



Table Of Contents

Port Stephens Council	4
Holiday Parks	4
Fingal Bay	4
Peak Season Rates	4
High Shoulder Rates	5
Shoulder Season Rates	6
Low Season Rates	8
Halifax	9
Peak Season Rates	9
High Shoulder Rates	10
Shoulder Season Rates	12
Low Season Rates	13
Shoal Bay – Conference Room Hire (Excludes Weddings)	
Advanced bookings for next financial year may be subject to increase	15
Shoal Bay	16
Peak Season Rates	16
High Shoulder Rates	17
Shoulder Season Rates	19
Low Season Rates	20
Port Stephens Koala Sanctuary	21
Peak Season Rates	22
Thou Walla Sunset Retreat	26
Peak Season Rates	26
High Shoulder Rates	27
Shoulder Season Rates	28
Low Season Rates	29
General Services & Ancillary Charges	30
MAXIMUM Nightly Additional Person Charges	32
Late Check Out – Subject to Availability	
Communication & Administration Charges	

curity Deposits	
commodation Deposits and Balance Payments34	
Cancellations	
Group Bookings	
Extreme/Unsatisfactory Guest Experience	
oliday Van Occupancy Fees	
oliday Van Administration	

Pricing

policy

Port Stephens Council

Holiday Parks

Fingal Bay

Peak Season Rates

These are Peak Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

Beach House	\$425.00	\$386.36	\$38.64	\$425.00	Market pricing
Nightly rate					
Getaway Cabin	\$260.00	\$236.36	\$23.64	\$260.00	Market pricing
Nightly rate					
Garden Villa	\$350.00	\$318.18	\$31.82	\$350.00	Market pricing
Nightly rate					
Powered Site	\$83.00	\$75.45	\$7.55	\$83.00	Market pricing
Nightly rate					
Unpowered Site	\$0.00	\$52.73	\$5.27	\$58.00	Market pricing
Surf Villa	\$470.00	\$427.27	\$42.73	\$470.00	Market pricing
Nightly rate					

continued on next page ... Page 4 of 38

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	policy

Peak Season Rates [continued]

Drive through Ensuite Site	\$115.00	\$104.55	\$10.45	\$115.00	Market pricing
Nightly rate					
Ensuite Campsite	\$104.00	\$94.55	\$9.45	\$104.00	Market pricing
Nightly rate					
RV / Drive Through Site	\$94.00	\$85.45	\$8.55	\$94.00	Market pricing
Nightly rate					
The Surf House	\$470.00	\$427.27	\$42.73	\$470.00	Market pricing
Nightly rate					

High Shoulder Rates

These are High Shoulder rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

Beach House	\$370.00	\$336.36	\$33.64	\$370.00	Market pricing
Nightly rate					
Getaway Cabin	\$215.00	\$195.45	\$19.55	\$215.00	Market pricing
Nightly rate					
Garden Villa	\$290.00	\$263.64	\$26.36	\$290.00	Market pricing
Nightly rate					

continued on next page ... Page 5 of 38

	Year 19/20		Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	peney

High Shoulder Rates [continued]

Powered Site	\$66.00	\$60.00	\$6.00	\$66.00	Market pricing
Nightly rate					
Unpowered Site	\$0.00	\$41.82	\$4.18	\$46.00	Market pricing
Surf Villa	\$400.00	\$363.64	\$36.36	\$400.00	Market pricing
Nightly rate					
Drive through Ensuite Site	\$95.00	\$86.36	\$8.64	\$95.00	Market pricing
Nightly rate					
Ensuite Campsite	\$89.00	\$80.91	\$8.09	\$89.00	Market pricing
Nightly rate					
RV / Drive Through Site	\$75.00	\$68.18	\$6.82	\$75.00	Market pricing
Nightly rate					
The Surf House	\$410.00	\$372.73	\$37.27	\$410.00	Market pricing
Nightly rate		-			

Shoulder Season Rates

These are Shoulder Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

Beach House	\$285.00	\$259.09	\$25.91	\$285.00	Market pricing
Nightly rate					

continued on next page ... Page 6 of 38

		Ye	ear 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	

Shoulder Season Rates [continued]

Getaway Cabin	\$199.00	\$180.91	\$18.09	\$199.00	Market pricing
Nightly rate					
Garden Villa	\$255.00	\$231.82	\$23.18	\$255.00	Market pricing
Nightly rate					
Powered Site	\$49.00	\$44.55	\$4.46	\$49.00	Market pricing
Nightly rate					
Unpowered Site	\$0.00	\$31.82	\$3.18	\$35.00	Market pricing
Surf Villa	\$350.00	\$318.18	\$31.82	\$350.00	Market pricing
Nightly rate					
Drive through Ensuite Site	\$83.00	\$75.45	\$7.55	\$83.00	Market pricing
Nightly rate					
Ensuite Campsite	\$78.00	\$70.91	\$7.09	\$78.00	Market pricing
Nightly rate					
RV / Drive Through Site	\$63.00	\$57.27	\$5.73	\$63.00	Market pricing
Nightly rate					
The Surf House	\$380.00	\$345.45	\$34.55	\$380.00	Market pricing
Nightly rate					

