TABLED DOCUMENT

ITEM NO. 3

QUARTERLY BUDGET REVIEW AS AT 30 SEPTEMBER 2019

2019-2020 QUARTERLY BUDGET REVIEW STATEMENT - SEPTEMBER 2019.

ORDINARY COUNCIL MEETING 12 NOVEMBER 2019





"A great lifestyle in a treasured environment"

2019 – 2020 Quarterly Budget Review Statement September 2019

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1) Executive Summary

Categorising the changes by Group:

Corporate Services: The operating budget change in this Group was \$852k (favourable). The operating budget changes predominately relate to the impact from the temporary closure of Treescape due to capital works which has been offset by the recognition of land sales and income from royalties.

Capital budget changes were \$5.7m (Unfavourable) and mainly relate to the inclusion of the Koala Sanctuary, land development projects and investment property refurbishments.

Development Services: Operating budget changes for this Group were \$414k (Favourable). The operating budget changes predominately relate to the increase in haulage contributions.

There were no capital budget changes for the quarter.

Facilities & Services: The operating budget change in this Group was \$218k (Favourable). This is mainly due to the establishment of new childcare sites.

Changes in the capital budget were \$16.3m (Unfavourable) which is mainly due to the inclusion of the 2020 Community Projects program recently exhibited.

General Manager's Office: Operating budget changes for this Group were even. Donation income was increased by \$24k, which was offset, by an increase in mayoral donations expense.

The expected dividend from Newcastle Airport was increased.

| Operating Budget | _ | | Revision | Revision | | 2020 Revised Budget | 2020 YTD Actuals |
|--|----------|--------|----------|----------|--------|---------------------------|---------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Corporate Services | 40,711 | - | 852 | - | - | 41,563 | 38,442 |
| Development Services | (7,852) | - | 414 | - | - | (7,438) | (2,043) |
| General Manager's Office | (2,510) | - | - | - | - | (2,510) | (675) |
| Facilities & Services | (30,623) | - | 218 | - | - | (30,405) | 4,326 |
| Newcastle Airport | 4,092 | - | - | - | - | 4,092 | 1,023 |
| Operating Surplus/(Deficit) before capital | 3,817 | _ | 1,484 | _ | | 5,301 | 41,073 |
| grants | 3,617 | - | 1,404 | <u>-</u> | _ | 3,301 | 41,073 |
| Less: Gain on sale | (250) | - | (1,500) | - | - | (1,750) | - |
| Less: Fair value (gains) / losses | (787) | - | - | - | - | (787) | - |
| Less: Newcastle Airport | (4,092) | - | - | - | - | (4,092) | (1,023) |
| Add: NAP Dividend | 1,985 | - | 15 | - | - | 2,000 | - |
| Underlying Operating Surplus/(Deficit) | 674 | - | (1) | - | - | 673 | 40,050 |

| | | | Budget | Budget | Budget | 2020 | |
|-----------------------|---------------|------------------|----------|----------|----------|----------|----------|
| | 2020 Original | Budget revotes | Revision | Revision | Revision | Revised | 2020 YTD |
| Capital Budget | Budget | & carry forwards | Sept Qtr | Dec Qtr | Mar Qtr | Budget | Actuals |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Corporate Services | (6,512) | (491) | (5,777) | - | - | (12,779) | (2,796) |
| Development Services | 3,162 | - | - | - | - | 3,162 | 1,044 |
| Facilities & Services | (6,420) | (10,639) | (16,325) | - | - | (33,384) | (5,711) |
| Newcastle Airport | (5,503) | - | - | - | - | (5,503) | - |
| Total | (15,273) | (11,129) | (22,102) | - | - | (48,504) | (7,463) |

Note - + = inflow() = outflow

2) Introduction

Clause 203(1) of the *Local Government (General) Regulation 2005* requires Council's responsible accounting officer to prepare and submit a Quarterly Budget Review Statement (QBRS) to Council. The QBRS must show, by reference to the estimated income & expenditure that is set out in the operational plan, a revised estimate of income and expenditure for the year.

