.

Strategic Services Australia Limited and its wholly owned subsidiary **Hunter Councils Legal Services Limited** — companies limited by guarantee under the Corporations Act 2001(Cth) established to improve the quality and efficiency of local government services in the Hunter region. These organisations offer tailored local government services through 5 divisions:

- Local Government Training Institute
- Local Government Legal
- Regional Procurement
- Screen Hunter which, under delegation from member councils, licences film production on council owned and controlled land
- Environment Division which delivers a regional environmental management program on behalf of member councils from the Hunter and Central Coast.

Hunter Councils Incorporated — an incorporated association under the Associations Incorporation Act 2009 (NSW) that holds property assets for the Hunter Joint Organisation group. Port Stephens Council has representation on each entity's Board and shares ownership and/or control with the other 9 councils of the Hunter Region.

¹⁵ Local Government Reform, Office of Local Government, https://www.olg.nsw.gov.au/strengthening-local-government/local-government-reform, 2017



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2.2.1.11 Legislation

To help grow Australian workers' savings for retirement, the compulsory superannuation guarantee rate will gradually increase from 9% to 12% commencing on 1 July 2013. The superannuation guarantee rate increases to 12%, as shown in the table below.

Year	Rate
2012-2013	9.00%
2013-2014	9.25%
2014-2015	9.50%
2015-2016	9.50%
2016-2017	9.50%
2017-2018	9.50%
2018-2019	9.50%
2019-2020	9.50%
2020-2021	9.50%
2021-2022	10.0%
2022-2023	10.5%
2023-2024	11.0%
2024-2025	11.5%
2025-2026	12.0%

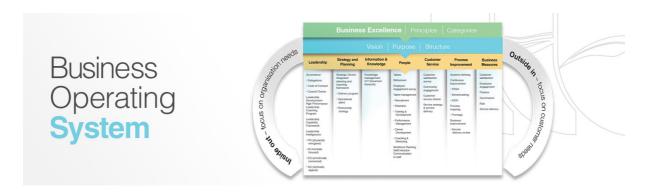
2.2.2 Internal Environment

2.2.2.1 Business Operating System Framework

Our organisation is large and very diverse with 62 different businesses operating. To ensure we all align our work practices, we have developed a Business Operating System Framework which we refer to as the BOS.

The BOS provides a common understanding of how the 'big' picture of PSC fits together and how we go about our business. It assists us to better manage our scarce resources and improve what we do, and how we do it, by providing a guide to decision-making behaviours and actions, assisting in operational and resource planning.

The BOS follows the structure of the seven categories of the Australian Business Excellence Framework.



2.2.2.2 Council Structure

Port Stephens Council is a large and diverse organisation and comprises the three Groups of Facilities & Services, Development Services and Corporate Services. Each group is headed up by a Group Manager, each reporting to the General Manager.

Council also has a General Manager's Office, comprising the General Manager, Mayor, Governance (including Legal Services) and Executive Assistants. The Governance Section Manager reports directly to the General Manager.

The organisation structure is continually being refined as opportunities for improvement arise. Reviews into of structure at Port Stephens Council can be conducted because of:

- Annual business and workforce planning processes; or
- In response to key events (such as changes in customer needs, funding, technology, processes, priorities); or
- In response to a service review;
- In response to a continuous improvement review conducted using the ADRI quality cycle process; or
- In accordance with Section 333 of the Local Government Act 1993 which requires Council to review its organisation structure within one year following the completion of an election.

In January 2017 the Senior Leadership Team of Port Stephens Council met to set the strategic direction of the organisation. Part of the discussion was around our current structure and whether changes were needed to deliver the services we provide in a better way. This was again reviewed in September 2018 conjunction with Council.

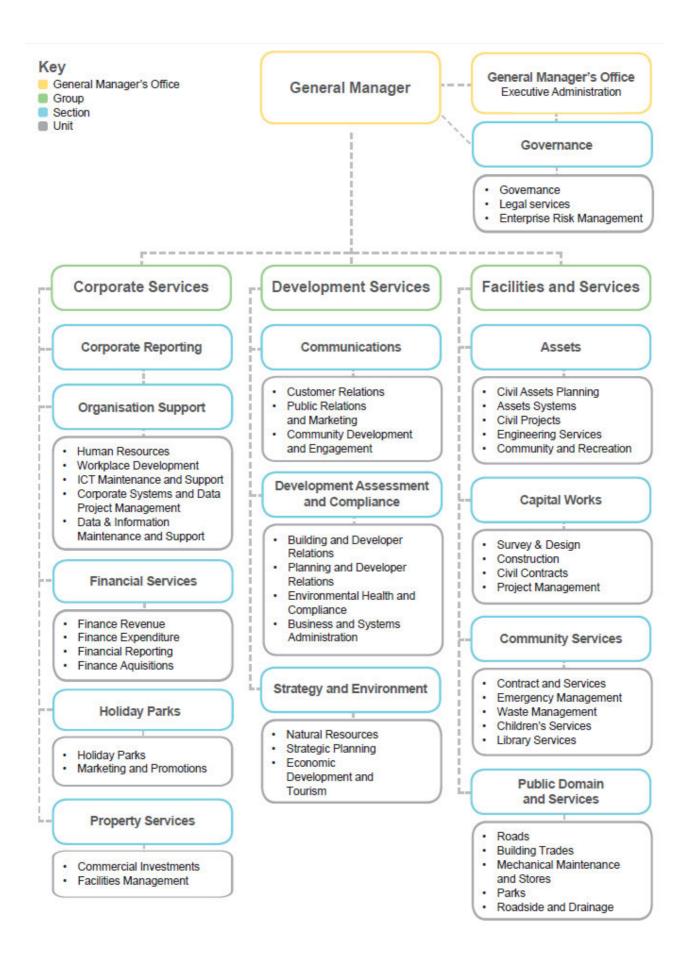
Organisational change is an opportunity to redesign jobs, develop structures that improve career opportunities, and develop improved communication and reporting lines.

Organisational change will have implications for staff. This may include changes in the number of staff, changes in the skills and attributes required to undertake the work and changes in the manner in which the work is performed. Staff will have varying responses to organisational change. They should be supported and given the opportunity to be involved, including the opportunity to give their views.

The current structure is defined as follows:

- General Manager's Office responsible for provision of strategic leadership.
- Corporate Services Group responsible for internal service provision;
- Development Services Group responsible for enabling balanced growth; and
- Facilities and Services Group responsible for external service delivery.





2.2.2.3 Current Workforce Profile

The structure comprises of 525.56equivalent full time (EFT) positions across three Groups and the General Manager's Office with a focus on ensuring we have the right people in the right places with the right skill doing the right jobs. The structure is appropriately configured so that Council can meet the long term goals and objectives of the Community Strategic Plan and Delivery Program.

	EFT	Percentage of Total Staff
Whole Organisation	525.56	100%
General Manager's Office	3.00	1%
Governance	16.71	3%
Office of the Group Manager - Corporate Services	4.00	1%
Organisation Support	44.40	8%
Financial Services	23.60	4%
Holiday Parks	45.98	9%
Property Services	15.22	3%
Office of the Group Manager - Development Services	2.00	1%
Communications	20.10	4%
Development Assessment and Compliance	45.60	9%
Strategy and Environment	33.80	6%
Office of the Group Manager - Facilities and Services	12.00	2%
Assets	38.40	7%
Capital Works	70.00	13%
Community Services	51.22	10%
Public Domain and Services	99.53	19%

The total number of staff employed by Port Stephens Council currently 16 is 575:

- 416 (72.3%) are full time;
- 103 (18%) are part time;
- 56 (9.7%) are casual.

All positions are filled using this mix which provides sufficient flexibility to meet fluctuating service delivery requirements.

¹⁶ As at 30 September 2018



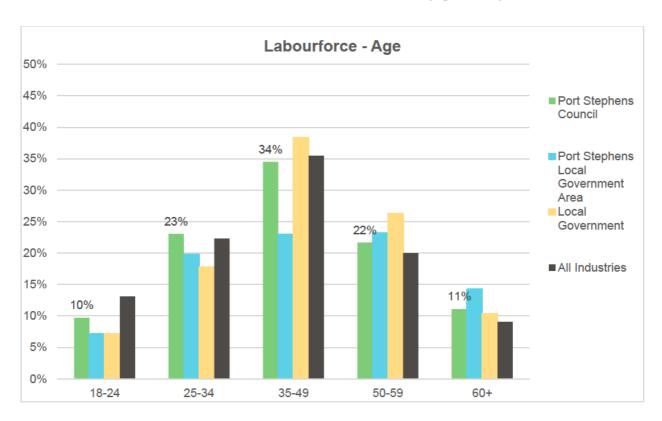
In addition to employees directly engaged by the Port Stephens Council, a number of temporary employees, contractors and outsourced specialist are utilised from time to time to fill casual vacancies or meet increased needs through the use of labour hire agencies.

Recruitment processes set out the approvals which must be obtained to engage a new staff member, whether that is on a full time, part time or casual basis or from a flexible labour source. This ensures that staffing costs do not exceed budgetary allocations for staff.

Volunteers also comprise an important part of what we do. Port Stephens Council has approximately 700 registered Volunteers who are governed under a Volunteers Framework.

Workforce Age and Gender

The following chart provides a profile of the age of the Council's workforce compared with Local Government in Australia and Australian industry generally. 17



32% of the workforce is aged between 35-49 and a further 22% of the workforce is aged between 50 and 59. The proportion of its workforce aged 25-34 is slightly higher than the local government average, generally showing a slight positive trend.

Port Stephens Council has made significant improvements in attracting younger employees over recent years. We have increased our participation of Generation Y employees to 49% of our total workforce which has almost doubled from only 22% in

¹⁷Profile of the Local government Workforce, Australian Centre of Excellence for Local Government, 2014



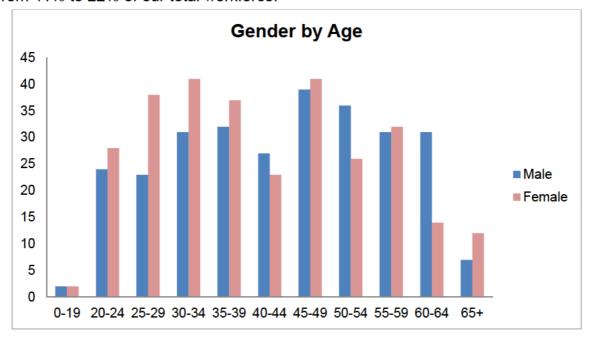
the 2014 year. Our Generation X employees have decreased from 36% to 27% over the same period and our Baby Boomer employees have decreased from 41% to 22% of our total workforce.

Port Stephens Council's age profile is similar to that of the average for local government, a feature of which is a low proportion of young employees under the age of 25 (less than 10%) compared with the proportion of older workers aged 60 and above (11%+).

32% of the workforce is aged between 35-49 and a further 22% of the workforce is aged between 50 and 59. The proportion of its workforce aged 25-34 is slightly higher than the local government generally showing a slight positive trend. These disparities highlight issues for recruitment and succession planning for Port Stephens Council. Whilst we are making some changes in the composition of our workforce, a high proportion of our permanent staff will reach traditional retirement ages over the next 10-15 years.

Port Stephens Council is a significant employer in the LGA, employing the equivalent of 1.6% of the total labour force. When comparing our labour force to that of the local government area our demographic spread of ages and gender composition is under represented in the under 45 - 49 age group and generally over represented in the 18 - 34 groups. 18, 19

Additionally, Port Stephens Council has made significant improvements in attracting younger employees over recent years. We have increased our participation of Generation Y employees to 49% of our total workforce which has almost doubled from only 22% in the 2014 year. Our Generation X employees have decreased from 36% to 27% over the same period and our Baby Boomer employers have decreased from 41% to 22% of our total workforce.



 ^{18 2016} Census QuickStats, Australian Bureau of Statistics,
 http://www.censusdata.abs.gov.au/census_services/getproduct/census/2016/quickstat/LGA16400
 19 2011 Census, Australian Bureau of Statistics



Port Stephens has a reasonably balanced gender profile across the organisation, with 51% of its employees being women compared with the NSW average for Councils (40%). The staff profiles of metropolitan, regional and rural Councils differ to some extent.

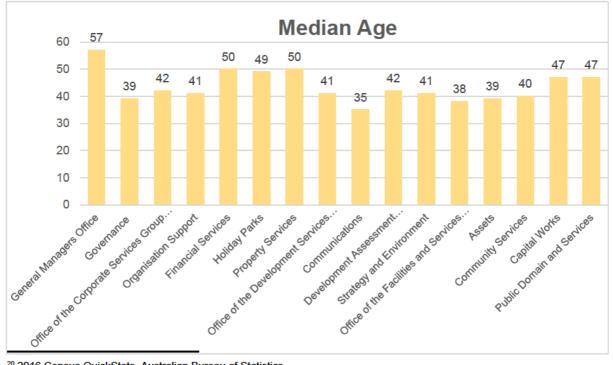
NSW Councils have increased the proportion of females being recruited with a median of 45%. In regional Councils the median has increased to 48%. At Port Stephens Council our female recruitment rate for the financial year 2018/2019 is 64%.