	Year 19/20		Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	policy

Low Season Rates

These are Low Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

Beach House	\$190.00	\$172.73	\$17.27	\$190.00	Market pricing
Nightly rate					
Getaway Cabin	\$140.00	\$127.27	\$12.73	\$140.00	Market pricing
Nightly rate					
Garden Villa	\$175.00	\$159.09	\$15.91	\$175.00	Market pricing
Nightly rate					
Powered Site	\$36.00	\$32.73	\$3.27	\$36.00	Market pricing
Nightly rate					
Unpowered Site	\$27.00	\$24.55	\$2.45	\$27.00	Market pricing
Surf Villa	\$220.00	\$200.00	\$20.00	\$220.00	Market pricing
Nightly rate					
Drive through Ensuite Site	\$58.00	\$52.73	\$5.27	\$58.00	Market pricing
Nightly rate					
Ensuite Campsite	\$55.00	\$50.00	\$5.00	\$55.00	Market pricing
Nightly rate					
RV / Drive Through Site	\$48.00	\$43.64	\$4.36	\$48.00	Market pricing
Nightly rate					

		Y	ear 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	pome,

Low Season Rates [continued]

The Surf House	\$250.00	\$227.27	\$22.73	\$250.00	Market pricing
Nightly rate					

Halifax

Peak Season Rates

These are Peak Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

RV / Drive Through Site	\$0.00	\$85.45	\$8.55	\$94.00	Market pricing
Nightly rate					
Unpowered Site	\$0.00	\$52.73	\$5.27	\$58.00	Market pricing
3 Bedroom Accessible Cabin	\$410.00	\$372.73	\$37.27	\$410.00	Market pricing
Nightly rate					
2 Bedroom Standard Cabin	\$320.00	\$290.91	\$29.09	\$320.00	Market pricing
Nightly rate					
3 Bedroom Premium Cabin	\$470.00	\$427.27	\$42.73	\$470.00	Market pricing
Nightly rate					
4 Bedroom Premium Cabin	\$600.00	\$545.45	\$54.55	\$600.00	Market pricing
Nightly rate					

continued on next page ... Page 9 of 38

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	,

Peak Season Rates [continued]

1 Bedroom Cabin	\$260.00	\$236.36	\$23.64	\$260.00	Market pricing
Nightly rate					
Powered Site	\$83.00	\$75.45	\$7.55	\$83.00	Market pricing
Nightly rate					
3 Bedroom House	\$470.00	\$427.27	\$42.73	\$470.00	Market pricing
Nightly rate					
2 Bedroom Family Cabin	\$350.00	\$318.18	\$31.82	\$350.00	Market pricing
Nightly rate					
Ensuite Van Site	\$104.00	\$94.55	\$9.45	\$104.00	Market pricing
Nightly rate					
Large Motor Home Site	\$94.00	\$85.45	\$8.55	\$94.00	Market pricing
Nightly rate					

High Shoulder Rates

These are High Shoulder rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

RV / Drive Through Site	\$0.00	\$68.18	\$6.82	\$75.00	Market pricing
Nighlty rate					

continued on next page ... Page 10 of 38

High Shoulder Rates [continued]

Unpowered Site	\$0.00	\$41.82	\$4.18	\$46.00	Market pricing
3 Bedroom Accessible Cabin	\$330.00	\$300.00	\$30.00	\$330.00	Market pricing
Nightly rate					
2 Bedroom Standard Cabin	\$270.00	\$245.45	\$24.55	\$270.00	Market pricing
Nightly rate					
3 Bedroom Premium Cabin	\$400.00	\$363.64	\$36.36	\$400.00	Market pricing
Nightly rate					
Beach Villa – 4 Bedroom	\$480.00	\$436.36	\$43.64	\$480.00	Market pricing
Nightly rate					
1 Bedroom Cabin	\$230.00	\$209.09	\$20.91	\$230.00	Market pricing
Nightly rate					
Powered Site	\$66.00	\$60.00	\$6.00	\$66.00	Market pricing
Nightly rate					
3 Bedroom House	\$400.00	\$363.64	\$36.36	\$400.00	Market pricing
Nightly rate					
2 Bedroom Family Cabin	\$275.00	\$250.00	\$25.00	\$275.00	Market pricing
Nightly rate					

continued on next page ... Page 11 of 38

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	ролоу

High Shoulder Rates [continued]

Ensuite Van Site	\$89.00	\$80.91	\$8.09	\$89.00	Market pricing
Nightly rate					
Large Motor Home Site	\$75.00	\$68.18	\$6.82	\$75.00	Market pricing
Nightly rate					

Shoulder Season Rates

These are Shoulder Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

RV / Drive Through Site	\$0.00	\$57.27	\$5.73	\$63.00	Market pricing
Nighlty rate					
Unpowered Site	\$0.00	\$31.82	\$3.18	\$35.00	Market pricing
3 Bedroom Accessible Cabin	\$275.00	\$250.00	\$25.00	\$275.00	Market pricing
Nightly rate					
2 Bedroom Standard Cabin	\$230.00	\$209.09	\$20.91	\$230.00	Market pricing
Nightly rate					
3 Bedroom Premium Cabin	\$350.00	\$318.18	\$31.82	\$350.00	Market pricing
Nightly rate					
Beach Villa – 4 Bedroom	\$385.00	\$350.00	\$35.00	\$385.00	Market pricing
Nightly rate					

continued on next page ... Page 12 of 38

		Year 19/20 Year 2		Year 20/21		
Nai	ne	Fee	Fee	GST	Fee	Pricing policy
		(incl. GST)	(excl. GST)		(incl. GST)	pomoj