It also requires the QBRS to include a report by the responsible accounting officer as to whether or not the statement indicates Council to be in a satisfactory financial position, with regard to Council's original budget.

Council's operational plan sets out the achievements, goals and revenue policy, including estimates of income and expenditure. The QBRS plays an important role in monitoring Council's progress against the plan and ongoing management of the annual budget.

The QBRS is the mechanism whereby Councillors and the community are informed of Council's progress against the operational plan (original budget) and the recommended changes and reasons for major variances.

The QBRS is composed of the following components:

- Responsible Accounting Officer Statement.
- Income & Expenses Budget Review Statement.
- Capital Budget Review Statement.
- Cash Flow Statement Review.
- Budget Review Contracts and Other Expenses.

3) Responsible Accounting Officer's Statement

The Regulations require that a budget review statement must include or be accompanied by a report as to whether or not the Responsible Accounting Officer (RAO) believes that the QBRS indicates that Council's financial position is satisfactory, having regard to the original estimate of income and expenditure. If Council's financial position is considered by the RAO to be unsatisfactory, then recommendations for remedial action must be included.

The following statement is made in accordance with clause 203(2) of the Local Government (General) Regulations 2005.

It is my opinion that the Quarterly Budget Review Statement for Port Stephens Council for the quarter end 30/09/2019 indicates that Council's projected financial position will be satisfactory at year-end, having regard to the projected estimates of income and expenditure and the original budgeted income and expenditure.

Name: Tim Hazell

Responsible Accounting Officer, Port Stephens Council

4) Income & Expenses Budget Review Statement

| Consolidated Income Statement | 2020 Original Budget | Budget revotes & carry forwards | Budget Revision Sept Qtr | Budget Revision Dec Qtr | Budget Revision Mar Qtr | 2020 Revised Budget | 2020 YTD Actuals |
|---|-------------------------|------------------------------------|--------------------------------|-------------------------------|-------------------------------|---------------------------|---------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Rates and Annual Charges | 59,087 | - | 852 | - | - | 59,939 | 62,587 |
| User Charges & Fees Income | 41,675 | - | (695) | - | - | 40,980 | 4,675 |
| Interest & Investment Income | 1,421 | - | (80) | - | - | 1,341 | 314 |
| Other Income | 6,287 | - | 606 | - | - | 6,893 | 1,532 |
| Grants and Cont. | 12,356 | - | (251) | - | - | 12,105 | • |
| Grants and Cont.(Capital) | 5,866 | 7,656 | 7,874 | - | - | 21,395 | 2,238 |
| Fair value gains | 787 | - | - | - | - | 787 | - |
| Net Gain on Sale | 250 | - | 1,500 | - | - | 1,750 | - |
| Total Revenue | 127,729 | 7,656 | 9,806 | - | - | 145,190 | 73,070 |
| Employee Costs | 46,786 | - | 703 | - | - | 47,489 | 12,815 |
| Borrowing Costs | 767 | - | 1 | - | - | 769 | 135 |
| Materials & Contracts | 40,103 | - | (50) | - | - | 40,053 | 7,839 |
| Other Expenses | 14,387 | - | (206) | - | - | 14,181 | 4,962 |
| Depreciation & Impairment | 16,003 | - | - | - | - | 16,003 | 4,008 |
| Total Expenditure | 118,046 | - | 448 | - | - | 118,494 | 29,759 |
| Operating Surplus/(Deficit) after capital grants | 9,682 | 7,656 | 9,358 | - | - | 26,696 | 43,311 |
| Operating Surplus/(Deficit) before capital grants | 3,817 | - | 1,484 | - | - | 5,301 | 41,073 |
| Less: Net Gain on sale | (250) | - | (1,500) | - | - | (1,750) | - |
| Less: Fair value (gains) / losses | (787) | - | - | - | - | (787) | - |
| Less: Newcastle Airport | (4,092) | - | - | - | - | (4,092) | (1,023) |
| Add: NAP Dividend | 1,985 | - | 15 | - | - | 2,000 | - |
| Underlying Operating Surplus/(Deficit) | 674 | - | (1) | - | - | 673 | 40,050 |