Generation Y and Z are skewed towards women and a higher proportion of workers in the X and Baby Boomer generations are male.

As at 1 January 2020 positions within our Senior Leadership Team comprised the General Manager, three Group Managers and 12 Section Managers, occupied by ten males (62%) and six females (38%). In the Combined Leadership Team which includes other managers and coordinators, 52% are male and 48% are female

The current median age of employees at Port Stephens Council is 42 years old which is close to the profile of the LGA which is 45.²⁰

The local government workforce is ageing and, on average, is older compared with other government and industry sectors. As a large number of workers approach retirement at the same time, there are implications for local government in the areas of knowledge retention, recruitment, and replacement. 37% of the local government workforce is aged 50 years or over, compared to the Australian labour force average of 29%. Correspondingly, the proportion of local government employees aged less than 35 years is much lower than for the Australian average. 21



²⁰ 2016 Census QuickStats, Australian Bureau of Statistics,

http://www.censusdata.abs.gov.au/census_services/getproduct/census/2016/quickstat/LGA16400

²¹ Profile of the Local government Workforce, Australian Centre of Excellence for Local Government, 2014



Projections of labour force participation rates (LFPR) in Australia over the next 40 years suggest that without policy changes or significant changes in the labour supply behaviour of different age and gender groups, the ageing of the population will lead to a reduction in aggregate labour force participation rate, approaching 10%.

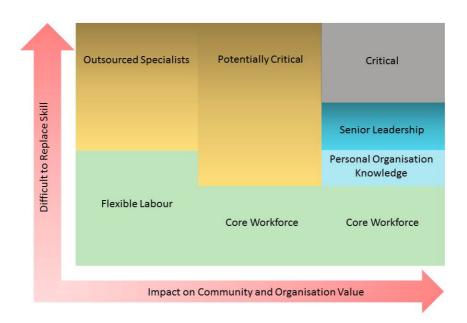
Australia faces a pronounced ageing of its population over the next 40 years. Onequarter of Australians will be aged 65 years or more by 2044-2045, roughly double the present proportion. The proportion of the 'oldest old' will increase even more. In itself, population ageing should not be seen as a problem, but it will give rise to economic and fiscal impacts that pose significant policy challenges.

People aged over 55 years have significantly lower labour force participation rates than younger people. As more people move into older age groups, overall participation rates are projected to drop from around 63.5 per cent in 2003-2004 to 56.3 per cent by 2044-2045.

Assuming the average labour productivity performance of the past 30 years, per capita GDP growth will slump to 1.25 per cent per year by the mid-2020s²²

Workforce Sectors

An important component of Council's workforce planning and succession processes is the identification of position by workforce segment. This helps Council identify the different positions within the workforce and measure their criticality in relation to those which present the most significant risk to service delivery and where there is potential for a substantial gap between future demand for services and supply of labour.



²² Productivity Commission, *Economic Implications of an Ageing Australia*, Research Report, 24 March 2005



Critical Workforce

This category can be best thought of as a special subset of the Core Workforce category and should be applied to a very limited number of individuals whose expertise is rare, essential to the business and would be difficult to replace.

They will generally be individuals who have highly specialised capability. They possess specialised knowledge of complex, though conventional, methods and techniques for a particular discipline resulting from many years of experience and/or advanced technical training. When managing policy advice they will have extensive knowledge, not only of the area of operation, but also of the impact of the environment in the context of legal, financial, social, economic and political implications. The succession plan for these positions must include a learning and development plan which ensures the best use of critical talent and contains retention and succession strategies.

Senior Leadership

Individuals in this segment are identified through the succession planning process as being potential successors to a senior leadership position, consistently deliver high performance and demonstrate that they have much further to go or more to give. They are targeted to assist the organisation to develop current and future leaders and increase leadership capability and performance across the organisation.

Their personal behaviours include:

- the respect and trust of peers;
- consistently producing measurable results above expectations;
- being a proactive catalyst for change;
- self-managing in a way that fosters learning and high performance;
- having a good understanding of Council and their role in delivering on the vision of the organisation;
- striving to deliver and exceed customers' needs; and
- having a well-developed network of people.

They also demonstrate leadership attributes to a high degree measured by their adherence to the Principles of Business Excellence:

- 1) Clear direction and mutually agreed plans.
- 2) Understanding what customers and other stakeholders' value, now and in the future.
- 3) Understanding that all parts of Council's systems contribute to the overall purpose of the organisation.
- 4) Engaging people's enthusiasm, resourcefulness and participation.
- 5) Innovation and learning.
- 6) Effective use of facts, data and knowledge.
- 7) Understanding the variability of work in planning and problem solving.



- 8) Delivering value for all stakeholders in an ethically, socially and environmentally responsible manner.
- 9) Leaders in determining the culture and value system of the organisation through their decisions and behaviours.

Future leaders may be identified at any level in the organisation and the succession plan needs to include a learning and development plan focused on their career growth and retention by the organisation in line with organisation needs.

Personal Organisation Knowledge

These individuals will generally be senior employees, usually with long periods of service who have accumulated significant knowledge of the organisation's operations for which succession plans need to be developed and implemented to effectively capture and transfer this knowledge for continuing operational use. They are likely to depart the organisation in the next 12 months, although could be identified as much as 2-3 years prior to departure.

These individuals are often the 'go to' positions in the organisation. These individuals may be from any sector in the workforce. They are higher performers in their chosen technical field. They are seen as the best possible incumbent.

It is essential that the succession plan contains time bound retention and succession strategies for these individuals.

Council has developed a Knowledge Exchange process which we implement for positions which are identified in this category. Knowledge exchange is transferring knowledge from one part of the organisation to another. Like knowledge management, knowledge transfer seeks to organise, create, capture or distribute knowledge and ensure its availability for future users.

Core Workforce

Core Workforce forms the majority of the organisation. Their contribution is valuable to the organisation and they are well-trained in our processes. They consistently meet expectations and are well suited to their current position and level within the organisation.

Individuals in the Core Workforce are solid performers who may be promoted laterally or up one level, and in some cases will be designated as successors. This category is a positive acknowledgement of the value of the individual to Council and should be communicated as such. Their learning and development plan is focused on skills in their current position, to stay 'state of the art' and be able to add greater value each year and should be driven by the employee and supported by their manager in accordance with organisational need. Those individuals in the Core Workforce seen in the succession plan as potential successors for critical and leadership roles should have a learning and development plan which includes skill development for those roles.



Outsourced Specialists

Reflects alignments formed where the organisation does not have the existing skills and cannot develop them cost-effectively in-house.

Flexible Labour

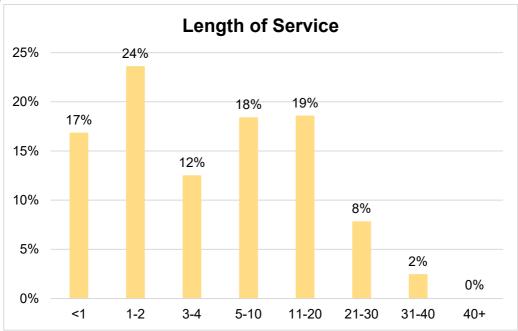
Reflects alternative workforces used to meet periods of high demand for employees example day labour, contractors and volunteers.

New/Developing

In all employee sectors there may be new and developing employees who are recent entrants to the organisation or position. These employees must have a learning and development plan identifying those skills which are mandatory for all Council employees.

Length of Tenure

The average length of service with Port Stephens Council across all employees is 7.67 years. ²³



Ratio of Population to Staffing Levels

Using statistical information ²⁴, ²⁵, ²⁶ Port Stephens Council Community Profile and the Australian Bureau of Statistics, we can see that our ratio of population to staffing levels began to decrease in 2005 when we had one full time staff member for every 144 residents. Our continual program of service reviews which commenced in 2011 has seen this ratio increase and is currently 149.74 residents to one staff member.

²⁶ REMPLAN, Economy Profile, http://www.economyprofile.com.au/portstephens/



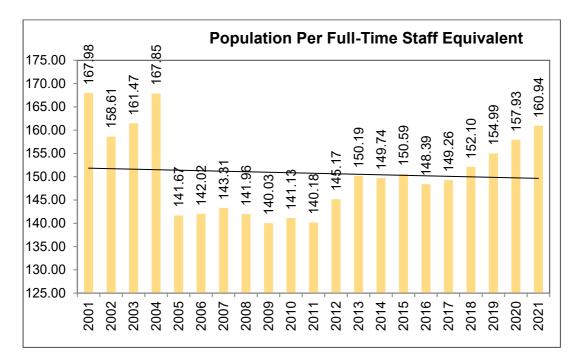
Workforce Plan 2018-2021

²³ As at1 January 2020

²⁴ Australian Bureau of Statistics, Regional Population Growth, Cat. 3218.0 (2016 revised data was released on 31 July 2017.)

²⁵ 2016 Census of Population and Housing, Time Series Profile 2003.0, Australian Bureau of Statistics

We predict this ratio will continue to increase over time as we continue to improve and refine the way we deliver services to the community.



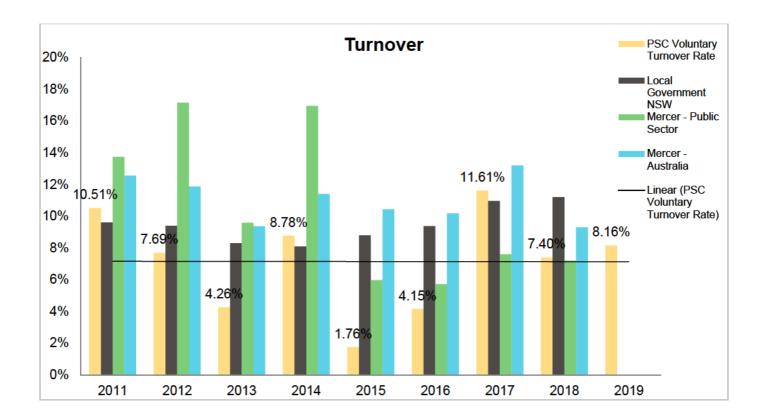
This type of analysis does not take into account any increases in services delivered over time or those which re outsourced to contractors. A comprehensive listing of the services provided by Council is available in Council's Delivery Program and Operational Plans 2018-2021, Appendix One. This analysis also makes an assumption that net staff numbers will not increase over the next 10 years given our focus on continuous improvement and ensuring sustainability into the future.

Voluntary Staff Turnover Rates

Of concern to Council in the past was an increasing voluntary turnover rate. Port Stephens Council has been able to effectively reduce turnover to less than broad industry rates. A dramatic decrease was seen following the introduction of the Port Stephens Council Enterprise Agreement in September 2008 which provides a broader suite of work/life balance initiatives and a revamped salary system linked to market.

The total staff turnover across all industries (at the median) has decreased to 11.9% compared to 12.4% reported in 2017.

Voluntary turnover for Port Stephens Council for the year ending 30 June 2018 was 10.2%, which is only slightly over the target range of 10%...



2.2.2.4 Cost of Employing Staff

The long term sustainability of Port Stephens Council requires that we manage our operational expenditure, a large proportion of which is employment costs.

Employment costs continue to increase, even with relatively stable staffing levels, due to annual salary increases largely dictated by the NSW Industrial Relations system through the Port Stephens Council Enterprise Agreement. Port Stephens Council is in competition for skilled workers with a market that is continuing to tighten, particularly given our geographical location in one of the resource sector's main areas. The gap between employment costs as a percentage of revenue from total rates and annual charges continues to increase year on year.

Employment costs continue to increase at a much higher percentage than increases in rate revenue. Employment costs as a percentage of expenditure have increased to around 42%.