Shoulder Season Rates [continued]

1 Bedroom Cabin	\$199.00	\$180.91	\$18.09	\$199.00	Market pricing
Nightly rate					
Powered Site	\$49.00	\$44.55	\$4.46	\$49.00	Market pricing
Nightly rate					
3 Bedroom House	\$350.00	\$318.18	\$31.82	\$350.00	Market pricing
Nightly rate					
2 Bedroom Family Cabin	\$250.00	\$227.27	\$22.73	\$250.00	Market pricing
Nightly rate					
Ensuite Van Site	\$78.00	\$70.91	\$7.09	\$78.00	Market pricing
Nightly rate					
Large Motor Home Site	\$63.00	\$57.27	\$5.73	\$63.00	Market pricing
Nightly rate					

Low Season Rates

These are Low Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

RV / Drive Through Site	\$0.00	\$43.64	\$4.36	\$48.00	Market pricing
Nightly rate					

continued on next page ... Page 13 of 38

	Year 19/20 Year 20/21				
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	,

Low Season Rates [continued]

Unpowered Site	\$0.00	\$24.55	\$2.45	\$27.00	Market pricing
3 Bedroom Accessible Cabin	\$205.00	\$186.36	\$18.64	\$205.00	Market pricing
Nightly rate					
2 Bedroom Standard Cabin	\$155.00	\$140.91	\$14.09	\$155.00	Market pricing
Nightly rate					
3 Bedroom Premium Cabin	\$220.00	\$200.00	\$20.00	\$220.00	Market pricing
Nightly rate					
Beach Villa – 4 Bedroom	\$310.00	\$281.82	\$28.18	\$310.00	Market pricing
Nightly rate					
1 Bedroom Cabin	\$140.00	\$127.27	\$12.73	\$140.00	Market pricing
Nightly rate					
Powered Site	\$36.00	\$32.73	\$3.27	\$36.00	Market pricing
Nightly rate					
3 Bedroom House	\$220.00	\$200.00	\$20.00	\$220.00	Market pricing
Nightly rate					
2 Bedroom Family Cabin	\$170.00	\$154.55	\$15.45	\$170.00	Market pricing
Nightly rate					

continued on next page ... Page 14 of 38

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	

Low Season Rates [continued]

Ensuite Van Site	\$55.00	\$50.00	\$5.00	\$55.00	Market pricing
Nightly rate					
Large Motor Home Site	\$48.00	\$43.64	\$4.36	\$48.00	Market pricing
Nightly rate					

Shoal Bay – Conference Room Hire (Excludes Weddings)

Advanced bookings for next financial year may be subject to increase

Additional Adults	\$10.00	\$9.09	\$0.91	\$10.00	Market pricing		
Per person added to full day/half day standard package rate							
Premium Event Hire Package	\$495.00	\$450.00	\$45.00	\$495.00	Market pricing		
Hire between 9am-9pm / 12 hour booking maximum – excludes public holidays							
Flat rate includes cleaning costs, audio visual equipment, tea and coffee and static security guard, package for up t	o 20 people – ad	ditional costs apply	y thereafter				
Standard Daily Catering Package	\$60.00	\$54.55	\$5.46	\$60.00	Market pricing		
Includes breakfast, morning tea, afternoon tea, lunch and dinner							
Full Day Package	\$295.00	\$268.18	\$26.82	\$295.00	Market pricing		
Hire between 9am-5pm / 8 hour booking maximum							
Flat rate includes cleaning costs, audio visual equipment and tea and coffee package for up to 20 people – additional costs apply thereafter							

continued on next page ... Page 15 of 38

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	,

Advanced bookings for next financial year may be subject to increase [continued]

Premium Daily Catering Package	\$75.00	\$68.18	\$6.82	\$75.00	Market pricing	
Includes breakfast, morning tea, afternoon tea, lunch and dinner						
Catering Delivery Fee	\$40.00	\$36.36	\$3.64	\$40.00	Market pricing	
Additional one-off fee						
Half day package	\$195.00	\$177.27	\$17.73	\$195.00	Market pricing	
Hire between 9am-5pm / 4 hour booking maximum						
Flat rate includes cleaning costs, audio visual equipment and tea and coffee package for up to 20 people – additional costs apply thereafter						

Shoal Bay

Peak Season Rates

These are Peak Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

2 Bedroom Cabin	\$0.00	\$290.91	\$29.09	\$320.00	Market pricing
Nightly rate					
Ensuite Site	\$104.00	\$94.55	\$9.45	\$104.00	Market pricing
Nightly rate					
2 Bedroom Accessible Cabin	\$0.00	\$304.55	\$30.45	\$335.00	Market pricing
Nightly rate					

continued on next page ... Page 16 of 38

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	policy

Peak Season Rates [continued]