Notes:

1. Revised Budget = Original Budget +/- approved budget changes in previous quarters.

Council's original operating budget for 2019-2020 was incorporated as part of the Integrated Plans and was adopted by Council on 26 June 2019.

This statement sets out the details of variations between Council's original operating budget and the revised budget as part of the September Quarterly Budget Review. This has altered from an original projected underlying surplus of \$673,000 to a revised surplus of \$672,000.

Note that for budgetary changes: $\mathbf{F} = \text{favourable budget change}$, $\mathbf{U} = \text{unfavourable budget change}$.

| | Budget C | Change | |
|--------------------------|----------|--------|--|
| REVENUE | \$'000 | F/U | |
| | | | |
| Rates and Annual Charges | 852 | F | |

The pensioner rate subsidy which is \$852k has been reclassified from operating grants and contributions to rates and annual charges.

User Charges and Fees 695 U

User charges and fees have decreased due to the reforecasting of holiday park revenue as a result of temporary closure for capital works (\$1.3m), this has been offset by an increase in child care revenue as result of new sites being established (\$613k).

| Grants and Contributions provided for | 251 | U | |
|---------------------------------------|-----|---|--|
| Operating Purposes | | | |

Income has increased due to the successful application for various weed and environmental grants which has been offset by a reclassification of the pensioner rate subsidy to rates and annual charges.

Interest and Investment Revenue 80 U

Interest income has been decreased due to the Reserve Bank's decision to lower the cash rate.

Other Revenues 606 F

Other revenue has increased primarily due to expected royalties and donation income.

Grants and Contributions provided for Capital Purposes 7,874

Capital grants & contributions have increased primarily due to the following projects:

- Karuah RFS building \$800k
- Koala Sanctuary \$2.8m (a portion of the grant was received last year)
- Road Blackspot and Safer Roads grants \$4m
- Green Wattle Creek road sealing contribution \$400k

Net Gains from the Disposal of Assets 1,500 F

Net gain from the sale of Anna Bay oval and other various parcels

\$'000 Budget Change

F

| EXPENDITURE | | F/U |
|---|---------------|--|
| Borrowing Costs | 2 | U |
| Costs have been revised due to new bank loans | | |
| Depreciation, Amortisation and Impairment | - | - |
| No Change | | |
| Employee Benefits and On-Costs | 703 | U |
| Employee benefits and on-costs have increased padditional childcare workers as a result of new site | | to workers compensation insurance (\$300k) and the employment of nline (\$400k). |
| Materials and Contracts | 50 | F |
| Materials and contracts have been reduced due to | the tempora | ary closure of Treescape for capital works. |
| Other Expenses | 206 | F |
| Other expenses have been reduced due the temperature | orary closure | e of Treescape for capital works. |

5) Capital Budget Review Statement

| | | | Budget | Budget | Budget | 2020 | |
|------------------------------------|---------------|------------------|----------|----------|----------|----------|----------|
| Consolidated - Summary | 2020 Original | Budget revotes | Revision | Revision | Revision | Revised | 2020 YTD |
| | Budget | & carry forwards | Sept Qtr | Dec Qtr | Mar Qtr | Budget | Actuals |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Grants and Cont.(Capital) | 5,866 | 7,656 | 7,874 | - | - | 21,395 | 2,238 |
| Total Receipts | 5,866 | 7,656 | 7,874 | - | - | 21,395 | 2,238 |
| Capital Equipment & Contracts | 21,138 | 18,785 | 29,476 | - | - | 69,399 | 9,516 |
| Property Acquisition & Development | - | - | 500 | - | - | 500 | 185 |
| Total Payments | 21,138 | 18,785 | 29,976 | - | - | 69,899 | 9,701 |
| Capital Surplus/(Deficit) | (15,273) | (11,129) | (22,102) | - | - | (48,504) | (7,463) |

This statement sets out the details of variations between Council's original capital budget and revised capital budget. There are budgetary changes proposed which result in a net increase in the capital program to the value of \$23m.