Expenditure \$'000s	2013- 14	2014- 15	2015- 16	2016- 17	2017- 18	2018-19 Projected	2019-20 Projected	2020-21 Projected
Employment Costs (including on-costs) ²⁷	33,947	36,864	38,437	39,366	40,306	42,584	44,131	45,909
Total Rates and Annual Charges	47,489	49,674	51,749	53,415	55,287	56,787	59,087	60,718

²⁷ Excludes Airport and Capital Labour costs



Workforce Plan 2018-2021

Expenditure \$'000s	2013- 14	2014- 15	2015- 16	2016- 17	2017- 18	2018-19 Projected	2019-20 Projected	2020-21 Projected
Employment Costs as a % of Total Rates	71.5%	74.2%	74.3%	73.7%	72.9%	75.0%	74.7%	75.6%
Total Expenses from Continuing Operations	89,951	97,479	104,581	98,849	104,804	101,027	106,618	110,336
Employment costs as a % of Total Expenses	37.7%	37.8%	36.8%	39.8%	38.5%	42.2%	41.4%	41.6%
% Increase in Actual Employment Costs	4.7%	8.6%	4.3%	2.4%	2.4%	5.7%	3.6%	4.0%
Total EFT	465.14	466.95	479.26	485.47	488.89	488.89	508.90	508.89

Port Stephens Council negotiated a new Enterprise Agreement in 2018. Minimum increases in rates of pay being:

First Full Pay Period	%Increase
1 July 2018	2.75%
1 July 2019	2.75%
1 July 2020	2.75%

A new salary system was introduced in 2008 as part of the Port Stephens Council Enterprise Agreement negotiations. The salary system provides for increase above the minimum prescribed by the Agreement based on the Mercer annual survey of the local government sector in Australia. This provides us access to the most current and up to date salary information available in the local government sector.

Our salary system has adopted the median of the local government market represented as the normal maximum remuneration for each grade. This is a sustainable position for Council. This is adjusted annually based on the annual survey results. Critical positions are also market tested on an individual basis each year and may receive up to an additional 15% above the median rate if the market median for the individual position is higher than the median for the grade.

Since the introduction of the salary system in 2008, increases above the minimum have applied across some grades of the salary system in 2009 and 2010. Various critical positions have also received increases above the minimum amount.

The new Enterprise Agreement is recognised the need to review the salary system to ensure it is still relevant and this work will occur during the life of the current agreement. The long term financial plan has factored in the increases of 2.75% for the next three years which is in accordance with the anticipated increases from the market.



Leave Liability

47% of the Port Stephens Council workforce has been employed with Council in excess of five years.

Total leave liability is currently \$15.26 million, made up of the following components:

Type ²⁸	Amount (\$ Million)
Annual Leave	4.05
Long Service Leave	8.24
Personal Leave	2.97

11% of our workforce has more than 8 weeks accrued annual leave and 23% has more than 12 weeks of accrued long service leave, which is around the same as local government generally in NSW.²⁹

Annual Leave

Since 2009 Port Stephens Council has been actively monitoring leave accruals and requiring employees with more than 40 days annual leave accrued to enter into a leave agreement to reduce, in particular, their annual leave accrual. We currently have 11% of our staff with an annual leave accrual in excess of 40 days, which is lower than the local government NSW rate of 12%. ³⁰

Long Service Leave

Long Service Leave entitlements are governed primarily by the *Long Service Leave Act 1955 (NSW)* and by conditions in the Port Stephens Council Enterprise Agreement which have primarily mirrored the Local Government (State) Award.

Employees of Council are entitled to Long Service Leave at the ordinary rate of pay as follows:

LENGTH OF SERVICE	ENTITLEMENT
After 5 years' service	6.5 weeks
After 10 years' service	13 weeks
After 15 years' service	19.5 weeks
After 20 years' service	30.5 weeks
For every completed period of 5 years' service thereafter	11 weeks

²⁸ The personal leave amount shown above includes vested and non-vested. From an accounting aspect we only show vested sick leave as a liability. The vested portion of personal leave is around \$3.2M. In addition we also have a flex leave liability which sits at around \$200k

 ²⁹ The Australasian LG Performance Excellence Program FY19, PwC and Local Government Professionals Australia, NSW
 ³⁰ The Australasian LG Performance Excellence Program FY19, PwC and Local Government Professionals Australia, NSW



Leave, when granted, may be taken at double pay or half pay and leave in excess of the requirements of the *Long Service Leave Act 1955 (NSW)* may now be cashed out should an employee request it.

Port Stephens Council has not actively required employees to take long service as it falls due.

Payment of Sick Leave on Termination of Employment

An employee employed by Council prior to or on 26 September 2000, who has not previously waived their right to this provision, continues to have an entitlement for the payment of unused sick leave arising out of the termination of employment.

1) Employees who commenced between 27 February 1996 and 26 September 2000:

Any sick leave which was accrued between 26 September 2000 and date of termination, which remains as untaken as at the date of termination will be paid out at:

- 12.5% if termination is at 5 years;
- 25% if termination is at 10 years;
- 50% if termination is at 20 years or thereafter.
- (2.5% per year for 20 years = 50% maximum entitlement).
- 2) Employees who commenced prior to 27 February 1996 will be paid out at as follows:
 - after 5 years 25%;
 - after 10 years 50%;
 - after each subsequent year's service 5% until a maximum of 100% of the entitlement is reached.

In 2008 Port Stephens Council negotiated a term in its Enterprise Agreement to allow an employee to request a partial payout of the entitlement prior to termination of employment. If an employee does this they forfeit any ongoing entitlement to payout of accumulated personal leave except for the retained balance at the time of payout if it is still available on termination. The vested sick leave provision as at 30 June 2018 was \$2.97 million, this provision is for a total of 78 employees.

This provision is reducing over time as employees leave employment or opt to have the provision paid out whilst currently employed. At the moment we have 19 employees who have opted to have provision partially paid out in accordance with the terms of the Enterprise Agreement:

- 11 Employees commenced before 27 February 1996 and have opted to have vested sick leave paid out (6 week provision only).
- 8 Employees commenced between 27 February 1996 and 26 September 2000 and have opted to have vested sick leave paid out (6 week provision only).



2.3 Current Workforce Development Strategies

2.3.1 Current Skills and Competencies

Port Stephens Council's workforce can be broken down into the following job roles.

			Job Roles			
Administration and Clerical	Corporate Services	Environmental Health	Planning and Building	Operational Works and Trades	Engineering	Community Health and Environment
Service Assistants	IT Personnel	Environmental Services Officers	Planning & Building Officers	Labourers	Engineering Officers	Tourism Workers
Administration Supervisors	IT Managers	Assistant Environmental Health Officers	Surveyors	Maintenance Officers	Engineers	Aged Services Workers
	Human Resources Personnel	Environmental Health Officers	Building Supervisors	Equipment Operators		Child & Youth Workers
	Human Resources Managers	Science Professionals	Senior Building Managers	Maintenance Team Leaders		Community Health Workers
	Finance Personnel		Assistant Planners	Workshop Coordinators		Recreation Workers
	Finance Managers		Planners	Skilled Trade Workers		Child & Youth Coordinators
	Marketing & Media Personnel			Technicians (Operational)		Community Health Coordinators
	Marketing & Media Managers			Technical Managers		Recreation Coordinators
	Corporate Services Personnel					Tourism Managers
	Corporate Services Managers					Child & Youth Managers
						Recreation Managers

Port Stephens Council currently provides its workforce with a wide range of opportunities for education, training and professional development. Council supports staff by providing a mix of:

- Accredited vocational training (full qualification);
- · Accredited vocational training (part qualification);
- Apprenticeships and traineeships;
- Non-accredited short courses;
- Regulatory training;
- University qualifications.



Learning and development needs are identified through individual Learning and Development Plans which are reviewed twice a year. Training priorities are determined from the needs identified in these plans following the completion of the workforce planning process.

The Council delivers much of its training in-house by Learning and Development staff, with the exception of ticketed/statutory training and Vocational Education and Training courses which are facilitated by private training providers and Registered Training Organisations.



Pathways to Learning

Programs and Events

- Corporate & Site Specific Induction
- Apprentice, Trainee & Cadet Strategy
- Combined Leadership Team Workshops
- Conferences
- Seminars
- Special Forums

Education

- LeadershipDevelopment
- Vocational Education Skill Sets
- Education Assistance
- Compulsory Continuous Professional Education
- Short Courses

Work Based Development

- Internal & External Networking Opportunities
- In-house presentations
- Coaching
- Statutory Training
- e-Learning

Succession and Talent Management

- Career
 Development
- Knowledge Exchange
- Mentoring
- Higher Duties Activities
- PDSA Teams

Education Assistance

Council's approach to education assistance is to support employees who wish to undertake tertiary and vocational education to assist their career goals within Council. Examples of eligible formal education programs are:

- University degree courses (including undergraduate, post graduate and honours) part time and by correspondence;
- National vocational education and training courses offered by Registered Training Organisations (RTOs);
- Continuing Professional Development programs.

Vocational Education and Training (VET) Programs

Port Stephens Council currently employs:

- Apprentices
- School Based Trainees

Student Placements

The Council has student positions on its organisational chart to support students undertaking tertiary and vocational qualifications, particularly in the fields of planning, environmental health and engineering.

A summary of the learning and development opportunities available at Port Stephens Council are available in the Capability Framework Learning and Development Guide.

2.4 Challenges

2.4.1 Skill Shortages

2.4.1.1 Australia

Skill shortages exist when employers are unable to fill or have considerable difficulty filling vacancies for an occupation, or significant specialised skill needs within that occupation, at current levels of remuneration and conditions of employment, and in reasonably accessible locations.

Recruitment difficulties occur when some employers have difficulty filling vacancies for an occupation. There may be an adequate supply of skilled workers but some employers are unable to recruit suitable workers for reasons which include: the specific experience or specialist skill requirements of the vacancy; differences in hours of work required by the employer and those sought by applicants; or particular locational or transport issues.

This list reflects research undertaken by the Department of Employment in 2016-2017. It shows only skilled occupations for which the research suggests there are shortages or recruitment difficulties.



This list combines the results of the research undertaken at the national and the state and territory level to provide information about shortages which are widespread enough to be considered national. Shortages may not, however, be evident in every state and territory. It complements the State and Territory Skill Shortage Lists.

Ratings of shortage reflect employers' recruitment experience for workers with around three years or more experience in the relevant occupation. Shortages may exist in occupations which have relatively high rates of unemployment.

The lack of a rating for an occupation does not necessarily imply 'no shortage' as the occupation may not have been assessed. Labour markets can change quickly and vary by location. The assessments made here reflect the labour market at the date shown.

Professionals

Occupation Group	Occupation	National Rating	Date Assessed	Comment
Design, Engineering, Science and Transport Professionals	Architect	National Shortage	April 2017	The shortages are essentially restricted to large eastern states.
Design, Engineering, Science and Transport Professionals	Surveyor	National Shortage	April 2017	Shortages are mainly for cadastral surveyors in the larger eastern states.
Design, Engineering, Science and Transport Professionals	Civil Engineering Professionals	Recruitment difficulty	April 2017	The recruitment difficulty is for civil engineering professionals with skills and experience in structural engineering.
Design, Engineering, Science and Transport Professionals	Veterinarian	National Shortage	March 2017	
Health Professionals	Medical Diagnostic Radiographer	Shortage in regional areas	June 2017	
Health Professionals	Sonographer	National Shortage	June 2017	
Health Professionals	Optometrist	Shortage in regional areas	June 2017	Optometrist graduate outcomes remain strong and employers continue to experience difficulty recruiting, but higher training rates are resulting in some easing in the labour market
Health Professionals	Hospital and Retail Pharmacist	Shortage in regional areas	June 2017	
Health Professionals	Physiotherapist	Shortage in regional areas	June 2017	
Health Professionals	Audiologist	National Shortage	May 2017	
Health Professionals	Midwife	Shortage in regional areas	June 2017	
Legal, Social and Welfare Professionals	Solicitor	Recruitment difficulty	February 2017	The recruitment difficulty is for solicitors with five or more years of experience.