2 Bedroom Deluxe Cabin	\$0.00	\$304.55	\$30.45	\$335.00	Market pricing
Nightly rate					
2 Bedroom Family Cabin	\$0.00	\$290.91	\$29.09	\$320.00	Market pricing
Nightly rate					
Powered Site	\$83.00	\$75.45	\$7.55	\$83.00	Market pricing
Nightly rate					
Safari Tent	\$245.00	\$222.73	\$22.27	\$245.00	Market pricing
Nightly rate					
1 Bedroom Cabin	\$0.00	\$236.36	\$23.64	\$260.00	Market pricing
Nightly rate					
Large Motorhome Site	\$94.00	\$85.45	\$8.55	\$94.00	Market pricing
Nightly rate					
4 Bedroom Beach House	\$0.00	\$427.27	\$42.73	\$470.00	Market pricing
Nightly rate					

High Shoulder Rates

These are High Shoulder rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

continued on next page ... Page 17 of 38

	Year 19/20	9/20 Year 20/21			
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	

High Shoulder Rates [continued]

2 Bedroom Cabin	\$0.00	\$245.45	\$24.55	\$270.00	Market pricing
Nightly rate					
Ensuite Site	\$89.00	\$80.91	\$8.09	\$89.00	Market pricing
Nightly rate					
2 Bedroom Accessible Cabin	\$0.00	\$254.55	\$25.45	\$280.00	Market pricing
Nightly rate					
2 Bedroom Deluxe Cabin	\$0.00	\$254.55	\$25.45	\$280.00	Market pricing
Nightly rate					
2 Bedroom Family Cabin	\$0.00	\$245.45	\$24.55	\$270.00	Market pricing
Nightly rate					
Powered Site	\$66.00	\$60.00	\$6.00	\$66.00	Market pricing
Nightly rate					
Safari Tent	\$205.00	\$186.36	\$18.64	\$205.00	Market pricing
Nightly rate					
1 Bedroom Cabin	\$0.00	\$200.00	\$20.00	\$220.00	Market pricing
Nightly rate					
Large Motorhome Site	\$75.00	\$68.18	\$6.82	\$75.00	Market pricing
Nightly rate					

High Shoulder Rates [continued]

4 Bedroom Beach House	\$0.00	\$368.18	\$36.82	\$405.00	Market pricing
Nightly rate					

Shoulder Season Rates

These are Shoulder Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

2 Bedroom Cabin	\$0.00	\$209.09	\$20.91	\$230.00	Market pricing
Nightly rate					
Ensuite Site	\$78.00	\$70.91	\$7.09	\$78.00	Market pricing
Nightly rate					
2 Bedroom Accessible Cabin	\$0.00	\$218.18	\$21.82	\$240.00	Market pricing
Nightly rate					
2 Bedroom Deluxe Cabin	\$0.00	\$218.18	\$21.82	\$240.00	Market pricing
Nightly rate					
2 Bedroom Family Cabin	\$0.00	\$209.09	\$20.91	\$230.00	Market pricing
Nightly rate					
Powered Site	\$49.00	\$44.55	\$4.46	\$49.00	Market pricing
Nightly rate					

continued on next page ... Page 19 of 38

		Year 19/20		Year 20/21		
Nai	ne	Fee	Fee	GST	Fee	Pricing policy
		(incl. GST)	(excl. GST)		(incl. GST)	pomoj

Shoulder Season Rates [continued]

Safari Tent	\$180.00	\$163.64	\$16.36	\$180.00	Market pricing
Nightly rate					
1 Bedroom Cabin	\$0.00	\$180.91	\$18.09	\$199.00	Market pricing
Nightly rate					
Large Motorhome Site	\$63.00	\$57.27	\$5.73	\$63.00	Market pricing
Nightly rate					
4 Bedroom Beach House	\$0.00	\$318.18	\$31.82	\$350.00	Market pricing
Nightly rate					

Low Season Rates

These are Low Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

2 Bedroom Cabin	\$0.00	\$140.91	\$14.09	\$155.00	Market pricing
Nightly rate					
Ensuite Site	\$55.00	\$50.00	\$5.00	\$55.00	Market pricing
Nightly rate					
2 Bedroom Accessible Cabin	\$0.00	\$150.00	\$15.00	\$165.00	Market pricing
Nightly rate					

continued on next page ... Page 20 of 38

		Y	ear 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	policy

Low Season Rates [continued]

2 Bedroom Deluxe Cabin	\$0.00	\$150.00	\$15.00	\$165.00	Market pricing
Nightly rate					
2 Bedroom Family Cabin	\$0.00	\$140.91	\$14.09	\$155.00	Market pricing
Nightly rate					
Powered Site	\$36.00	\$32.73	\$3.27	\$36.00	Market pricing
Nightly rate					
Safari Tent	\$130.00	\$118.18	\$11.82	\$130.00	Market pricing
Nightly rate					
1 Bedroom Cabin	\$0.00	\$127.27	\$12.73	\$140.00	Market pricing
Nightly rate					
Large Motorhome Site	\$48.00	\$43.64	\$4.36	\$48.00	Market pricing
Nightly rate					
4 Bedroom Beach House	\$0.00	\$222.73	\$22.27	\$245.00	Market pricing
Nightly rate					

Port Stephens Koala Sanctuary

Koala Sanctuary Annual Pass – Adult (14 years+)	\$0.00	\$72.73	\$7.27	\$80.00	Full cost pricing
Fee for entry into Koala Sanctuary for multiple visits over a one year period					

continued on next page ... Page 21 of 38

	Year 19/20		Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	, , ,

Port Stephens Koala Sanctuary [continued]