Note that for budgetary changes: $\mathbf{F} = \text{favourable budget change}$, $\mathbf{U} = \text{unfavourable budget change}$.

| INCOME \$'000 | | Budget Change F/U |
|---------------|--|----------------------|
| | | |

Capital Grants & Contributions 7,874 F

Capital grants & contributions have increased primarily due to the following projects:

- Karuah RFS building \$800k
- Koala Sanctuary \$2.3m (a portion of the grant was received last year)
- Road Blackspot and Safer Roads grants \$4m
- Green Wattle Creek road sealing contribution \$400k

EXPENDITURE \$'000 Budget Change

| | _ | | |
|---|---|---|--|
| _ | • | | |
| | • | | |
| | , | L | |

Property Acquisition and Development

500

U

Property development costs have increased primarily due to Squire Street, Bagnall Avenue and Medowie Road

Capital Materials and Contracts

29,476

U

Capital materials and contracts have increased primarily due to the following projects:

- 2020 Community Projects Program \$15.9m
- Koala Sanctuary Project \$7.6m
- Road Blackspot and Safer Roads grants \$4m
- Karuah RFS building \$1.1m
- Investment Property refurbishment \$1.5m

The capital works program by section is as follows:

| | | | Budget | Budget | Budget | 2020 | |
|---|---------------|------------------|----------|----------|----------|---------|----------|
| Consolidated - Detailed | 2020 Original | Budget revotes | Revision | Revision | Revision | Revised | 2020 YTD |
| | Budget | & carry forwards | Sept Qtr | Dec Qtr | Mar Qtr | Budget | Actuals |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Capital Funding | | | | | | | |
| Capital Grants & Contributions | 5,866 | 7,656 | 7,874 | - | - | 21,395 | 2,238 |
| Total Capital Funding | 5,866 | 7,656 | 7,874 | - | - | 21,395 | 2,238 |
| Capital Expenditure | | | | | | | |
| Corporate Services Group | | | | | | | |
| Commercial Property Reserve & Cluster P | an | | | | | | |
| Fingal Bay Holiday Park | 519 | - | 295 | - | - | 814 | 75 |
| Halifax Holiday Park | 2,705 | - | (634) | - | - | 2,071 | 1,356 |
| Shoal Bay Holiday park | 2,243 | - | (118) | - | - | 2,125 | 1,154 |
| Thou Walla Sunset Retreat | - | - | 348 | - | - | 348 | 1 |
| TreEscape | 395 | - | 6,249 | - | - | 6,644 | 263 |
| Office and Chambers | - | - | - | - | - | - | - |
| Property Development | - | - | 500 | - | - | 500 | 185 |
| Property Section Manager | - | - | - | - | - | - | |
| Property Investments | - | - | 1,921 | - | - | 1,921 | 56 |
| Commercial Property Total | 5,862 | - | 8,560 | - | - | 14,422 | 3,090 |
| Business Improvement Technology | 650 | 491 | - | - | - | 1,141 | 56 |
| Corporate Services Group Total | 6,512 | 491 | 8,560 | - | - | 15,563 | 3,146 |