Technicians and Trade Workers

Technicians and Trade Workers				
Occupation Group	Occupation	National Rating	Date Assessed	Comment
Engineering, ICT and Science Technicians	Construction Estimator	National Shortage	April 2017	A shortage of experienced construction estimators is evident across most sectors of the industry. Employers in New South Wales and Victoria, and those seeking estimators with at least five years of experience, have the least success in filling vacancies.
Engineering, ICT and Science Technicians	Radio communication Technician	National Shortage	November 2016	Shortages are evident for qualified radio communication technicians in regional areas.
Automotive and Engineering Trades Workers	Automotive Electrician	National Shortage	December 2016	
Automotive and Engineering Trades Workers	Motor Mechanics	National Shortage	December 2016	
Automotive and Engineering Trades Workers	Sheet metal Trades Worker	National Shortage	December 2016	
Automotive and Engineering Trades Workers	Metal Fitters and Machinist	Recruitment difficulty	December 2016	There is marked variation in this labour market by location. There are large numbers of applicants in resource states but shortages are apparent in NSW and the ACT and employers in other areas have some difficulties recruiting workers with specialist skills.
Automotive and Engineering Trades Workers	Locksmith	National Shortage	December 2016	
Automotive and Engineering Trades Workers	Panel beater	National Shortage	December 2016	
Automotive and Engineering Trades Workers	Vehicle Painter	National Shortage	December 2016	
Construction Trades Workers	Construction Trades Workers		July to December 2016	There is marked variation in the construction trades labour market nationally. Shortages are evident in the eastern states (which comprise the majority of the construction trades labour market) where construction activity is strongest. Activity varies in other locations with surplus construction trades worker capacity apparent in WA. See individual state research for more detailed information.
Construction Trades Workers	Bricklayer	National Shortage	September 2016	See construction trades workers comments above.
Construction Trades	Stonemason	National	September	workers comments above.
Workers	Stofferilasoff	Shortage	2016	



Coordian Crown	Occumation	National	Date	Cammant
Occupation Group	Occupation	Rating	Assessed	Comment
Construction Trades Workers	Painting Trades Worker	National Shortage	September 2016	See construction trades workers comments above.
Construction Trades Workers	Glazier	National Shortage	September 2016	Shortages are evident in the eastern mainland states.
Construction Trades Workers	Fibrous Plasterer	National Shortage	September 2016	See construction trades workers comments above.
Construction Trades Workers	Solid Plasterer	National Shortage	September 2016	Shortages are restricted to the eastern states.
Construction Trades Workers	Roof Tiler	National Shortage	August 2016	Shortages are most evident in the eastern states.
Construction Trades Workers	Wall and Floor Tiler	National Shortage	September 2016	Shortages are restricted to the eastern states.
Construction Trades Workers	Plumber	Recruitment difficulty	September 2016	Employers in some states experience difficulty recruiting for multi-skilled plumbers, roof plumbers and gas or sprinkler fitters.
Construction Trades Workers	Cabinetmaker	National Shortage	September 2016	
Electrotechnology and Telecommunications Trades Workers	Air conditioning and Refrigeration Mechanic	National Shortage	August 2016	
Electrotechnology and Telecommunications Trades Workers	Telecommunications Trades Workers	National Shortage	December 2016	Employers have marked difficulty recruiting telecommunications trades workers who meet their skill needs. Those in regional areas attract very few candidates and shortages are most prominent in these areas.
Food Trades Workers	Baker	National Shortage	October 2016	
Food Trades Workers	Pastry cook	National Shortage	October 2016	
Food Trades Workers	Butchers and Smallgoods Maker	National Shortage	December 2016	
Food Trades Workers	Chef	Recruitment difficulty	December 2016	This is a large and diverse labour market with limited transferability of skills across cuisines and establishment types. There are marked differences in employers' ability to recruit but there are relatively few suitable applicants per vacancy overall. The nature and extent of recruitment difficulties vary by location.
Skilled Animal and Horticultural Workers	Arborist	National Shortage	September 2016	
Hairdressers	Hairdresser	National Shortage	August 2016	Shortages are evident for trade qualified and experienced hairdressers. Employers generally consider those who hold fast-tracked hairdressing qualifications to be unsuitable.

Of these Engineering Professionals are hardest to fill at Council.



The easing in the labour market has been driven by greater availability of professionals, with the labour market for trades workers (except construction trades) generally remaining relatively tight.

In 2019, job advertisements decreased across all eight broad occupational groups in November 2019. The strongest falls were recorded for Labourers (down by 2.0%), Machinery Operators and Drivers (1.7%), Sales Workers (1.4%) and Clerical and Administrative Workers (1.2%).

Job advertisements also decreased in all occupational groups over the year to November 2019. The strongest declines were recorded for Machinery Operators and Drivers (down by 17.1%), followed by Sales Workers (15.4%), Labourers (14.5%), Clerical and Administrative Workers (13.7%) and Managers (12.3%). ³¹

State and Territory Trend	Index (Jan '06 = 100)	Yearly % change
Australia	76.1	-10.6
Managers	98.4	-12.3
Professionals	103.5	-6.3
Technicians and Trades Workers	88.9	-11.8
Community and Personal Service Workers	112.2	-3.8
Clerical and Administrative Workers	65.3	-13.7
Sales Workers	51.4	-15.4
Machinery Operators and Drivers	57.3	-17.1
Labourers	31.8	-14.5
New South Wales	76.5	-16.1
Managers	93.4	-17.2
Professionals	94.0	-10.6
Technicians and Trades Workers	96.2	-17.7
Community and Personal Service Workers	123.0	-7.4
Clerical and Administrative Workers	62.1	-21.6
Sales Workers	49.9	-21.0
Machinery Operators and Drivers	57.1	-27.0
Labourers	37.7	-20.6
Victoria	88.1	-11.8
Managers	121.5	-13.6
Professionals	118.0	-11.0
Technicians and Trades Workers	108.0	-9.7
Community and Personal Service Workers	135.9	-3.3
Clerical and Administrative Workers	73.7	-16.0
Sales Workers	60.6	-9.1
Machinery Operators and Drivers	65.0	-17.9
Labourers	36.0	-12.8

³¹ Department of Employment, Vacancy Report, November 2019, http://lmip.gov.au/default.aspx?LMIP/GainInsights/VacancyReport



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State and Territory Trend	Index (Jan '06 = 100)	Yearly % change
Queensland	60.5	-7.6
Managers	81.9	-5.6
Professionals	91.9	-1.4
Technicians and Trades Workers	60.8	-10.8
Community and Personal Service Workers	87.2	-2.7
Clerical and Administrative Workers	54.2	-6.2
Sales Workers	45.2	-13.8
Machinery Operators and Drivers	42.7	-20.5
Labourers	26.9	-11.8
South Australia	56.3	-3.2
Managers	70.0	-8.4
Professionals	105.9	5.9
Technicians and Trades Workers	58.4	-13.7
Community and Personal Service Workers	63.7	-3.5
Clerical and Administrative Workers	58.3	3.6
Sales Workers	37.0	-10.1
Machinery Operators and Drivers	40.4	-14.4
Labourers	23.5	-13.4
Western Australia	87.5	0.6
Managers	107.3	-0.1
Professionals	112.0	2.9
Technicians and Trades Workers	136.5	-7.4
Community and Personal Service Workers	141.7	7.2
Clerical and Administrative Workers	62.9	2.0
Sales Workers	56.7	-11.9
Machinery Operators and Drivers	95.2	4.7
Labourers	32.2	-5.3
Tasmania	59.0	-11.7
Managers	96.3	-15.0
Professionals	137.9	-4.2
Technicians and Trades Workers	70.6	-7.5
Community and Personal Service Workers	74.8	-10.2
Clerical and Administrative Workers	71.3	-13.3
Sales Workers	36.2	-19.7
Machinery Operators and Drivers	37.5	-3.8
Labourers	15.0	-27.3
Northern Territory	64.1	-15.8
Managers	97.3	-6.2
Professionals	142.5	-0.2
Technicians and Trades Workers	55.0	-25.5
Community and Personal Service Workers	69.3	-5.6



State and Territory Trend	Index (Jan '06 = 100)	Yearly % change
Clerical and Administrative Workers	60.6	-23.5
Sales Workers	41.1	-22.7
Machinery Operators and Drivers	40.9	-28.1
Labourers	20.4	-27.2
Australian Capital Territory	180.6	9.4
Managers	168.7	2.5
Professionals	178.0	11.1
Technicians and Trades Workers	237.7	8.1
Community and Personal Service Workers	318.7	9.3
Clerical and Administrative Workers	181.7	15.6
Sales Workers	102.7	-10.1
Machinery Operators and Drivers	179.4	-10.5
Labourers	112.1	-4.2

Australia's long term prosperity is heavily dependent on investments in education and workforce development. Much of Australia's workforce is already equipped with qualifications that are relevant to their employment, providing them with a foundation of skills and knowledge for work, both now and into the future.

The Australian government, in recognition of the increasing importance of qualifications beyond compulsory schooling, has introduced numerous programs to ensure the continuing development of skills for Australian workers.

2.4.1.2 Local Government

The local government workforce is ageing and, on average, is older compared with other government and industry sectors. As a large number of workers approach retirement at the same time, there are implications for local government in the areas of knowledge retention, recruitment, and replacement. According to the ABS Census, 37% of the local government workforce is aged 50 years or over, compared to the Australian labour force average of 29%. Correspondingly, the proportion of local government employees aged less than 35 years is much lower than for the Australian average. This suggests there is room for local government to be doing more to attract younger people to join its workforce. ³²

Strategy 5 of the NSW Local Government Workforce Strategy is focused on the continued development of skills. Education and training improve the employment prospects of individuals, the productivity of workplaces and the capacity of people and organisations to adapt to changes in demand for products and services. Investment in technical and 'soft' skills development occurs in a number of forms: organisational and individual investment in tertiary education, vocational education and training (VET) or other forms of structured courses and programs, learning and

³² Profile of the Local Government Workforce, Australian Centre of Excellence for Local Government, February 2015



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development through others from coaching, mentoring or networking and most commonly, through on-the-job informal learning.

Much of the debate about investment in skills is focused on the acquisition of qualifications because this is readily measured, costed and compared across industries and countries. Full and part qualifications in the VET system are also the focus of most Commonwealth and State government policies linked to education and training funding, because they are a measure of the achievement of competency. However, workplace-based application and development of knowledge and skills remains a critical part of an organisation's (largely unmeasured) investment in skills and, as such, is acknowledged and encouraged in this Strategy.

Local government in NSW has been a longstanding supporter of entry level training programs such as apprenticeships, traineeships and cadetships. Despite a decline in participation in recent years, Councils are looking to increase opportunities to attract new and younger employees to address issues related to succession, age imbalance and corporate social responsibility. Some will need to address barriers related to management reluctance, inadequate organisational support structures and poor candidate quality, before participation in such programs can increase.

Councils must continue to invest in entry level tertiary and vocational programs to ameliorate skills shortages in the future. Strategies to attract apprentices, trainees, tertiary students and university graduates need to be developed with a sound understanding of future skills requirements and in collaboration with education and training providers.

The sector will also need to focus on investing in skills for mature workers who will remain in employment for longer but will have to adapt to the changing skills requirements of new, existing and revised job roles.³³

 $^{^{\}rm 33}$ NSW Local Government Workforce Strategy 2015-2020, Local Government NSW, November 2015

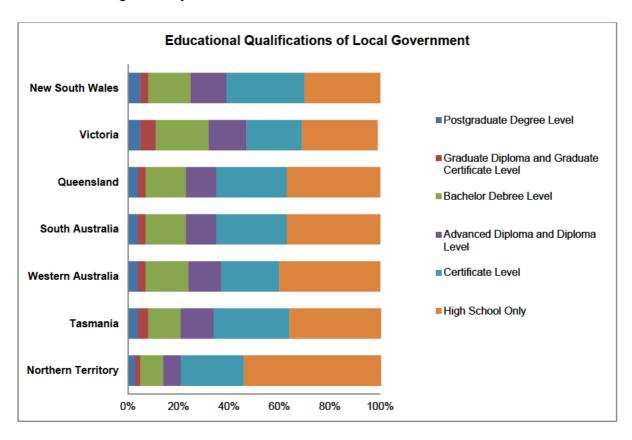


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2.4.2 Workforce Ageing

2.4.2.1 Local Government³⁴

In general, employees of local governments have higher levels of educational attainment than the Australian workforce average, with 65% of men and 70% of women in local government having a post-school qualification, compared to the national average of only 45%.



Female local government employees hold more university level qualifications (30% of women) than male employees (21% of men). Additionally, a larger proportion of women in local government are currently studying full-time (2.8%) or part-time (9.7%) compared to men (full-time 1.7%; part-time 6.4%).

Local governments are spending only a small amount on training (as a proportion of total payroll). In regional and rural Councils, the cost of accessing training is a significant issue as travel and accommodation costs eat into already limited training budgets.

Data suggests that there are relatively few apprentices in local government, particularly in the key occupations that are experiencing skills shortages.

The occupations identified as most difficult to recruit by the Government Skills Australia 2012 Escan (engineers, planners, childcare staff, environmental health workers, surveyors and managers), were also found to be positions with the highest number of long-term vacancies in local government.³⁵

³⁵ Profile of the Local Government Workforce, Australian Centre of Excellence for Local Government, February 2015



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³⁴ Government Skills Australia, Workforce Development Report, November 2009

The educational qualifications of local government workers are quite consistent across jurisdictions. The Northern Territory attainment level is lower than the sector average, whilst in Victoria and NSW it is slightly higher.

The Council of Australian Government has established goals to:

- Halve the proportion of Australians ages 20-64 without qualifications at Certificate III level and above between 2009 and 2020; and
- Double the number of higher qualification completions (diploma and advanced diploma) between 2009 and 2020.³⁶

To meet these goals within its own workforce local government would need to:

- Increase the number of local government employees with qualifications at Certificate III level and above by at least 28,560 between 2009 and 2020.
- Increase the number of higher qualification completions (diploma and advanced diploma) amongst local government employees by at least 14,404 between 2009 and 2020.