Koala Sanctuary Annual Pass – Child (4 – 13 years)	\$0.00	\$40.91	\$4.09	\$45.00	Full cost pricing
Fee for entry into Koala Sanctuary for multiple visits over a one year period					
Koala Sanctuary Single Pass – Adult (14 years+)	\$0.00	\$18.18	\$1.82	\$20.00	Full cost pricing
Fee for entry into Koala Sanctuary for one visit in one day					
Koala Sanctuary Single Pass – Child (4 – 13 years)	\$0.00	\$10.00	\$1.00	\$11.00	Full cost pricing
Fee for entry into Koala Sanctuary for visit in one day					
Koala Sanctuary Single Pass – Concession (60 years+)	\$0.00	\$12.73	\$1.27	\$14.00	Full cost pricing
Fee for entry into Koala Sanctuary for one visit in one day					
Koala Sanctuary Single Pass – Family	\$0.00	\$54.55	\$5.46	\$60.01	Full cost pricing
Fee for entry into Koala Sanctuary Fee for one visit in one day for one family - 2 adults + 2 children (4 - 13 years)					

Peak Season Rates

These are Peak Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

Deluxe Glamping	\$0.00	\$436.36	\$43.64	\$480.00	Market
					pricing

Twin/Double Share

Includes:

Overnight accommodation in a Deluxe Glamping tent with ensuite and lux furnishings Welcome Hamper on Arrival x 1

continued on next page ... Page 22 of 38

		Υe	ar 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	policy

Peak Season Rates [continued]

In Tent Continental Breakfast Ingredients x 2 Unlimited entry in Koala Sanctuary x 2 persons Guided Sanctuary Tour x 2 Koala Feeding Encounter x 2

Deluxe Glamping	\$0.00	\$704.55	\$70.45	\$775.00	Market pricing
-----------------	--------	----------	---------	----------	----------------

Twin/Double Share

Includes:

Extra Night

2 nights accommodation in a Deluxe Glamping tent with ensuite and lux furnishings Welcome Hamper on Arrival x 1 In Tent Continental Breakfast Ingredients x 2 mornings Unlimited entry in Koala Sanctuary x 2 days p/person Guided Sanctuary Tour x 1 Koala Feeding Encounter x 2

		·			pricing
Twin/Double Share					
Includes: Overnight accommodation in a Deluxe Glamping tent with ensuite and lux furnishings In Tent Continental Breakfast Ingredients x 2					
Deluxe Glamping Package	\$0.00	\$124.55	\$12.45	\$137.00	Market pricing
Additional Adult - 14yrs+					
Deluxe Glamping Package	\$0.00	\$72.73	\$7.27	\$80.00	Market pricing
Additional Child - 4-13yrs					
One Bedroom Deluxe Suite / One Bedroom Suite / Deluxe Studio Room Package	\$0.00	\$104.55	\$10.45	\$115.00	Market pricing
Additional Adult - 14yrs+					

\$0.00

\$295.45

\$325.00

\$29.55

Market

continued on next page ... Page 23 of 38

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	,

Peak Season Rates [continued]

One Bedroom Deluxe Suite / One Bedroom Suite / Deluxe Studio Room Package	\$0.00	\$72.73	\$7.27	\$80.00	Market pricing
Additional Child - 4-13yrs					
1 Bedroom Deluxe Suite	\$260.00	\$345.45	\$34.55	\$380.00	Market pricing

Nightly rate

Includes:

Overnight accommodation
Continental Breakfast Ingredients x 2
Unlimited entry in Koala Sanctuary x 2 persons
Guided Sanctuary Tour x 2
Koala Feeding Encounter x 2

1 Bedroom Suite	\$235.00	\$313.64	\$31.36	\$345.00	Market
					pricing

Nightly rate

Includes:

Overnight accommodation Continental Breakfast Ingredients x 2 Unlimited entry in Koala Sanctuary x 2 persons Guided Sanctuary Tour x 2 Koala Feeding Encounter x 2

Deluxe Studio	\$200.00	\$295.45	\$29.55	\$325.00	Market
					pricing

Nightly rate

Includes:

Overnight accommodation
Continental Breakfast Ingredients x 2
Unlimited entry in Koala Sanctuary x 2 persons
Guided Sanctuary Tour x 2
Koala Feeding Encounter x 2

continued on next page ... Page 24 of 38

	Year 19/20	Y	ear 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	pelley
					_
Peak Season Rates [continued]					

Behind the Scenes Tour	\$0.00	\$109.09	\$10.91	\$120.00	Market pricing
Admission	\$0.00	\$22.73	\$2.27	\$25.00	Market pricing
Adult - 14yrs+					
Retail Rates					
Admission	\$0.00	\$12.73	\$1.27	\$14.00	Market pricing
Child - 4-13yrs					
Retail Rates					
Admission	\$0.00	\$15.45	\$1.55	\$17.00	Market pricing
Senior/Concession - Over 55/Companion Card Holder					
Retail Rates					
Admission	\$0.00	\$59.09	\$5.91	\$65.00	Market pricing
Family Pass - 2 Adults + 2 Children					
Retail Rates					
Guided Sanctuary Tour	\$0.00	\$4.55	\$0.45	\$5.00	Market pricing
Adult - 14yrs+					
Times: 10.30am and 2pm					
Guided Sanctuary Tour	\$0.00	\$2.73	\$0.27	\$3.00	Market pricing
Child - 4-13yrs					

continued on next page ... Page 25 of 38

		Year 19/20	,	Year 20/21		
١	ame	Fee	Fee	GST	Fee	Pricing policy
		(incl. GST)	(excl. GST)		(incl. GST)	