| Consolidated - Detailed | Budget | & carry forwards | • | Budget Revision Dec Qtr | Budget Revision Mar Qtr | 2020 Revised Budget | 2020 YTD Actuals |
|-------------------------------|--------|------------------|---------|-------------------------------|-------------------------------|---------------------------|---------------------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Facilities and Services | | | | | | | |
| Assets | | | | | | | |
| Fleet Maintenance | 1,394 | - | 486 | - | - | 1,880 | 256 |
| Drainage and Flooding | 1,330 | 320 | (1,030) | - | - | 620 | 527 |
| Assets Total | 2,724 | 320 | (544) | - | - | 2,500 | 783 |
| Community Services | | | | | | | |
| Domestic Waste Management | - | 377 | - | - | - | 377 | - |
| Library Services | 250 | - | - | - | - | 250 | 69 |
| Community Services | 250 | 377 | - | - | - | 627 | 69 |
| Capital Works | | | | | | | |
| Capital Works Construction | 6,149 | 17,597 | 21,960 | - | - | 45,706 | 5,703 |
| Capital Works Total | 6,149 | 17,597 | 21,960 | - | - | 45,706 | 5,703 |
| Facilities and Services Total | 9,123 | 18,294 | 21,415 | - | - | 48,833 | 6,555 |
| Newcastle Airport | 5,503 | - | - | - | - | 5,503 | - |
| Total Capital Expenditure | 21,138 | 18,785 | 29,976 | - | - | 69,899 | 9,701 |
| Net Outlay | 15,273 | 11,129 | 22,102 | - | - | 48,504 | 7,463 |

| 6) Cash Flow Statement (Consolidated) | Original Budget | Revotes & Carried Forward | Budget Revision Sept | Budget Revision Dec | Budget Revision Mar | Revised Budget |
|--|--------------------|---------------------------------|----------------------------|---------------------------|---------------------------|-------------------|
| Cash Flows from Operating Activities | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Receipts: | | | | | | |
| Rates and Annual Charges | 58,559 | - | 852 | - | - | 59,411 |
| User Charges & Fees Income | 41,682 | - | (695) | - | - | 40,987 |
| Interest & Investment Revenue Received | 1,421 | - | (80) | - | - | 1,341 |
| Other | 6,297 | - | 621 | - | - | 6,918 |
| Grants and Contributions | 16,063 | 7,656 | 7,623 | - | - | 31,341 |
| Payments: | | | | | | |
| Employee Benefits & On-Costs | (48,815) | - | (703) | - | - | (49,518) |
| Borrowing Costs | (767) | - | (1) | - | - | (768) |
| Materials & Contracts | (40,133) | - | 50 | - | - | (40,083) |
| Other | (10,255) | - | 206 | - | - | (10,049) |
| Net Cash provided (or used in) Operating Activities | 24,052 | 7,656 | 7,873 | - | - | 39,581 |
| Cash Flows from Investing Activities | | | | | | |
| Receipts: | | | | | | |
| Proceeds from disposal of Property Plant & Equipment | 250 | - | - | _ | - | 250 |
| Proceeds from development & land sales | - | - | 1,800 | - | - | 1,800 |
| Payments: | | | | | | |
| Purchase of Infrastructure, Property Plant & Equipment | (21,138) | (18,785) | (29,976) | - | - | (69,899) |
| Net Cash provided (or used in) Investing Activities | (20,888) | (18,785) | (28,176) | - | - | (67,849) |
| Cash Flows from Financing Activities | | | | | | |
| Receipts: | | | | | | |
| Proceeds from borrowings | 6,500 | - | 4,500 | _ | - | 11,000 |
| Payments: | | | | | | |
| Repayment of Borrowings & Advances | (3,302) | _ | (1,428) | - | - | (4,730) |
| Net Cash provided (or used in) Financing Activities | 3,198 | - | 3,072 | - | - | 6,270 |
| Net Increase/(Decrease) in Cash & Cash Equivalents | 6,362 | (11,129) | (17,231) | - | - | (21,998) |
| plus: Cash & Investments - beginning of year (*) | 50,237 | - | - | - | - | 50,237 |
| Cash & Investments - end of the year | 56,599 | (11,129) | (17,231) | - | - | 28,239 |

^{* -} opening balance adjustment made to reflect 30 June 2019 actual closing balance

Cash Flow Statement Funding Reconciliation

The 'Recommended Changes to Budget' in the September QBR constitute an overall decrease in Council's Cash Flow position by \$17m (Unfavourable) after the use of internal reserves and external funding sources are factored in.