The local government sector experiences skill shortages in the following job groups:

- Engineers
- Planners
- Tradespersons
- Planning and Building Officers
- Environmental Health Officers
- IT personnel
- Finance personnel
- Child and Youth Workers

Of these at Port Stephens Council engineering positions in design and drainage have proved difficult to fill with fulltime staff.

The main contributors to skills shortages in the local government sector are:

- Wages/conditions not seen as competitive;
- Sector requiring specialised skill needs;
- Lack of available local training;
- Applicants lacking skills/experience;
- Work not being viewed as desirable.

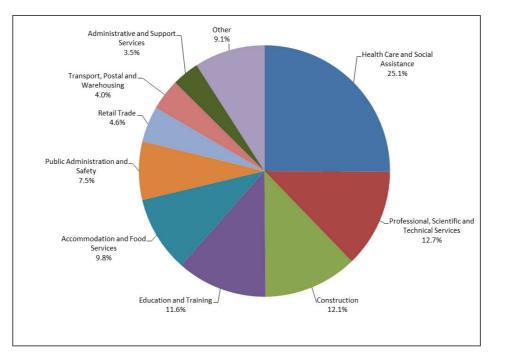
³⁶ COAG National Agreement for Skills and Workforce Development at http://www.federalfinancialrelations.gov.au/content/national_agreements.aspx, accessed 29/8/2011.



2.4.3 Future Workforce Profile

Employment is projected to increase in 16 of the 19 broad industries over the five years to May 2022, with declines in employment projected for Manufacturing; Electricity, Gas, Water and Waste Services; and Agriculture, Forestry and Fishing.

The long term structural shift in employment towards services industries is projected to continue over the coming five years. Health Care and Social Assistance is projected to make the largest contribution to employment growth (increasing by 250,500), followed by Professional, Scientific and Technical Services (126,400), Construction (120,700) and Education and Training (116,200). Together, these four industries are projected to provide 61.5 per cent of total employment growth over the five years to May 2022.³⁷



Globalisation, the impact of rapid technological advances, generational issues and a new requirement for 'orange collar' skills as a result of Australia's resources boom are just four issues that will shape the jobs market of tomorrow and the way in which people look for and secure their next job.

These four key factors have been identified as shaping the way in which organisations attract, secure and retain talent in the coming years:

 Globalisation will create a global talent pipeline that necessitates wider attraction strategies. Multi-National Corporations (MNCs) have a clear advantage and domestic organisations will need to use attraction strategies to compete for

³⁸ Other consists of Financial and Insurance Services; Arts and Recreation Services; Rental, Hiring and Real Estate Services; Other Services; Information Media and Telecommunications; Mining; and Wholesale Trade. Agriculture, Forestry and Fishing; Electricity, Gas, Water and Waste Services; and Manufacturing are excluded from the chart as they are not projected to grow over the five years to May 2022.



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³⁷ Department of Employment, Employment Projections, http://lmip.gov.au/default.aspx?LMIP/GainInsights/EmploymentProjections

the global pool of skilled professionals. Globalisation means Port Stephens Council will need to:

- take advantage of its strengths to attract from the international candidate pool willing to cross borders;
- be ready to compete with other countries for the global pool of skilled professionals;
- leverage international workforces to manage ebbs and flows in business activity;
- align strategy, investments and operations;
- place importance on soft skills, such as cultural understanding and adaptability; and
- consider an international candidate's practical considerations during the recruitment process.
- 2) **Technological advancement** will lead to new methods of talent management, including how hiring managers connect with potential recruits. The use of new technology in background checking needs to be carefully considered, while it is also redefining our concepts of the traditional 'workplace', job functions and job applications. The benefits of new technology in the workplace, and its impact on the employment relationship, and the impact of new technology on the work/life blur will need to be considered. To keep pace with this environment, Port Stephens Council will need to:
 - build a successful online presence to connect with potential recruits;
 - research, listen and identify potential audiences;
 - not become preoccupied with a single area of technology;
 - be careful not to lose personal contact;
 - launch mobile device-optimised applications;
 - enable candidates to apply for jobs via their smartphones or tablets;
 - use social media background checks wisely;
 - embrace teleworking and the new definition of a 'workplace'; and
 - develop a policy for the use of social media for work related matters, for personal matters at work, and what can and cannot be said about your organisation in the social media world.
- 3) **Diversity** in all its forms, particularly generational issues, needs to be considered in a world with a workforce spanning five generations. At Port Stephens Council we need to:
 - be prepared to manage five generations by knowing how each generation likes to be managed, what they value and how they work;
 - understand what constitutes work/life balance for each generation;
 - use training and mentorships to give Generation Z the business tools for success;
 - make training 'byte-sized and bite-sized';



- know how to communicate with a generation content with 140 characters or less; and
- not ignore the Baby Boomers by putting in place strategies to enable them to remain in the workforce.
- 4) **Orange collar** is the new phrase coined to describe the unique needs of organisations involved in Australia's resources boom. The term 'orange collar' refers to much more than the dress code of these workers. It refers to candidates who possess highly technical and specialist skills, are willing and able to work in remote locations, possess the necessary training and tickets, have the right attitude to compliance and are willing to commit to a project long term.

This sector has a particular impact on Port Stephens Council because of its geographical location and also because many of the skill sets required by mining are the same as those required for positions within local government. To minimise the impact of the attraction of the mining sector to skill workers, Port Stephens Council has needed to:

- understand what constitutes an 'orange collar' worker; and
- learn from employers involved in the mining boom on how they deal effectively with skills shortages beyond just remuneration.³⁹

³⁹ Tomorrow's Workforce', Hays Australia and New Zealand, 2012



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2.4.3.1 Port Stephens Council

Workforce Implications and Issues

Since 2007 all Sections of Council have participated in an annual workforce planning process that provides our managers with a framework for making staffing decisions to address short, medium and long term business needs.

A summary of the challenges facing Port Stephens Council, derived from our workforce planning discussions, is shown in the following table. This information is utilised to help us develop our strategic response to workforce resourcing issues.

Issues	Corporate Services	Development Services	Facilities and Services
1. What are the likely changes to workforce demographics in the short- and medium-term future?	 Workforce is ageing. Increasing reliance on technology. More processes will become automated. People will be able to work anywhere. Community will be more involved in strategic planning. More part time work. People will be working longer. Increase in contract management. Higher skilled workforce. Working from home and flexible arrangements. Increased numbers in younger staff. 	 Increased numbers in younger staff. Higher female participation in workforce – due to more flexibility. Lower participation of baby boomers in professional roles. Trend for more women to be involved in environmental science and environmental management. Greater need for communication and marketing skills. 	 Low turnover – not much increase in diversity – ageing workforce. Building capacity of current staff to adapt to change. Encourage younger workforce. Younger workforce will be present/increased. Decreases in volunteer participation.
2. What are the priorities as identified in the Community Strategic Plan that will affect Council's service delivery in four or eight years' time? How is Council planning to address these priorities? What will be the impact on staff of Council's plan to address these priorities?	A focus on modelling behaviours based on the principles of Business Excellence. Integrated plans that provide clear direction and concise information. Technology and systems that make business simple, accessible and informed. Engaged staff embracing a safety focused, values based, high performance culture. Strong customer focus and community engagement mechanisms. Simplifying our business processes to ensure our services are efficient, effective and accessible.	Leadership and development and succession planning. Ongoing systems and process development. Digital service delivery. Increased transparency of service delivery. Delivering timely and quality services within legislative constraints. Integrating the delivery of e-planning services. Strengthening community trust in our judgement and service delivery. Establishing clear land use plans to guide future development across the LGA. Negotiating local government reforms to maintain and	Increasing transparency – community driven. Higher level of community engagement. Greater access to information. Greater use of technology. Greater focus on service delivery. Focus on Asset Service Delivery to our customers from strategic planning through maintenance to initiation of capital works. Link the Asset Management system to other parts of the organisation/modules. Staff skill sets are being developed to focus on leadership and collection of data.

lecues	Corporato Sorvicos	Dovelopment Services	Facilities and Services
Issues	Corporate Services Building organisation	Development Services improve service	Increase in resource
	resilience to adapt,	delivery.	sharing
	evolve and grow in the	Stimulating	Focus on Asset
	face of future	investment and	renewal.
	challenges.	employment within the	 Greater use of
	Maintain our	LGA.	technology in capital
	commitment to	More Regional focus.	maintenance.
	customer focus,	 Increased collaboration with 	Focus on Project Management
	ensuring we remain relevant to our	Regional Councils.	Management. • Focus on Contract
	customers and the	Regional Councils.	Management.
	organisation.		a.i.agee.iii
	More contract		
	management.		
	 More self-service both 		
	internally and		
	externally.		
	 More stringent governance. 		
	Greater access to		
	information.		
	Strong push to share		
	services – regional.		
	 Greater demand on 		
	internal corporate		
	support services.		
	Data Eco-System.Alignment of outputs.		
3. What changes		More of a mix of	More skilling up of
be needed to t		consultants (private	staff to use new
makeup of	and buy in specialists.	planners/ certifiers)	technology.
Council's exist	_	and staff.	 Move from technical to
workforce and		Flexibility around	more interpersonal
structure to me		recruitment.	style of operating.
emerging prior and objectives		 Growing our own in house capacity. 	People will need to become more
and objectives	Possible outsourcing or	Budget flexibility.	adaptable.
	shared service models.	Mobile workforce.	More flexibility no
	 Regionalisation of 	More multi	arbitrary barriers.
	services.	professional teams to	 Well documented
	Facilities management.	improve	works processes.
	The need for more	responsiveness.	Good digital and
	people with specialised skills.	 Sharing resources with other Councils 	special asset information.
	Better knowledge	and organisations.	Project Management
	management –	Increased compliance	systems and skills.
	consistent.	role/responsibility.	 Contract Management
	 More compliance. 		systems and skills.
4. What will be th		LG NSW Capability	LG NSW Capability
skills and othe attributes that	r Framework	Framework	Framework
council staff w	ill Personal Attributes	Personal Attributes	Personal Attributes
need in 10 year	i diddilai / ttiribatod	Display Resilience and	Display Resilience and
based on the	Adaptability	Adaptability	Adaptability
Community	Demonstrate Accountability	Manage Self	Demonstrate
Strategic Plan		Demonstrate	Accountability
objectives?		Accountability	
	Relationships	Relationships	Relationships
	Communicate and Engage	Communicate and Engage	Communicate and Engage
	Community and Customer	Community and Customer	Community and Customer
	Focus	Focus	Focus
	Work Collaboratively	Influence and Negotiate	Work Collaboratively
	Influence and Negotiate	Work Collaboratively	Influence and Negotiate Mediation
			IVIEUIALIUII



Issues	Corporate Services	Development Services	Facilities and Services
	Results	Results	Results
	Create and Innovate	Plan and Prioritise	Plan and Prioritise
	Plan and Prioritise	Create and Innovate	Create and innovate
	Deliver Results	Deliver Results	Deliver Results
			Think and solve Problems
	Resources	Resources	Resources
	Procurement and Contracts	Technology and	Finance
	Finance	information	Technology and
	Technology and Information		Information
			Procurement and Contracts
	Workforce Leadership	Workforce Leadership	Workforce Leadership
	Inspire Direction and Purpose	Manage and Develop	Manage and Develop
	(Strategic Thinking)	People	People
	Manage and Develop People	Inspire Direction and	Inspire Direction and
	Lead and Manage Change	Purpose	Purpose
	Other	Other	Other
	 Systems 	Social networking	Strategic thinking ability
	thinking/sharing/	capabilities	coordinator and above
	confidence Project Management	Tech savvy Strategie thinking ability	Social networking capabilities
	Project Management Contract Management	Strategic thinking ability coordinator and above	
	Strategic thinking ability -		Systems
	coordinator and above		thinking/sharing/confide
	Technology skills		nce
	. commonegy crimic		Project Management
			Contract Management
5. What changes will	The introduction of the	Look at more disciplined	Introduce the outcomes
be needed to	capability framework will	staff.	into the PD's to add to the
existing job roles	influence changes to the		behaviours. Reduce the
and position	structure of Position		tasks even more - one line
descriptions to deliver Council's	Descriptions – Inclusion of		description.
Delivery Program?	capability outlining		
Delivery Program:	knowledge, skills and		
	abilities required for competent performance into		
	the position description.		
	are position description.		
	Potential for generic position		
	descriptions for roles		
	drawing on the same skills		
	and capabilities to support		
	mobility and career path		
	options.		