Peak Season Rates [continued]

Child - 4-13yrs					
Times: 10.30am and 2pm					
Guided Sanctuary Tour	\$0.00	\$2.73	\$0.27	\$3.00	Market pricing
Senior/Concession - Over 55/Companion Card Holder					
Times: 10.30am and 2pm					
Inhouse Catering – Breakfast	\$0.00	\$18.18	\$1.82	\$20.00	Market pricing
Inhouse Catering – BBQ Pack	\$0.00	\$27.27	\$2.73	\$30.00	Market pricing
Online Booking Fee	\$0.00	\$1.82	\$0.18	\$2.00	Market pricing

Thou Walla Sunset Retreat

Peak Season Rates

These are Peak Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

1 Bedroom Budget Cabin	\$0.00	\$231.82	\$23.18	\$255.00	Market pricing
2 Bedroom Seaview Spa Villa	\$325.00	\$295.45	\$29.55	\$325.00	Market pricing
Nightly rate					
2 Bedroom Sunset Villa	\$325.00	\$295.45	\$29.55	\$325.00	Market pricing
Nightly rate					

continued on next page ... Page 26 of 38

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	peney

Peak Season Rates [continued]

2 Bedroom Standard/ Parkview Villa	\$265.00	\$240.91	\$24.09	\$265.00	Market pricing
Nightly rate					
2 Bedroom Standard Family Villa	\$255.00	\$231.82	\$23.18	\$255.00	Market pricing
Nightly rate					
Glam Tent	\$275.00	\$250.00	\$25.00	\$275.00	Market pricing
Nightly rate					
Thou Walla House	\$450.00	\$409.09	\$40.91	\$450.00	Market pricing
Nightly rate					
Powered Van Site	\$79.00	\$75.45	\$7.55	\$83.00	Market pricing
Nightly rate					

High Shoulder Rates

These are High Shoulder rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

1 Bedroom Budget Cabin	\$0.00	\$190.91	\$19.09	\$210.00	Market pricing
2 Bedroom Seaview Spa Villa	\$270.00	\$245.45	\$24.55	\$270.00	Market pricing
Nightly rate					
2 Bedroom Sunset Villa	\$255.00	\$231.82	\$23.18	\$255.00	Market pricing
Nightly rate					

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	peney

High Shoulder Rates [continued]

2 Bedroom Standard/ Parkview Villa	\$225.00	\$204.55	\$20.45	\$225.00	Market pricing
Nightly rate					
2 Bedroom Standard Family Villa	\$210.00	\$190.91	\$19.09	\$210.00	Market pricing
Nightly rate					
Glam Tent	\$235.00	\$213.64	\$21.36	\$235.00	Market pricing
Nightly rate					
Thou Walla House	\$370.00	\$336.36	\$33.64	\$370.00	Market pricing
Nightly rate					
Powered Van Site	\$60.00	\$60.00	\$6.00	\$66.00	Market pricing
Nightly rate					

Shoulder Season Rates

These are Shoulder Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

1 Bedroom Budget Cabin	\$0.00	\$172.73	\$17.27	\$190.00	Market pricing
2 Bedroom Seavilla Spa Villa	\$235.00	\$213.64	\$21.36	\$235.00	Market pricing
Nightly rate					
2 Bedroom Sunset Villa	\$230.00	\$209.09	\$20.91	\$230.00	Market pricing
Nightly rate					

			Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	,

Shoulder Season Rates [continued]

2 Bedroom Standard/ Parkview Villa	\$200.00	\$181.82	\$18.18	\$200.00	Market pricing
Nightly rate					
2 Bedroom Standard Family Villa	\$190.00	\$172.73	\$17.27	\$190.00	Market pricing
Nightly rate					
Glam Tent	\$200.00	\$181.82	\$18.18	\$200.00	Market pricing
Nightly rate					
Thou Walla House	\$275.00	\$250.00	\$25.00	\$275.00	Market pricing
Nightly rate					
Powered Van Site	\$50.00	\$44.55	\$4.45	\$49.00	Market pricing
Nightly rate					

Low Season Rates

These are Low Season rates. Tariffs quoted are weekend nightly rates, minimum night stay rules may apply. Rates are based on seasonality and may be subject to dynamic pricing. Discounts may apply.

1 Bedroom Budget Cabin	\$0.00	\$100.00	\$10.00	\$110.00	Market pricing
2 Bedroom Seaview Spa Villa	\$160.00	\$145.45	\$14.55	\$160.00	Market pricing
Nightly rate					
2 Bedroom Sunset Villa	\$155.00	\$140.91	\$14.09	\$155.00	Market pricing
Nightly rate					

Low Season Rates [continued]

2 Bedroom Standard/ Parkview Villa	\$140.00	\$127.27	\$12.73	\$140.00	Market pricing
Nightly rate					
2 Bedroom Standard Family Villa	\$130.00	\$118.18	\$11.82	\$130.00	Market pricing
Nightly rate					
Glam Tent	\$150.00	\$136.36	\$13.64	\$150.00	Market pricing
Nightly rate					
Thou Walla House	\$180.00	\$163.64	\$16.36	\$180.00	Market pricing
Nightly rate					
Powered Van Site	\$39.00	\$32.73	\$3.27	\$36.00	Market pricing
Nightly rate					