PSC is clearly solvent based on the current and estimated cash position from the review changes. PSC's current cash position as per the September investment report was \$29.5m.

7) Budget Review Contracts and Other Expenses

Councillors are currently made aware of tenders of \$150,000 or more in accordance with legislation. However, Councillors should be made aware of other material contracts entered into by Council and details of other expenses that are of particular interest. To this end, a contract listing and details of legal fees and consultancy expenses are included in the QBRS.

Part A lists contracts (other than employment contracts and contracts entered into from Council's preferred suppliers list) that:

- Were entered into during the quarter ending 30/09/2019; and
- Have a value equal to or more than \$50,000.

Part B of the report shows expenditure as at 30/09/2019 for:

- Consultancies
- Legal fees

For the purposes of this report, a consultancy is defined as a person or organisation engaged under contract on a temporary basis to provide recommendation or high level specialist or professional advice to assist decision making by management.

Part A
Contracts Listing

| Contractor | Contract Details and Purpose | Со | ntract Value Inc GST | Commencement date | Contract end date | Budgeted (Y/N) |
|-------------------------------------|---|----|-------------------------|-------------------|-------------------|-------------------|
| Giant Electrical Pty Ltd | Sub Board Upgrade - 795 Medowie Road, Medowie | \$ | 126,500.00 | 24/09/2019 | 15/12/2019 | Υ |
| Valley Engineering Services Pty Ltd | Shoal Bay Holiday Park - Civil Works | \$ | 121,544.50 | 1/07/2019 | 31/08/2019 | Y |
| Creative Recreation Solutions Pty | Fern Bay Sports Court Construction | \$ | 116,877.34 | 9/07/2019 | 30/11/2019 | Y |
| Turspec Pty Ltd | Sports Field Drainage - Yulong Oval Medowie | \$ | 94,765.00 | 1/08/2019 | 30/09/2019 | Y |
| Valley Engineering Services Pty Ltd | Halifax Holiday Park - Civil Works associated, etc | \$ | 89,254.00 | 1/07/2019 | 31/08/2019 | Y |
| Fenworx Pty Ltd | RMS Works - MR302 Heavy Patching & Overlay Works | \$ | 89,204.50 | 23/09/2019 | 31/10/2019 | Y |
| Anna Bay Sand & Earthmoving | Raymond Terrace Tennis Club Disabled Amenities | \$ | 76,670.00 | 5/07/2019 | 31/08/2019 | Y |
| Fenworx Pty Ltd | RMS Works - MR104 William Bailey Rd Raymond Terrace | \$ | 61,176.50 | 23/09/2019 | 31/10/2019 | Y |
| Comserv Industries Pty Ltd | Boomerang Park Shared Path - Supply and Install | \$ | 53,621.15 | 1/07/2019 | 31/10/2019 | Y |
| Douglas Partners Pty Ltd | Medowie Landfill Remediation - Stage 1 | \$ | 51,760.50 | 6/09/2019 | 31/10/2019 | Y |
| Hay Enterprises (NSW) Pty Ltd | Halifax HP - Variation - Asbesto, etc | \$ | 14,303.96 | 23/09/2019 | 30/09/2019 | Y |

Part B
Consultancy & Legal Expenses

| Expense | Expenditure YTD (\$) | Budgeted (Y/N) |
|---------------|-------------------------|-------------------|
| Consultancies | 357,288 | Υ |
| Legal Fees | 93,072 | Υ |