Issues	Corporate Services	Development Services	Facilities and Services
Issues 6. What technological advances are emerging that will impact on Council operations in the short and long term?	Better support to mobile workers. Opportunities for greater shared services. Significant changes in technology are expected in particular with the development of data management. Business improvements and the Service reviews have recommenced and technology will be utilised to create new workflows and efficiencies. Reliance on line training is increasing and staff are now beginning to manage their own Learning and Development. The Human Resource information System needs to constantly be reviewed and improved to support this. Staff have greater mobility and require access to technology that supports working remotely and working from home. Any device, anywhere, any time. A greater reliance on online forms both internally and externally. Improvements to access to technology on remote sites which will enhance operation and service levels to customers. Automation of services for holiday parks eg precheck in. Keeping up with the web views that people want to access. Cloud vs internal	Development Services Delivering a service when and where the customer wants it. This could mean staff available at different times of day and outside general office hours. Employees working in virtual space. Systems and tools in place to measure feedback on a regular basis as opposed to doing it once or twice a year. Increased demand on services and access to information. Increase in digital service offering across three key areas: Community (eg readily available public Wi-Fi, social media and on line transactions. Use of online engagement tools to increase exponentially. Greater use of ePlanning tools and other associated electronic media. Continued decline in traditional media sales/viewership, to be increasingly replaced with instant online 'news'. Use of drones in the workplace. Increased demand for 24/7 monitoring/ responding to of media.	Mobile computing has had, and will continue to have, a positive impact. Mobile computing supports understanding the business better and quicker. Instant information will increase efficiency, data and customer responsiveness. General improvement of technology applications for administration staff. Improved information systems will assist business improvement. GIS open source data. Pavement Management System. Asset Management Module. The use of online App for faster and more efficient processing options could create efficiencies for the business. Technology for truck movement and wear and tear on trucks. Greater use of software for management of leases and licences details and automated billing. Continue to Increase staff computer literacy. Use of digital theodolite. Maintenance Management System
7. What are the key roles and skills sets that are difficult for Council	Finance roles.Property Statutory roles.	Key Roles • Specialised Health and Building roles.	Key Roles • Engineering roles. • Community and
to recruit and/or retain?	 Leadership roles in Holiday Parks. Business and data analyst roles. Information technology project management roles. Risk Management. 	 Experienced Planners. A1 Certifiers. 	Recreation Management. Final Trim Grader roles. Engineering Design. Structures and Landscape Design. Survey and Land information. Waste Management. Civil Assets Planning.

Issues	Corporate Services	Development Services	Facilities and Services
	Skills	Skills	Skills
	 Customer focus. Influencing and Negotiating. Building capability for improved strategic planning. Increased level of technological ability to support service levels and efficient operations. Leadership development of Frontline Managers. Alignment in delivering enabling services. Asset management. Project management. 	 Process mapping and reviewing. Resourcing in strategic planning. Economic development. Sophistication around marketing and promotion of tourism. Project management. People leadership. Mentoring. Customer focus. Social media skills. Graphic Design. Videography skills. Unsure about health roles. Compliance expertise/resources Negotiation and conciliation. 	 Project management. Asset management including asset inspection and data collection. Infrastructure planning. Technology capability. Leadership. Documentation of service level standards. Building relationships and service delivery. Customer focus. Coaching skills. Design skills. Finance management. Contract management. Environmental management and awareness. Mediation.
8. What level of employee turnover is expected? In what areas? When is the turnover expected to occur?	 Revenue. Defined benefit – implications. Remain steady at 10-15%. Increase in 5+ years. 	Increased turnover of professional staff.	Retirement of aged workforce in the immediate future and hence the transition to retirement during this period.
 What job categories and positions will become critical areas of shortage in the future based on Council's Delivery Program? 	 IT. Analysts. Business Improvements Professionals. Possibly volunteers. 	 A1 Certifier. Compliance staff. 	Engineers.Manual labour.Operators.
10. What job categories and positions are likely to be in surplus in the future? How will this be managed?	Service review and ADRI program will address any issues.	 Incrementally managed. Upskilling of current staff positions over time. Service review and ADRI program will address any issues. 	 Ageing workforce physical restrictions Service review and ADRI program will address any issues.
11. What retraining is proposed workforce, particularly	outdoor workers?	Council's Career Developme Council has a dedicated Peoponline Design Your Career Pr Work out whether it's time Think through options that and values; Consider alternatives to a Implement strategies to not provide the computer skills not require computer skills not require computer skills not require computer skills not require the following skills Basic word-processing Using the Internet Creating simple spreadsh	ole & Culture Coordinator and ogram that will help staff: e for a career change; at match strengths, interests a complete career change; make it happen. Imputer literacy skills have at as the changing work are staff that traditionally did w require these to perform ogram focuses on:



Issues	Corporate Services	Development Services	Facilities and Services
		Writing professional email	
		Writing professional docu	iments, forms and reports
		Create Your future Seminar	
		This half day seminar is aimed	d at mature workers aged
		45+. Based around a framewo	ork of identity, money,
		career, relationships and heal platform for creating the future	
		life journey. Guided by a seas	
		participants explore where the	ey are now and what career
		and retirement options lie ahe	
		 Benefits of the program include Taking time to consider of 	
		options in a structured fra	amework;
		 Being empowered to make areas of money, career, r 	ke positive changes in the
		 Setting goals and identify 	
		future you envisage;	
		 Transitioning to retirement 	ıt.
		Education Assistance Progr	ram
		This program supports employ	yees who would like to gain
		further tertiary qualifications for retraining for a new role or ca	
		program provides employees	
		with fee payments, study and	exam leave.
12. Has Council	• IT.	Changes to legislation in	Engineers.
identified key	Analysts.	planning/building space.	Operator.
position and skills areas where	Business Improvements Professionals	Potentially A1 Certification.	Manual labourers.
business	Professionals.Possibly volunteers.	Compliance (pragmatic	 Yes through the succession planning.
succession	,	operators).	
planning is critical to achieving			
important strategic			
objectives? Are there strategies in			
place to address			
the supply and			
demand issues arising from this?			
13. What role can apprent		Council recognises the value	
play in addressing wo	rkforce demand and	positions in all areas. Council	
supply issues?		Trainee and Cadet strategy widentification of Apprentice, Tr	
		during the Workforce planning	
		ensures:	
		Opportunities for Apprent	
			in-line with future workforce
		needs.The organisation's current	nt and future capacity to
		provide a meaningful and	
		learning environment.Development and mainte	nance of relationships with
		key training providers and	
		Apprenticeship Centres.	
		 Fostering of an environm supervisors and employe 	
		Identified current and futu	
		addressed.	
1			



Issues	Corporate Services	Development Services	Facilities and Services	
		Bringing new staff resources into an ageing workforce.		
		Creating more entry level positions to increase manua labour availability.		

3. Strategies to Address Identified Workforce Gaps

In order to deliver our Community Strategic Plan, we require clear strategies that set out what type of organisation we need to be and how we plan to get there.

3.1 Best Employer

To be a Best Employer we must ensure that our organisation is a great place to work.

Council identified various elements that we believe constitute being a best employer. We are working hard to ensure these are fulfilled.



- 1) **Good working relationships** where people relate to each other as friends, colleagues, and co-workers in an environment of trust.
- 2) **Effective leadership** where supervisors and managers focus on creating a better future for their staff through leadership and vision.
- 3) **Working together** to do the right things in the best way.
- 4) **Staff having a say** and participating in decisions that affect the day-to-day business of Council.
- 5) **Clear values** where staff see and understand the overall purpose and individual behaviours expected in the place of work.
- 6) **Being safe** with high levels of personal safety, both physical and psychological and where staff are cared for by the organisation.
- 7) **Recruitment** that ensures the right organisational fit where new staff are recruited for attitude that aligns with our culture and values.
- 8) **Pay and conditions** that are fair for the contribution that staff make to the organisation's success and are aligned to the local government market.
- 9) Staff are regularly **getting feedback** on their performance and contribution to organisational success.
- 10) Staff have a **sense of ownership and identity** and pride in the workplace by being part of a cohesive team.
- 11) Being a **learning** organisation to help us adapt to the changes of the future.
- 12) Having **passion** and commitment and a sense of wellbeing about work.
- Having **fun** in a psychologically secure workplace where people can relax with each other and enjoy social interaction.
- 14) Where staff have **community connections** and a feeling that the workplace is a valuable part of the local community.
- 15) Where staff have a high level of self-awareness and **emotional fitness** to deal with the day to day challenges of a dynamic and challenging work environment.
- 16) Council utilises the AON Hewitt Associates Best Employers Accreditation process, which determines who are the best employers in Australia through measuring employee engagement.





Engagement is the level of connection individuals have to the organisation and their willingness to apply discretionary effort to improve individual and business performance. Each year we measures the energy and passion that employees have and the extent to which the hearts and minds of its people have been captured by the organisation.

The key benefits of having a highly engaged workforce are:

- lower turnover;
- less absenteeism and fewer lost accident and sick days;
- larger pool of talent from which to select employees;
- greater employee productivity;
- increased customer satisfaction;
- higher revenue growth and economic returns;
- greater sustainability in the face of business challenges.

An organisation with engaged staff will have an engagement score of 65% or higher.



3.2 Talent Management

Talent management is a system comprising of a number of components and it is important not to see it as a series of separate actions.

Therefore, when focusing on developing talent, the following plans and processes need to be integrated to track and manage that talent.



Workforce Planning

Workforce Planning is an important component of Council's integrated planning process to ensure that our organisation has the capacity and capability to deliver efficient, effective and responsive services to the community.

Workforce Planning is conducted annually and involves a comprehensive process that provides our managers with a framework for making staffing decisions to address short, medium and long term business needs. It includes the following steps:

- Understanding the organisation's strategic direction and its impact on the workforce.
- Analysing the current and future workforce needs and competencies.
- Analysing the gap between the current and future needs.
- Developing strategies to address workforce gaps.
- Implementing strategies to align the workforce with future business needs; and
- Evaluating the success of the workforce planning strategies in meeting objectives.

Workforce Segment Identification

An important component of Council's workforce planning and succession processes is the identification of position by workforce segment. This helps Council identify the different positions within the workforce and measure their criticality in relation to those which present the most significant risk to service delivery and where there is potential for a substantial gap between future demand for services and supply of labour.

Employer Branding

To ensure the continuing ability to attract and retain the right staff we must also ensure that we continue to carefully manage our employer brand.

The major benefits of a strong employer brand include:

- Increased productivity and profitability;
- Increased employee retention;
- Highly ranked for employer attractiveness;
- Increased level of staff engagement;
- Recognition as an employer of choice;
- Ease in attracting candidates;
- Higher job acceptance rate;
- Setting a standard for all HR activity;
- Increase in number of unsolicited resumes:
- Increased internal hire rate:
- Decreased time to fill;
- Lower recruitment costs;



- Minimised loss of talented employees;
- Employees recommending your organisation as a 'preferred' place to work;
- Maintenance of core competencies;
- Employees committed to organisational goals;
- Shorter recruitment time;
- Ensured long-term competitiveness;
- · Improved employee relations;
- Decreased time from hire to productivity

Effectively managing and marketing our Employer Brand and clearly understanding what our Employee Value Proposition (EVP) is, is crucial to the market perception of Port Stephens Council as a best employer.

EVP seeks to describe what we have to offer current and prospective employees. The important message we need to communicate is that working in local government, you have the ability to make a difference in the community in which you live. While you are doing that, PSC offers you:

- Diverse and Challenging Career Opportunities;
- Flexible Work/Life Balance ;
- An attractive Lifestyle;
- · Competitive Pay and Generous Conditions.



Sourcing, Attracting, Recruiting and On-boarding Suitably Qualified Candidates

The recruitment, selection and employment process has been developed to ensure applicants are appointed on merit using the selection criteria relating to the position. This ensures that the process is free from any bias and discrimination and meets all relevant legislative responsibilities. All permanent positions within Council will continue to be advertised externally bringing renewal and market place currency to an organisation. We need to avoid looking inside the organisation for a short-term remedy to ensure that the longer term interests of the organisation are well served. We sometimes find it hard to look to the future when the present is so demanding. Obviously, short-term responsibilities to customers and the community must be met, but not looking ahead could leave the organisation stranded in future if we do not manage our talent well.

The organisation supports individuals to compete in the external market in a variety of ways. It has long been our practice that all temporary positions are offered to internal staff in the first instance through our 'expressions of interest' process. This

allows our staff to act in positions that allow them to gain additional knowledge and skills and experience. It also allows them to demonstrate their performance in the role.

Council also provides the opportunity for staff to apply for a career break. Council recognises that a career break offers a range of benefits not only to the employee but also to the organisation. By combining entitlements for different leave types together an employee can meet their need to take a break from work to refresh, reenergise, attend to other responsibilities or pursue professional development. For Council to grant career breaks can support retention of valued staff and the professional development of staff.

A further opportunity is available for staff through a secondment. Secondments benefit all parties involved; the employee, the employer and the host organisation.

Employees benefit from taking secondments as they are an excellent way to explore different career possibilities without them leaving their current job. They are a valuable way of offering employees professional development and career opportunities.

Council's learning and development program is also available to assist employees in their chosen career path.