General Services & Ancillary Charges

Administration Fee	\$0.00	\$1.82	\$0.18	\$2.00	Market pricing
Housekeeping Hourly Fee	\$60.00	\$54.55	\$5.45	\$60.00	Market pricing
Housekeeping Service Fee	\$0.00	\$31.82	\$3.18	\$35.00	Market pricing
Casual Showers	\$5.50	\$5.00	\$0.50	\$5.50	Market pricing
Extension Lead Hire	\$5.50	\$5.00	\$0.50	\$5.50	Market pricing

continued on next page ... Page 30 of 38

General Services & Ancillary Charges [continued]

			Recommended		
Gas		Market pricing			
Ice		Retail Price	Market pricing		
Wi-Fi Access		I	Recommended	Retail Price	Market pricing
Lost Key Replacement	\$155.00	\$140.91	\$14.09	\$155.00	Market pricing
Pet Stay Fee	\$25.00	\$22.73	\$2.27	\$25.00	Market pricing
Pet Cabin Cleaning	\$125.00	\$113.64	\$11.36	\$125.00	Market pricing
Re-sanitation Costs	\$255.00	\$231.82	\$23.18	\$255.00	Market pricing
Charge to clean vomit or excreta					
Remote Control Replacement	\$155.00	\$140.91	\$14.09	\$155.00	Market pricing
Tennis Court Hire	Recommende	d Retail Price as o	charged by serv	ice provider	Market pricing
Use of Barbeques			No cha	arge applies	Free (zero priced)
Washing Machines & Dryers	\$4.00	\$3.64	\$0.36	\$4.00	Market pricing
Washing Powder	\$2.00	\$1.82	\$0.18	\$2.00	Market pricing
Day Visitors	\$5.00	\$4.55	\$0.45	\$5.00	Market pricing
Breakfast Packs	\$10.00	\$9.09	\$0.91	\$10.00	Market pricing
Rollaway Single Bed	\$25.00	\$22.73	\$2.27	\$25.00	Market pricing

continued on next page ... Page 31 of 38

	Year 19/20		Year 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	ролоу

General Services & Ancillary Charges [continued]

Extra Parking Space	\$15.00	\$13.64	\$1.36	\$15.00	Market pricing
Linen Pack	\$25.00	\$22.73	\$2.27	\$25.00	Market pricing
Branded Merchandise		Retail Price	Market pricing		
Cafe food and drinks		Market pricing			
Souvenirs	Prices as displayed on items in store				Market pricing

MAXIMUM Nightly Additional Person Charges

Discounts May Apply

Extra person cabin accommodation	\$25.00	\$22.73	\$2.27	\$25.00	Market pricing
Per additional adult					
Extra person cabin accommodation	\$0.00	\$0.00	\$0.00	\$0.00	Free (zero priced)
Per additional child					
Extra person site accommodation	\$15.00	\$13.64	\$1.36	\$15.00	Market pricing
Per additional adult					
Extra person site accommodation	\$10.00	\$9.09	\$0.91	\$10.00	Market pricing
Per additional child					

	Year 19/20	Ye	ear 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	

Late Check Out – Subject to Availability

Cabins	50% of nightly rate	Market pricing
Until 5.00pm		
Campsite	50% of nightly rate	Market pricing
Until 5.00pm		

Communication & Administration Charges

Photocopying	\$1.00	\$0.91	\$0.09	\$1.00	Market pricing
A4					
Telephone Charges	Local, STI	Local, STD & International calls charged at 3 times the standard rate			
After hours call out fee	\$150.00	\$136.36	\$13.64	\$150.00	Market pricing
After hours call out fee					

Security Deposits

Games Room Equipment Loan Deposit	\$10.00	\$10.00	\$0.00	\$10.00	Market pricing
Security Deposit – Camp Kitchen Key	\$20.00	\$20.00	\$0.00	\$20.00	Market pricing
Security deposit required when photo ID is not available					
Security Deposit – Extension Lead Hire	\$50.00	\$50.00	\$0.00	\$50.00	Market pricing

	Year 19/20	Υe	ar 20/21		
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	

Accommodation Deposits and Balance Payments

Accommodation Deposit General and Peak	Deposit is first 1 night tariff for all sites and cabins	Market pricing
	Last YR Fee Deposit is first 2 nights tariff for all sites and cabins	
Direct bookings		
Accommodation Balance Payment	Full payment required at time of booking	Market pricing
Online bookings		
Accommodation Deposit	Full payment required at time of booking	Market pricing
Online bookings		
Accommodation Balance Payment	Full payment required before check-in or at time of booking	Market pricing
Direct Bookings – Non peak periods		
Accommodation Deposit – Peak Period Sites	\$200.00 \$181.82 \$18.18 \$200.00	Market pricing
Direct Bookings – Peak Periods		
Full booking payment required by 30 Nov 2019		
Accommodation Balance – Peak Periods	Full payment due by 30 Nov 2019 for Christmas peak and for other peak periods final payment due 7 days in advance	Market pricing
Direct Bookings – peak periods		
Amendment Fee	\$55.00 \$50.00 \$5.00 \$55.00	Market pricing
Applies to changes to reservations		