Council's merit based recruitment is determined through behavioural interviewing based on the Business Excellence Framework, technical ability relating to the role and is underpinned by our organisational values of Respect, Integrity, Teamwork, Excellence and Safety. This ensures our Recruitment and Selection process is transparent, consistent and fair and allows Council to provide valid feedback to candidates.

Health, Safety and Wellbeing

Council believes the safety, security, and the physical and mental wellbeing of our people is central to the ability of all staff to contribute to the achievement of Council's objectives.

Safety is one of Council's core values and staff are assured of Council's commitment to seeing them going home in the same physical and mental condition, or better, than when they arrived at work.

In order to achieve this, Council has put in place a robust management system to identify, evaluate and control factors in the workplace and our operations, which may affect the safety, health, security and wellbeing of employees, customers, contractors, visitors and members of the public.

Council also recognises that health issues can be debilitating, with long lasting effects for the individual. Studies have shown that increased levels of health

positively impact work capacity, mental fatigue levels, susceptibility to stress and how employees feel about their job.

A Wellness Program is in place at Council which offers a range of initiatives for employees. Details of the program are communicated to staff on a monthly basis and through the publication of a Wellness Calendar.

The Wellness Program complements Council's Workers Health Initiative which provides subsidised access to a wide range of health facilities for staff and their families within the local government area and surrounding districts. Council also offers an Employee Assistance Program which provides access to qualified psychologists and counsellors for staff and their immediate family. This service has an emphasis on assessment and referral rather than ongoing therapy and allows employees and their immediate families to voluntarily and confidentially seek professional assistance.

Managing and Defining Competitive Salaries

The Port Stephens Council Enterprise Agreement details a market based approach to the setting of salaries for the organisation. This approach ensures that rates of pay are connected to the market and keep pace with changes in that market. Annual increases are agreed as part of the negotiation process, however, if the local government market moves higher than the agreed increases, the rates of pay are adjusted for all staff to keep pace with the market.

Our market data are based on the Mercer annual survey of the local government sector in Australia. This provides us access to the most current and up to date salary information available in the local government sector.

Career Development

It's never too late to start organising your career. The workplace is constantly evolving and it can make a big difference if you can adapt and move with it. It's not unusual for people to change their career several times over their working life or design their career to give them greater freedom and flexibility.

If you can be pro-active in driving your future, you are much more likely to be satisfied, fulfilled and have a sense of being in control.

Council has a dedicated People & Culture Coordinator and has developed an online Design Your Career Program that helps our staff to:

- Work out whether it's time for a career change;
- Think through options that match your strengths, interests and values;
- Consider alternatives to a complete career change;
- Implement strategies to make it happen.



Learning and Development Opportunities

Direct managers have responsibility for developing appropriate learning and development plans for their staff in accordance with the program available. This ensures that all staff have the skills and capabilities required to perform the duties of their position.

Learning may then occur via e-learning, on the job training or by participation in off the job training. Some staff may have the ability to attend conferences or seminars where appropriate. Education assistance is also available to assist staff to achieve recognised qualifications relevant to their current role or identified through succession planning. Managers will be responsible to ensure their staff understand the importance of participating in scheduled programs and at the completion of any training to discuss the new knowledge and skills they have learned. This approach ensures that Council's leaders are integral to providing the motivation and opportunity for learning: Leaders play a vital role in creating and sustaining a supportive learning culture. It also provides the means for managers to be able to measure the effectiveness of training undertaken by their staff.

On an annual basis, the Learning and Development team facilitate discussions with each Section Manager in consultation with their coordinators, to identify the training requirements for staff for the forthcoming year.

Learning and development needs are identified through:

- Performance Review process;
- Annual Workforce Planning process;
- Succession Plans;
- Internal Audit process;
- · Legislative requirements; and
- Identified areas of extreme risk.

The Capability Framework Learning and Development Guide outlines the learning and development opportunities available for staff in their current role and also for staff who have been identified through the workforce planning process as suitable for development into critical workforce positions. This ensures our learning and development program is appropriately focused on the skills that are identified as required to deliver the Community Strategic Plan.

Coaching and Mentoring

We often confuse the terms mentoring and coaching even though they are often used in place of each other. *Coaching* is usually short term and is focused on learning related to workplace performance. *Mentoring*, however, is usually longer term than coaching and is developmental. It gives people the opportunity to share their professional and personal skills and experiences, and to grow and develop in the process.

Port Stephens Council has a formal coaching and mentoring program. This ensures that staff are learning from others, adopting modelled behaviours and attitudes and absorbing the culture and values of the organisation through their personal interactions at work.

Mentoring that is linked to career development and workforce planning can provide an excellent mechanism for addressing the unique career development needs of individual employees and the service delivery needs of the organisation. Coaching is linked to our performance management program and is required to be undertaken by all people managers in Council.

Performance Management

Our Individual Work and Development Plan has been in place for a number of years and has a clear line of sight to the achievement of the objectives in the Community Strategic Plan.

At Port Stephens Council we want our employees to be accountable. Accountability for us means 'doing what I say I will do' and continually behaving in a way that demonstrates our organisational values.

The Individual Work and Development Plan forms part of the documents that assist employees in knowing what is expected of them by Council and works in conjunction with the relevant Systems View and individual position description.

The objective of the Individual Work and Development Plan is to provide employees with a fair and effective performance appraisal and facilitate an ongoing process of communication between the supervisor and the employee.

This process does not necessarily need to be limited to the minimum review timeframes identified in our process.

It includes all of the following:

- Clearly communicating to employees what their duties are and how to perform them. This information is communicated through written position descriptions, training and instruction from the supervisor.
- Telling employees the criteria by which they will be assessed. These are the objectives in the Plan.
- Ongoing feedback. Whenever employee performance fails to meet expectations, the supervisor immediately counsels the employee to identify the deficiencies and suggest concrete ways to improve performance. The supervisor should also give the employee feedback when performance is good.
- Documenting poor performance in writing. Supervisors document instances of significant failures by employees to perform to expectations. They also document the follow up discussion and subsequent progress toward improvement. Superior performance is also to be recognised in written commendations.
- Formal evaluations. These are scheduled at least twice per year but can be more frequent if desired.



• Employee review. Employees have the opportunity to review and comment on evaluations before they become final.

The system supports the factors that make jobs satisfying by providing:

- clear direction;
- a supportive environment;
- · challenge and meaning;
- clarity;
- influence;
- growth and recognition; and
- enhancement of the relationship with immediate supervisors.

Employees who fail to perform to either technical or behavioural standards expected in the position are counselled to assist them in improving their performance.

Knowledge Exchange

Knowledge exchange is transferring knowledge from one part of the organisation to another. Like knowledge management, knowledge transfer seeks to organise, create, capture or distribute knowledge and ensure its availability for future users.

Our knowledge exchange process creates opportunities for identified staff to have conversations and begin transitioning knowledge.

Once identified, staff who are participating as the subject matter expert in the knowledge exchange process need to prepare for the exchange workshop. In order to do that, they initially meet with a member of the Human Resources Unit and complete a career snapshot and knowledge profile.

This will identify the various elements that occur with knowledge exchange including:

- The documents, databases and systems used;
- The skills, experience and knowledge needed in the job;
- The natural talent the employee may possess;
- The relationships that are important to this role;
- The way things are done the routines, standards and methods of operating.

Succession Planning

Succession planning can be broadly defined as identifying future potential staff to fill key positions. Generally, one or more successors are identified for key positions and development activities are planned for these successors. Successors may be fairly ready to do the job (short-term successors) or seen as having longer-term potential (long term successors). The old succession planning model was purely about organisational needs and whilst this is still a primary focus, the modern version takes account of the growing recognition that people increasingly need to make their own career decisions and to balance career and family responsibilities.



So the emphasis is about balancing the aspirations of individuals with those of the organisation, as far as possible customising moves to meet the needs of employees, their families and the changing skill requirements of the organisation.

All positions in the organisation are ranked according to the potential risk of losing the person and the consequence for the organisation:

- High may leave in the next 6 to 12 months.
- High critical workforce position.
- Medium may leave in the next 12 to 24 months.
- Low no immediate risk.

All positions require a succession plan to be developed however positions identified as high risk will take precedence and learning and development budget spend above mandatory training will be focused on these positions. This focus on addressing our high risk positions makes the process more manageable. It is also financially sustainable and provides Council the best return on investment in learning in development.

Staff identified as potential successors will be provided with development opportunities that will form part of their learning and development plan. It is important to ensure that Council has some internal capacity to fill these critical positions that are considered vital and would cause disruption to the running of the business if unable to be filled.

Filling of these roles on a permanent basis is still via external recruitment in accordance with the agreed process. Recruitment of outside expertise brings renewal and market place currency to an organisation.

Personal organisational knowledge has also been identified as the critical component of a number of the positions identified. With this in mind, actions to both successfully harvest the knowledge from the exiting incumbent and to facilitate seamless transition of the incoming talent need to be in place.



3.3 Workplace Equity and Diversity



Council recognises that valuing equity and diversity is best practice.

Council is dedicated to equity and diversity in the workplace and in the way it conducts business. Equity and diversity provides all Council staff and customers with a fair and inclusive workplace in which they are treated in accordance with Council's values.

The basic principle underpinning equity is 'a fair go for all in the workplace'; ensuring that everyone has access to relevant learning and development opportunities, fair working conditions and opportunities for progression. It is about providing everyone with the opportunity to make the most of their ability in the workplace.

Equity questions the 'fairness' of treatment when dealing with differences, such as gender, cultural background age and disability. Equity is about treating people based on merit and in line with individual needs and circumstances. Equity is not about treating everyone in exactly the same way, it is about recognising individual strengths, opportunities for improvement in different situations. Treating all people in exactly the same way is not the same as treating people fairly.

Diversity is about an inclusive environment. It means that the differences brought to Council by people of differing backgrounds, experiences and perspectives are valued. It means that the contributions brought to Council by a broad range of people are utilised and maximised to enhance the success and capability of the organisation.

Diversity embraces and makes the most out of the differences of all staff. Diversity relates to differences in people such as:

- Work/life experience
- Language
- Gender
- Values
- Disabilities
- Personality profile
- Social origin
- Work practice
- Nationality
- Age
- Education level

By providing an equitable and diverse work environment Council can retain the best people for the job.



Council has adopted the following Equity and Diversity principles:

- Treat all people with respect and dignity in accordance with Council's values (RITES).
- Recognise that all people are different and value this difference.
- Use the different contributions that people can make to the team.
- Make judgements based on fairness and merit.
- Eliminate artificial, unfair and inappropriate barriers to workplace participation.
- Provide appropriate means to monitor and address equity and diversity issues in the workplace.
- Workplace structures, systems and processes help staff balance their work, family and other responsibilities.
- Enable staff to find their voice through consultation on policies and decisions that affect them.
- Council plans demonstrate that the diverse background of its people is valued.
- Employment decisions are transparent, equitable and merit based; and
- All people behave in an acceptable manner and unacceptable behaviour is managed in accordance with Council procedure.

3.4 Enterprise Risk Management

There is risk and opportunity in everything we do. As the environment in which we operate changes, risks and opportunities change. Effective risk management is a means of monitoring those changes.

Management of risk must be an integral part of an organisation's culture, reflected in policies, systems and processes. This includes strategic business planning, performance management and overall governance to ensure sound financial management and efficient service delivery.

Port Stephens Council is committed to empowering employees to assume accountability and responsibility for risk management in the workplace by creating and promoting a culture of participation and by providing a robust process to monitor and review the effectiveness of risk management across Council.

Risk influences every aspect of the operations at Council. Understanding the risks we face and managing them appropriately will enhance our ability to make better decisions, safeguard our assets, and enhance our ability to provide services to our community and to achieve our Council objectives and goals.

Council views the management of risk to its people, assets, environment and all aspects of its operations as an important responsibility. It is committed to upholding its moral, ethical and legal obligations by implementing and maintaining a level of risk management which protects and supports these responsibilities.

Risk is explained as an event that may have an impact on the achievement of Council's objectives. Risks may arise from external factors (eg natural disasters,

changing legislation, changing political parties, economic factors etc) or from internal sources (eg new projects, infrastructure, capacity challenges, performances etc).

Council has developed an Enterprise Risk Management Framework which has been designed in line with the Australian Standard AS/NZS ISO 31000:2009; 'Risk Management – Principles and Guidelines'; AS/NZS 4804:2001 'Occupational Health and Safety Management Systems'; and HB 203:2012 'Managing Environment-Related Risk' which is an element of ISO14001:2016 'Environmental Management Systems'.

3.5 Continuous Improvement

Port Stephens Council has a history of providing quality services to its customers. A consistent approach to continuous improvement strengthens the organisation's ability to deliver more efficient and effective services to the community. The organisation is doing this by pursuing the philosophy within the Internal Business Excellence Framework, specifically using the Australian Business Excellence Framework (ABEF). This philosophy provides a holistic approach to business improvement. This holistic improvement approach is adopted in the Port Stephens Council Integrated Business Operating Framework System and is how we do things at PSC.