		Year 19/20	Year 20/21			
N	ame	Fee	Fee	GST	Fee	Pricing policy
		(incl. GST)	(excl. GST)		(incl. GST)	

Cancellations

Cancellation Fees – Non Peak Periods	Cancellations received 8 or more days from arrival will incur a \$50 cancellation fee with the balance provided as a refund. Cancellations received within 7 days of arrival – standard deposit is forfeited (1 night tariff). Refund any other funds paid.	Market pricing
	Last YR Fee Cancellations received more than 7 days or more prior to arrival will incur a \$50 cancellation fee with the balance provided as a credit (valid for 12 months from issue, not transferrable) or refund. Cancellations received within 7 days of arrival – loss of required deposit (refund any other funds paid).	
Online and direct bookings – Non Peak Periods (Excluding peak holiday periods – Summer NSW School Holidays,	Easter and October Long Weekends)	
Cancellation Fees – Christmas Peak Period	Balance payments for all cabins and sites must be paid by 30 November 2020. Failure to pay full booking will result in booking cancellation without notification. Deposit will be forfeited. Cancellations received upto 29 days prior to arrival will forfeit 1 night tariff and remaining balance will be provided as a refund. Cancellations received upto 28 days and up to 8 days prior to arrival will forfeit 50% of total booking cost with remaining balance provided as refund. Cancellations received within 7 days of arrival date forfeit 100% of total booking cost. No changes to reservations will be accepted within 30 days of arrival. NB: A \$55.00 amendment fee will apply per booking for all changes	Market pricing
	Last YR Fee Deposit \$200.00 for all sites or full payment if total cost is less than \$200.00. Deposit is non-refundable once paid.	

continued on next page ... Page 35 of 38

	Year 19/20	Ye			
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	

Cancellations [continued]

Last YR Fee

Deposit \$200.00 for all sites or full payment if total cost is less than

\$200.00. Deposit is non-refundable once paid.

- Balance payments for all cabins and sites must be paid by 30 November 2019
- Cancellations received on or before 30 November will forfeit the full deposit with any additional monies paid provided as a refund / credit.
- Failure to pay in full for bookings on or before 30 November will result in the reservation being cancelled and the 2 nights / \$200.00 deposit forfeited.
- Cancellations received from 1 December and up to 7 days prior to arrival date will forfeit 50% of the total booking cost with the balance provided as a refund / credit.
- Cancellations received within 7 days of arrival date forfeit 100% of total booking cost.
- No changes to reservations will be accepted within 30 days of arrival. NB: A \$55.00 amendment fee will apply per booking for all changes

Online and direct bookings – (Summer NSW School Holidays, Australia Day Long Weekend, Easter Long Weekend, Labour Day Long Weekend)

Group Bookings

Groups Bookings Deposit	20% Deposit paid within 7 days of reservations	Market pricing
Groups Bookings Final Payment	Full payment due 28 days prior to arrival	Market pricing
Group Bookings Cancellation	Cancellations received more than 28 days before arrival, deposit is non refundable. Cancellations received within 7-28 days prior to arrival will incur a cancellation fee of 50% of the total accommodation booking Cancellations received within 7 days may be charged 100% of total accommodation booking	Market pricing

	Year 19/20	Year 20/21			
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	,555

Extreme/Unsatisfactory Guest Experience

Guest partial refund due to unsatisfactory experience	Up to 50% refund per night or remaining stay pending occurrence	Market pricing
Variable value based on the nature of the occurrence.		

Holiday Van Occupancy Fees

Electricity account administration	\$6.00	\$5.45	\$0.55	\$6.00	Market pricing
Charged quarterly with each electricity meter reading					
Holiday Van Site A (Fingal Bay Only)	\$510.00	\$472.73	\$47.27	\$520.00	Market pricing
Monthly occupancy fee up to 150 nights					
Holiday Van Site B (Halifax, Fingal Bay & Shoal Bay)	\$500.00	\$463.64	\$46.36	\$510.00	Market pricing
Monthly occupancy fee up to 150 nights					
Holiday Van Site Electricity Usage	Metered electri	city usage charge retail tariffs of the			Market pricing
Electricity Service Availability Charge	Calculated pe latest retail tar	Market pricing			

Holiday Van Administration

Holiday Van Annual Agreement	\$12.50	\$11.36	\$1.14	\$12.50	Market pricing
Preparation Charge					
Holiday Van Annual Agreement Postal Charge	\$6.50	\$5.91	\$0.59	\$6.50	Market pricing
Postal Charge					

continued on next page ... Page 37 of 38

	Year 19/20	,	Year 20/21	ar 20/21	
Name	Fee	Fee	GST	Fee	Pricing policy
	(incl. GST)	(excl. GST)		(incl. GST)	

Holiday Van Administration [continued]

Holiday Van Annual Agreement Sale/ Transfer of Ownership Fee	\$459.00	\$418.18	\$41.82	\$460.00	Market pricing
Fee payable by owner on submission of sales application form as part of the sales process					
Includes a \$165 Holiday Van independent valuation based on a group discount					
Holiday Van Individual Valuation Surcharge	\$230.00	\$209.09	\$20.91	\$230.00	Market pricing
Fee payable by owner on submission of sales application form as part of the sales process					
To be paid on top of Holiday Van Agreement Sales Fee if an individual valuation is required					