Through alignment with the Principles of Business Excellence we use the data, information and knowledge available from our business system service to make informed decisions and improvement implementations

Business Improvement is led by the Senior Leadership Team (SLT) comprising of the General Manager, Group Managers and Section Managers. The SLT is committed to and accountable for applying the philosophy of ABEF in all aspects of Council's operations.

This includes the use of and timely review of Systems Views up to Level 4 and all the associated activities associated with the system such as deployment flowcharts that are mapped, service level agreements, supplier agreements, service reviews and process measures.

Business Excellence delivers this service to the organisation by implementing the Australian Business Excellence Framework using the nine principles and the seven categories and the following programs:

- ADRI Reviews (Approach, Deployment, Results, Improvements Process).
- BII (Business Improvement Ideas database and process).
- Business Excellence Awareness training.
- Business Excellence Networking.
- PDSA Facilitation (Plan, Do Study, Act).
- PDSA training.
- Promapp (process system) training.



- Promapp / Process Facilitation.
- Self –Assessments.
- Service Level Agreement Review Program.
- Service Review Program.









PRINCIPLE ONE: Be a leader

- We make every effort to understand, and then commit to, the direction of the organisation.
 We bring our staff along the journey by translating the direction so that every person in our team understands that direction and how their job contributes to achieving the outcomes.
- We demonstrate our ongoing commitment to the direction through our work and interaction with our staff and staff in other teams.
 We engage our staff when we plan for our business units and actively realign what we will deliver to the overall direction.



PRINCIPLE TWO: Be attentive

- · The success of our business is based on knowing our customers we
- The success of our business is based on knowing our customers we know who our customers and stakeholders are and what they value.
 We build our plans based on customer data and information, and then use this customer data and information to adapt our plans along the way.
 We actively try to strengthen the customer value chain by demonstrating a clear understanding of customer requirements for our internal and outputs of the plant external customers.
- We have a clear understanding of our role and the capability of the organisation which we use to manage customer expectations.
 We have a 'can do' attitude to make decisions for the customer but if we can't, we manage the customer through to where the decision can be made.



PRINCIPLE THREE: Be committed

- We acknowledge and respect that the primary system is
- We are inquisitive in our approach to improvement by first seeking to understand.

 • We capture lessons learnt and challenge process based on issues.
- We acknowledge and respect that the printing system is the organisation.
 We always consider the impact to the system before we try to improve if we know something is not working, we Stop Pay Attention and D Something about it.



PRINCIPLE FOUR: Be motivated

- We seek to understand what motivates our staff and what capabilities they have both inside and outside of work
- We want our staff to be passionate about their work so we create opportunities for them to play to their strengths and succeed.
 We generate enthusiasm in our staff by taking a genuine interest in them and in their work.
- . We respectfully address poor performance in a timely manner because We know the impact it can have on our teams.
 We recognise the good work our staff do and thank them for making a difference.



PRINCIPLE FIVE: Be innovative

- We are respectfully curious people and use questions as a tool
- We take time to learn and encourage our people to learn because individual learning will lead to organisational learning.
- We celebrate innovative ideas and recognise the value of making mistakes because we capture the learning and we do it differently next time.
 We share our data, information and knowledge because we seek to understand.



PRINCIPLE SIX: Be prepared

- . We don't measure for the sake of measuring we look for data that

- . We always ask our people to support their recommendations with data
- reflects how we are performing so that we can make decisions.

 We understand the relevance of what we are measuring because it links to our strategy.

 We measure at different levels of our organisation (corporate, group, section, teams) and we work towards strengthening the linkages between these components so that our organisation performs at its best.



PRINCIPLE SEVEN: Be adaptable

- We know that variation can exist in every process we use.
 We strive to understand what is acceptable and not acceptable variation
- through the eyes of our customers.
- We manage our customer's expectations because we know what acceptable variation is.

 • Understanding variation and customer expectations is central to the way



PRINCIPLE EIGHT: Be accountable

- We plan, deliver and make decisions by balancing the social, economic and environmental needs of our community and our organisation.
- We balance the needs of our different places by planning, delivering and making decisions in a transparent way
- we improve our processes
- We commit to an integrated approach to business planning and reporting to enhance our performance so that we can continue to provide valued services to our community into the future.

 We care for our community and this is reflected in the way we work and the things we do.



PRINCIPLE NINE: Be a role model

- We understand, as Leaders, the impact we have on the culture and performance of our organisation.
 We fully commit to our values of Respect, Integrity, Teamwork, Excellence and Safety, and our actions and decisions support these values.
- We display the Principles of Business Excellence in everything we do and say, and in doing so, set the expected behaviours for our people to follow.



3.6 Workplace Governance

Port Stephens Council has a responsibility to stakeholders to implement effective systems of leadership and governance to ensure we are meeting legal, financial and ethical obligations. Governance is the process by which decisions are taken and implemented, the process by which organisations go about achieving their goals and producing their outputs and the process by which organisations are directed, controlled and held to account.

Good governance is all about accountability. An effective governance system demonstrates accountability by:

- Clear objectives;
- An effective risk management system;
- The optimisation of organisational performance;
- Ensuring Council and staff act ethically and lawfully;
- A transparent government, including wherever possible, the public disclosure of Council's decisions, actions and outcomes;
- A financial management system that ensures responsible and accountable use of Council resources.

The key principles which underpin the Model Code of Conduct for Local Councils in NSW include:

- Not being under any financial or other obligation to any individual or organisation that might reasonably be thought to influence the performance of Council duties.
- A duty to promote and support the key principles by leadership and example and to maintain and strengthen the public's trust and confidence in the integrity of the Council.
- A duty to make decisions in the public interest;
- Making decisions on merit and in accordance with statutory obligations when carrying out public business. This includes the making of appointments, awarding of contracts or recommending individuals for rewards or benefits.
- Fairness to all; impartial assessment; merit selection in recruitment and in purchase and sale of Council's resources; considering only relevant matters.
- Accountability to the public for decisions and actions, considering issues on their merits and taking into account the views of others. This includes recording reasons for decisions, submitting to scrutiny, keeping proper records and establishing audit trails.
- A duty to be as open as possible about decisions and actions, giving reasons for decisions and restricting information only when the wider public interest clearly demands. This includes recording, giving and revealing reasons for decisions; revealing other avenues available to a client or business and, when authorised, offering all information and communicating clearly.

- A duty to act honestly, including declaring private interests relating to public
 duties and taking steps to resolve any conflicts arising in such a way that protects
 the public interest. This includes obeying the law, following the letter and spirit of
 policies and procedures, observing Council's Code of Conduct, fully disclosing
 actual or potential conflict of interests and exercising any conferred power strictly
 for the purpose for which the power was conferred.
- Treating others with respect at all times.

Our Business Operating System Framework provides a common understanding of how the 'big' picture of Port Stephens Council fits together and how we go about our business. It assists us to better manage our scarce resources and improve what we do, and how we do it, by providing a guide to decision-making behaviours and actions, assisting in operational and resource planning, ensuring effective workplace governance.

3.7 Business Systems/Digital Strategy

Business Systems capabilities are used to facilitate and enable the achievement of the strategies, objectives and deliverables within Council's integrated plans.

Specifically, the Business Systems/Digital Strategy facilitates the effective use, accessibility and security of data, information and knowledge required to achieve the organisation's objectives.

Data and information are enterprise assets that must be managed in the same manner as critical physical assets. The value of data and information cannot be fully recognised when it is maintained in isolated pockets. Information must be shared in a consistent manner to maximise effective decision making across the organisation. The data sources from which information is derived must meet high quality standards for integrity and timeliness.

PSC investment in Business Systems/Digital technology and service based capabilities is strategically managed to ensure alignment with the business requirements and priorities and the pace of delivery is consistent with available resources.

Alignment with the Principles of Business Excellence means that the Business Systems/Digital Strategy focuses on supporting continuous improvement and to allow the most effective use of data, information and knowledge across the organisation. At PSC this means that addressing the following questions:

- 1) What information do we capture?
- 2) How can we automate processes (no double handling, direct input at source etc) and retain data in core Corporate Systems?
- 3) How do we understand, interpret and analyse information and trends?
- 4) How can we manage data, information and knowledge through the use of policies and standards?



- 5) How do we store and share information and knowledge?
- 6) How do we understand the various mediums that information and knowledge are retained in and can be found?
- 7) How do we ensure the integrity of data?
- 8) Through alignment with the Principle of Business Excellence, how do we use data, information and knowledge to make informed and wise decisions?

Our goal is that Council staff and customers, where ever they are, can access the right data and information needed, in the right format and at the right time.



3.8 Long Term Financial Plan

Port Stephens Council's Long Term Financial Plan (LTFP) contains a set of long range financial projections based on a set of assumptions. The LTFP covers a 10 year time period from 2018-2019 to 2027-2028.

The Long Term Financial Plan is structured as a series of 'scenarios', each of which shows a specific financial outlook. The scenarios are cumulative, so that each scenario incorporates the assumptions and financial outcomes of the previous scenario(s). The scenarios can also be looked at in isolation.

The Long Term Financial Plan (LTFP) exists primarily to facilitate the delivery of the objectives and strategies expressed in the Community Strategic Plan. The LTFP is not an end in itself but is a means of ensuring the objectives of the Integrated Planning framework are matched by an appropriate resource plan.

A number of key factors and issues identified in this Workforce Plan have been integrated into the Long Term Financial Plan. Specific inclusions relate to:

- Anticipated salary movements as determined by the Port Stephens Council Enterprise Agreement 2018 for each year;
- Movements in compulsory superannuation contributions.

The Long Term Financial Plan has also highlighted the employee leave liabilities that currently exist as they relate to vested sick leave and long service leave provisions. Specific provisions have not been included due to the difficulty in determining the timing of these entitlements. As further strategies are assessed and implemented, specific details will be included.



4. Implementing the Workforce Plan

The Workforce Strategic Directions are contained in the Community Strategic Plan in the following area:

Focus Area	Key Directions	Delivery Program Objectives	Operational Plan Actions
Focus Area One OUR COMMUNITY Port Stephens is a thriving and strong community respecting diversity and heritage	Key Direction C1 COMMUNITY DIVERSITY Our community accesses a range of services that support diverse community needs	C1.5 Support volunteers to deliver appropriate community services	C1.5.1 Coordinate Council's volunteer program
Focus Area Four: OUR COUNCIL Port Stephens Council leads, manages and delivers valued community services in a responsible way	Key Direction L1 GOVERNANCE Our Council's leadership is based on trust and values of Respect, Integrity, Teamwork, Excellence and Safety (RITES)	L1.1 Develop and encourage the capabilities and aspirations of a contemporary workforce	L1.1.1 Manage and deliver the Human Resources program
		L1.3 Provide a strong ethical governance structure	1.3.1 Coordinate and deliver governance and legal services L1.3.2
			Coordinate and report on the internal audit process.
		L1.4 Provide strong supportive business systems for Council's operations	L1.4.1 Facilitate the four- year rolling Service Review of Council's processes and services

Focus Area	Key Directions	Delivery Program Objectives	Operational Plan Actions
	Key Direction L1 GOVERNANCE Our Council's leadership is based on trust and values of Respect, Integrity, Teamwork, Excellence and Safety (RITES) (continued)	L1.4 Provide strong supportive business systems for Council's operations (continued)	L1.4.2 Manage the Corporate Improvement and Business Systems program of work.
		L1.5 Reduce risk across Council.	L1.5.1 Manage the Enterprise Risk Management System program of works.
	Key Direction L2 FINANCIAL MANAGEMENT Our Council is financially sustainable to meet community needs	L2.1 Maintain strong financial sustainability.	L2.1.1 Manage Council's financial resources.
	Key Direction L3 COMMUNICATION AND ENGAGEMENT Our community understands Council's services and can influence outcomes that affect them	L3.1 Promote a customer first organisation	L3.1.1 Develop, implement and monitor Council's Customer First Framework.

Supporting Port Stephens Council Documents

- Apprentice, Trainee and Cadet Strategy
- Business Operating System Framework
- Business Systems/Digital Strategy
- Capability Framework Guide What is a Capability?
- Individual Work and Development Plans Guide
- Integrated Risk Management Framework
- Learning and Development Guide
- Long Term Financial Plan 2020-2030
- Delivery Program and Operational Plans 2018-2021
- Knowledge Exchange Guide
- Performance and Behavioural Problems Guide
- Port Stephens Council Enterprise Agreement 2018
- Strategic Asset Management Plan 2020-2030
- Structure Review 2017
- Organisation Structure 2020
- Volunteers and Committees –
 http://www.portstephens.nsw.gov.au/live/volunteers





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